| 1 | Net Interest and Fee Income (FTE) |
| :--- | :--- |
| 2 | Provision (Reversal of Provision) for Credit Losses (2) |
| 3 | Noninterest Income (1) |
| 4 | Noninterest Expense |
| 5 | Income Before Taxes (FTE) |
| 6 | Income Tax Provision (FTE) |
| 7 | Net Income |
| 8 |  |
| 8 | Average Common Shares Outstanding |
| 9 | Diluted Average Common Shares Outstanding |
| 10 | Operating Ratios: |
| 11 | Basic Earnings Per Common Share |
| 12 | Diluted Earnings Per Common Share |
| 13 | Return On Assets (a) |
| 14 | Return On Common Equity (a) |
| 15 | Net Interest Margin (FTE) (a) |
| 16 | Efficiency Ratio (FTE) |
| 17 |  |
| 17 | Dividends Paid Per Common Share |
| 18 | Common Dividend Payout Ratio |

2. Net Interest Income.

| 1 | Interest and Fee Income (FTE) |
| :--- | :--- |
| 2 | Interest Expense |
| 3 | Net Interest and Fee Income (FTE) |
| 4 |  |
| 4 | Average Earning Assets |
| 5 | Average Interest-Bearing Liabilities |
| 6 | Yield on Earning Assets (FTE) (a) |
| 7 | Cost of Funds (a) |
| 8 | Net Interest Margin (FTE) (a) |
| 9 | Interest Expense/Interest-Bearing |
|  | Liabilities (a) |
| 10 | Net Interest Spread (FTE) (a) |

3. Loans \& Other Earning Assets.

| 1 | Total Assets |
| :--- | :--- |
| 2 | Total Earning Assets |
| 3 | Total Loans |
| 4 | Commercial Loans |
| 5 | Commercial Real Estate Loans |
| 6 | Consumer Loans |
| 7 | Total Investment Securities |
| 8 | Debt Securities Available for Sale |
| 9 | Debt Securities Held to Maturity |
| 10 | Total Interest-Bearing Cash |
|  |  |
| 11 | Loans / Deposits |


| Q3'2023 | (average volume, dollars in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3'2022 Q3'23 / |  | Q3'23 / |  |  | 9/30'22YTD | $\begin{aligned} & \text { 9/30'23YTD / } \\ & \text { 9/30'22YTD } \end{aligned}$ |
| \$6,847,691 | \$7,472,304 | -8.4\% | \$6,865,591 | -0.3\% | \$6,940,897 | \$7,433,140 | -6.6\% |
| 6,438,411 | 7,041,313 | -8.6\% | 6,457,270 | -0.3\% | 6,519,448 | 7,013,627 | -7.0\% |
| 903,854 | 989,033 | -8.6\% | 926,795 | -2.5\% | 925,351 | 1,009,314 | -8.3\% |
| 151,431 | 190,325 | -20.4\% | 157,975 | -4.1\% | 158,204 | 200,206 | -21.0\% |
| 493,072 | 494,717 | -0.3\% | 491,902 | 0.2\% | 492,702 | 508,812 | -3.2\% |
| 259,351 | 303,991 | -14.7\% | 276,918 | -6.3\% | 274,445 | 300,296 | -8.6\% |
| 5,247,118 | 5,552,588 | -5.5\% | 5,365,377 | -2.2\% | 5,385,986 | 5,172,003 | 4.1\% |
| 4,353,794 | 4,845,055 | -10.1\% | 4,460,339 | -2.4\% | 4,482,376 | 4,741,400 | -5.5\% |
| 893,324 | 707,533 | 26.3\% | 905,038 | -1.3\% | 903,610 | 430,603 | 109.8\% |
| 287,439 | 499,692 | -42.5\% | 165,098 | 74.1\% | 208,111 | 832,310 | -75.0\% |
| 15.8\% | 15.2\% |  | 16.0\% |  | 15.8\% | 15.7\% |  |

4. Deposits, Other Interest-Bearing Liabilities \& Equity.
```
1 Total Deposits
Noninterest Demand
Interest-Bearing Transaction
4 Savings
Time greater than $100K
Time less than $100K
7 Total Short-Term Borrowings
8 Shareholders' Equity
9 Demand Deposits / Total Deposits
10 Transaction & Savings Deposits / Total Deposits
```

| (average volume, dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3'2023 | Q3'2022 | $\begin{aligned} & \text { Q3'23 / } \\ & \text { Q3'22 } \end{aligned}$ | Q2'2023 | $\begin{gathered} \text { Q3'23 I } \\ \text { O2'23 } \end{gathered}$ | 9/30'23YTD | 9/30'22YTD | $\begin{aligned} & \text { 9/30'23YTD / } \\ & \text { 9/30'22YTD } \end{aligned}$ |
| \$5,722,817 | \$6,495,051 | -11.9\% | \$5,797,504 | -1.3\% | \$5,859,506 | \$6,437,943 | -9.0\% |
| 2,721,358 | 3,058,662 | -11.0\% | 2,751,319 | -1.1\% | 2,774,282 | 3,020,892 | -8.2\% |
| 1,149,483 | 1,308,310 | -12.1\% | 1,159,653 | -0.9\% | 1,180,551 | 1,290,850 | -8.5\% |
| 1,741,994 | 1,989,275 | -12.4\% | 1,763,410 | -1.2\% | 1,783,891 | 1,984,931 | -10.1\% |
| 43,073 | 62,014 | -30.5\% | 53,901 | -20.1\% | 51,481 | 63,318 | -18.7\% |
| 66,909 | 76,790 | -12.9\% | 69,221 | -3.3\% | 69,301 | 77,952 | -11.1\% |
| 117,173 | 83,694 | 40.0\% | 98,079 | 19.5\% | 97,510 | 121,310 | -19.6\% |
| 902,300 | 807,428 | 11.7\% | 877,964 | 2.8\% | 879,740 | 790,691 | 11.3\% |
| 47.6\% | 47.1\% |  | 47.5\% |  | 47.3\% | 46.9\% |  |
| 98.1\% | 97.9\% |  | 97.9\% |  | 97.9\% | 97.8\% |  |

5. Interest Yields Earned \& Rates Paid.

| 1 | Interest \& Fee Income Earned: |
| :--- | :--- |
| 2 | Total Earning Assets (FTE) |
| 3 | Total Loans (FTE) |
| 4 | Commercial Loans (FTE) |
| 5 | Commercial Real Estate Loans |
| 6 | Consumer Loans |
| 7 | Total Investment Securities (FTE) |
| 8 | Total Debt Securities Available for Sale (FTE) |
| 9 | Corporate Securities |
| 10 | Collateralized Loan Obligations |
| 11 | Agency Mortgage Backed Securities |
| 12 | Securities of U.S. Government sponsored entities |
| 13 | Obligations of States and Political Subdivisions (FTE) |
| 14 | Other Debt Securities Available for Sale (FTE) |
| $\mathbf{1 5}$ | Total Debt Securities Held to Maturity (FTE) |
| 16 | Agency Mortgage Backed Securities |
| 17 | Corporate Securities |
| 18 | Obligations of States and Political Subdivisions (FTE) |
| 19 | Total Interest-Bearing Cash |
| 20 | Interest Expense Paid: |
| 21 | Total Earning Assets |
| 22 | Total Interest-Bearing Liabilities |
| 23 | Total Interest-Bearing Deposits |
| 24 | Interest-Bearing Transaction |
| 25 | Savings |
| 26 | Time less than \$100K |
| 27 | Time greater than \$100K |
| 28 | Total Short-Term Borrowings |
| 29 | Net Interest Income and Margin (FTE) |


| (dollars in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q3'2023 |  |  | Q2'2023 | Q3'2022 |  |  |
| Average Volume | Income/ Expense | $\begin{aligned} & \hline \text { Yield (a)/ } \\ & \text { Rate (a) } \\ & \hline \end{aligned}$ | Yield (a)/ <br> Rate (a) | Average Volume | Income/ Expense | $\begin{aligned} & \hline \text { Yield (a)/ } \\ & \text { Rate (a) } \\ & \hline \end{aligned}$ |
| \$6,438,411 | \$73,225 | 4.50\% | 4.38\% | \$7,041,313 | \$61,267 | 3.47\% |
| 903,854 | 12,016 | 5.27\% | 5.17\% | 989,033 | 12,298 | 4.93\% |
| 151,431 | 2,743 | 7.19\% | 7.05\% | 190,325 | 2,843 | 5.93\% |
| 493,072 | 5,914 | 4.76\% | 4.67\% | 494,717 | 5,821 | 4.67\% |
| 259,351 | 3,359 | 5.14\% | 4.97\% | 303,991 | 3,634 | 4.74\% |
| 5,247,118 | 57,280 | 4.32\% | 4.22\% | 5,552,588 | 46,227 | 3.33\% |
| 4,353,794 | 48,285 | 4.38\% | 4.26\% | 4,845,055 | 39,388 | 3.22\% |
| 2,148,308 | 14,851 | 2.77\% | 2.80\% | 2,518,870 | 17,404 | 2.76\% |
| 1,530,992 | 28,023 | 7.16\% | 6.81\% | 1,600,611 | 16,355 | 4.00\% |
| 276,755 | 1,676 | 2.42\% | 2.42\% | 336,392 | 2,001 | 2.38\% |
| 307,106 | 2,777 | 3.62\% | 3.62\% | 288,538 | 2,604 | 3.61\% |
| 76,406 | 573 | 3.00\% | 3.00\% | 86,357 | 660 | 3.06\% |
| 14,227 | 385 | 10.82\% | 10.84\% | 14,287 | 364 | 10.18\% |
| 893,324 | 8,995 | 4.03\% | 4.02\% | 707,533 | 6,839 | 3.87\% |
| 88,147 | 475 | 2.16\% | 2.15\% | 117,606 | 586 | 1.99\% |
| 725,862 | 7,815 | 4.31\% | 4.32\% | 477,881 | 5,230 | 4.38\% |
| 79,315 | 705 | 3.55\% | 3.56\% | 112,046 | 1,023 | 3.65\% |
| 287,439 | 3,929 | 5.35\% | 5.06\% | 499,692 | 2,742 | 2.15\% |
| 6,438,411 | 1,133 | 0.07\% | 0.04\% | 7,041,313 | 487 | 0.03\% |
| 3,118,632 | 1,133 | 0.14\% | 0.08\% | 3,520,083 | 487 | 0.05\% |
| 3,001,459 | 1,095 | 0.14\% | 0.08\% | 3,436,389 | 470 | 0.05\% |
| 1,149,483 | 131 | 0.05\% | 0.04\% | 1,308,310 | 94 | 0.03\% |
| 1,741,994 | 886 | 0.20\% | 0.09\% | 1,989,275 | 290 | 0.06\% |
| 66,909 | 52 | 0.31\% | 0.30\% | 76,790 | 47 | 0.24\% |
| 43,073 | 26 | 0.24\% | 0.23\% | 62,014 | 39 | 0.25\% |
| 117,173 | 38 | 0.13\% | 0.10\% | 83,694 | 17 | 0.08\% |
|  | \$72,092 | 4.43\% | 4.34\% |  | \$60,780 | 3.44\% |

6. Noninterest Income.

| 1 | Service Charges on Deposit Accounts |
| :--- | :--- |
| 2 | Merchant Processing Services |
| 3 | Debit Card Fees (1) |
| 4 | Trust Fees |
| 5 | ATM Processing Fees |
| 6 | Other Service Fees |
| 7 | Financial Services Commissions |
| 8 | Life Insurance Gains |
| 9 | Securities Losses |
| 10 | Other Noninterest Income |
| 11 | Total Noninterest Income |
|  |  |
| 12 | Operating Ratios: |
| 13 | Total Revenue (FTE) |
| 14 | Noninterest Income / Revenue (FTE) |
| 15 | Service Charges / Avg. Deposits (a) |
| 16 | Total Revenue Per Avg. Common Share (a) |

7. Noninterest Expense.
```
Salaries & Benefits
Occupancy and Equipment
Outsourced Data Processing
Limited Partnership Operating Losses
Professional Fees
Courier Service
Other Noninterest Expense
Total Noninterest Expense
Operating Ratios:
Noninterest Expense / Avg. Earning Assets (a)
11 Noninterest Expense / FTE Revenues
```


11. Capital.

| 9 | Share Repurchase Programs: |
| :--- | :--- |
| 10 | Total Shares Repurchased / Canceled |
| 11 | Average Repurchase Price |
| 12 | Net Shares (Issued) Repurchased |

12. Period-End Balance Sheets.
```
Assets:
Cash and Due from Banks
    Debt Securities Available for Sale:
        Corporate Securities
        Collateralized Loan Obligations
        Agency Mortgage Backed Securities
        Securities of U.S. Government sponsored entities
        Obligations of States and Political Subdivisions
        Other Debt Securities Available for Sale
        Total Debt Securities Available for Sale
    Debt Securities Held to Maturity
        Agency Mortgage Backed Securities
        Corporate Securities
        Obligations of States and Political Subdivisions (3)
        Total Debt Securities Held to Maturity (3)
    Loans
    Allowance For Credit Losses on Loans
    Total Loans, net
    Premises and Equipment, net
    Identifiable Intangibles, net
    Goodwill
    Other Assets
    Total Assets
24 Liabilities and Shareholders' Equity:
D Deposits:
Noninterest-Bearing
    Interest-Bearing Transaction
    Savings
Time
        Total Deposits
    Short-Term Borrowed Funds
    Other Liabilities
        Total Liabilities
4 Shareholders' Equity:
5 Common Equity:
Paid-In Capital
Accumulated Other Comprehensive Loss
Retained Earnings
39 Total Shareholders' Equity
40 Total Liabilities and Shareholders' Equity
```

```
Shareholders' Equity
```

Shareholders' Equity
2 Total Assets
2 Total Assets
Total Shareholders' Equity / Total Assets
Total Shareholders' Equity / Total Assets
Total Shareholders' Equity / Total Loans
Total Shareholders' Equity / Total Loans
Tangible Common Equity Ratio
Tangible Common Equity Ratio
Common Shares Outstanding
Common Shares Outstanding
Common Equity Per Share
Common Equity Per Share
8 Market Value Per Common Share

```
8 Market Value Per Common Share
```



| (unaudited, dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/23 | 9/30/23 / |  | 9/30/23 / |  |  |  |  |
| 9/30/23 |  |  |  |  |  |  |  |
| \$420,550 | \$413,665 | 1.7\% | \$266,187 | 58.0\% | \$195,202 | \$294,236 | \$753,293 |
| 1,814,424 | 2,138,508 | -15.2\% | 1,901,504 | -4.6\% | 2,019,240 | 2,099,955 | 2,296,853 |
| 1,503,078 | 1,587,622 | -5.3\% | 1,514,962 | -0.8\% | 1,542,377 | 1,572,883 | 1,601,333 |
| 239,728 | 296,689 | -19.2\% | 259,190 | -7.5\% | 276,078 | 286,048 | 331,425 |
| 279,364 | 272,525 | 2.5\% | 291,402 | -4.1\% | 297,140 | 290,853 | 290,725 |
| 69,639 | 80,987 | -14.0\% | 79,400 | -12.3\% | 82,678 | 82,004 | 86,676 |
| - | - | $\mathrm{n} / \mathrm{m}$ | - | $\mathrm{n} / \mathrm{m}$ | - | - | 102 |
| 3,906,233 | 4,376,331 | -10.7\% | 4,046,458 | -3.5\% | 4,217,513 | 4,331,743 | 4,607,114 |
| 84,347 | 112,371 | -24.9\% | 91,141 | -7.5\% | 98,006 | 104,852 | 121,810 |
| 726,951 | 720,154 | 0.9\% | 725,252 | 0.2\% | 723,553 | 721,854 | 181,316 |
| 77,558 | 103,742 | -25.2\% | 83,963 | -7.6\% | 87,760 | 89,207 | 139,228 |
| 888,856 | 936,267 | -5.1\% | 900,356 | -1.3\% | 909,319 | 915,913 | 442,354 |
| 885,850 | 979,033 | -9.5\% | 919,583 | -3.7\% | 938,628 | 958,488 | 999,768 |
| $(17,744)$ | $(21,218)$ | -16.4\% | $(18,480)$ | -4.0\% | $(19,509)$ | $(20,284)$ | $(22,313)$ |
| 868,106 | 957,815 | -9.4\% | 901,103 | -3.7\% | 919,119 | 938,204 | 977,455 |
| 27,490 | 29,756 | -7.6\% | 27,908 | -1.5\% | 28,331 | 28,819 | 30,309 |
| 404 | 644 | -37.3\% | 463 | -12.8\% | 523 | 583 | 707 |
| 121,673 | 121,673 | 0.0\% | 121,673 | 0.0\% | 121,673 | 121,673 | 121,673 |
| 333,976 | 340,874 | -2.0\% | 318,592 | 4.8\% | 308,791 | 319,146 | 289,500 |
| \$6,567,288 | \$7,177,025 | -8.5\% | \$6,582,740 | -0.2\% | \$6,700,471 | \$6,950,317 | \$7,222,405 |
| \$2,723,403 | \$3,069,907 | -11.3\% | \$2,721,046 | 0.1\% | \$2,788,992 | \$2,947,277 | \$2,987,725 |
| 1,138,220 | 1,338,855 | -15.0\% | 1,133,006 | 0.5\% | 1,201,356 | 1,273,143 | 1,303,700 |
| 1,732,849 | 1,949,711 | -11.1\% | 1,735,083 | -0.1\% | 1,783,667 | 1,874,115 | 1,983,713 |
| 104,541 | 136,783 | -23.6\% | 116,792 | -10.5\% | 125,300 | 130,755 | 140,453 |
| 5,699,013 | 6,495,256 | -12.3\% | 5,705,927 | -0.1\% | 5,899,315 | 6,225,290 | 6,415,591 |
| 115,341 | 76,886 | 50.0\% | 138,005 | -16.4\% | 83,088 | 57,792 | 118,167 |
| 104,511 | 65,895 | 58.6\% | 86,946 | 20.2\% | 75,143 | 65,125 | 71,521 |
| 5,918,865 | 6,638,037 | -10.8\% | 5,930,878 | -0.2\% | 6,057,546 | 6,348,207 | 6,605,279 |
| 471,862 | 474,732 | -0.6\% | 471,510 | 0.1\% | 471,159 | 475,121 | 473,555 |
| $(285,709)$ | $(290,797)$ | -1.7\% | $(252,043)$ | 13.4\% | $(231,573)$ | $(256,105)$ | $(188,025)$ |
| 462,270 | 355,053 | 30.2\% | 432,395 | 6.9\% | 403,339 | 383,094 | 331,596 |
| 648,423 | 538,988 | 20.3\% | 651,862 | -0.5\% | 642,925 | 602,110 | 617,126 |
| \$6,567,288 | \$7,177,025 | -8.5\% | \$6,582,740 | -0.2\% | \$6,700,471 | \$6,950,317 | \$7,222,405 |

13. Income Statements.

| 1 | Interest and Fee Income: |
| :--- | :--- |
| 2 | Loans |
| 3 | Equity Securities |
| 4 | Debt Securities Available for Sale |
| 5 | Debt Securities Held to Maturity |
| 6 | Interest-Bearing Cash |
| 7 | Total Interest and Fee Income |
| 8 | Interest Expense: |
| 9 | Transaction Deposits |
| 10 | Savings Deposits |
| 11 | Time Deposits |
| 12 | Short-Term Borrowed Funds |
| 13 | Total Interest Expense |
| 14 |  |
| 15 | Net Interest Income |
| 15 | Provision (Reversal of Provision) for Credit Losses (2) |
| 16 | Noninterest Income: |
| 17 | Service Charges on Deposit Accounts |
| 18 | Merchant Processing Services |
| 19 | Debit Card Fees (1) |
| 20 | Trust Fees |
| 21 | ATM Processing Fees |
| 22 | Other Service Fees |
| 23 | Financial Services Commissions |
| 24 | Life Insurance Gains |
| 25 | Securities Losses |
| 26 | Other Noninterest Income |
| 27 | Total Noninterest Income |
| 28 | Noninterest Expense: |
| 29 | Salaries and Related Benefits |
| 30 | Occupancy and Equipment |
| 31 | Outsourced Data Processing |
| 32 | Limited Partnership Operating Losses |
| 33 | Professional Fees |
| 34 | Courier Service |
| 35 | Other Noninterest Expense |
| 36 | Total Noninterest Expense |
| 37 | Income Before Income Taxes |
| 38 | Income Tax Provision |
| 39 | Net Income |
| 40 | Average Common Shares Outstanding |
| 41 | Diluted Average Common Shares Outstanding |
| 42 | Per Common Share Data: |
| 43 | Basic Earnings |
| 44 | Diluted Earnings |
| 45 | Dividends Paid |


| Q3'2023 | Q3'2022 | $\begin{aligned} & \quad \text { (unauditec } \\ & \text { Q3'23 / } \\ & \text { Q3'22 } \end{aligned}$ | thousands, ex Q2'2023 | $\begin{aligned} & \text { t per-share a } \\ & \text { Q3'23 / } \\ & \text { Q2'23 } \end{aligned}$ | mounts) <br> 9/30'23YTD | 9/30'22YTD | $\begin{aligned} & \text { 9/30'23YTD / } \\ & \text { 9/30'22YTD } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$11,925 | \$12,208 | -2.3\% | \$11,845 | 0.7\% | \$35,510 | \$37,481 | -5.3\% |
| 152 | 127 | 19.7\% | 152 | 0.0\% | 456 | 384 | 18.8\% |
| 47,994 | 39,100 | 22.7\% | 47,452 | 1.1\% | 142,256 | 99,430 | 43.1\% |
| 8,848 | 6,625 | 33.5\% | 8,930 | -0.9\% | 26,758 | 10,040 | 166.5\% |
| 3,929 | 2,742 | 43.3\% | 2,110 | 86.2\% | 7,981 | 5,223 | 52.8\% |
| 72,848 | 60,802 | 19.8\% | 70,489 | 3.3\% | 212,961 | 152,558 | 39.6\% |
| 131 | 94 | 39.4\% | 104 | 26.0\% | 329 | 273 | 20.5\% |
| 886 | 290 | 205.5\% | 396 | 123.7\% | 1,562 | 861 | 81.4\% |
| 78 | 86 | -9.3\% | 82 | -4.9\% | 244 | 249 | -2.0\% |
| 38 | 17 | 123.5\% | 25 | 52.0\% | 76 | 67 | 13.4\% |
| 1,133 | 487 | 132.6\% | 607 | 86.7\% | 2,211 | 1,450 | 52.5\% |
| 71,715 | 60,315 | 18.9\% | 69,882 | 2.6\% | 210,750 | 151,108 | 39.5\% |
| 400 | - | $\mathrm{n} / \mathrm{m}$ | - | $\mathrm{n} / \mathrm{m}$ | $(1,150)$ | - | $\mathrm{n} / \mathrm{m}$ |
| 3,705 | 3,737 | -0.9\% | 3,459 | 7.1\% | 10,629 | 11,006 | -3.4\% |
| 2,911 | 2,925 | -0.5\% | 2,869 | 1.5\% | 8,417 | 8,922 | -5.7\% |
| 1,717 | 1,594 | 7.7\% | 1,759 | -2.4\% | 5,118 | 6,175 | -17.1\% |
| 783 | 810 | -3.3\% | 810 | -3.3\% | 2,358 | 2,462 | -4.2\% |
| 640 | 594 | 7.7\% | 702 | -8.8\% | 1,996 | 1,514 | 31.8\% |
| 463 | 463 | 0.1\% | 458 | 1.1\% | 1,320 | 1,392 | -5.2\% |
| 78 | 79 | -1.3\% | 103 | -24.3\% | 270 | 314 | -14.0\% |
| 278 | 923 | $\mathrm{n} / \mathrm{m}$ | - | $\mathrm{n} / \mathrm{m}$ | 278 | 923 | $\mathrm{n} / \mathrm{m}$ |
| - | - | $\mathrm{n} / \mathrm{m}$ | (125) | $\mathrm{n} / \mathrm{m}$ | (125) | - | $\mathrm{n} / \mathrm{m}$ |
| 706 | 693 | 1.9\% | 665 | 6.2\% | 2,269 | 1,950 | 16.4\% |
| 11,281 | 11,818 | -4.5\% | 10,700 | 5.4\% | 32,530 | 34,658 | -6.1\% |
| 11,820 | 11,311 | 4.5\% | 11,828 | -0.1\% | 35,715 | 34,643 | 3.1\% |
| 5,065 | 5,064 | 0.0\% | 5,012 | 1.1\% | 15,562 | 14,666 | 6.1\% |
| 2,473 | 2,434 | 1.6\% | 2,488 | -0.6\% | 7,405 | 7,294 | 1.5\% |
| 1,440 | 1,431 | 0.6\% | 1,440 | 0.0\% | 4,314 | 4,293 | 0.5\% |
| 401 | 582 | -31.1\% | 485 | -17.3\% | 1,362 | 2,054 | -33.7\% |
| 745 | 671 | 11.0\% | 611 | 21.9\% | 1,971 | 1,914 | 3.0\% |
| 3,706 | 3,274 | 13.2\% | 3,975 | -6.8\% | 11,370 | 9,407 | 20.9\% |
| 25,650 | 24,767 | 3.6\% | 25,839 | -0.7\% | 77,699 | 74,271 | 4.6\% |
| 56,946 | 47,366 | 20.2\% | 54,743 | 4.0\% | 166,731 | 111,495 | 49.5\% |
| 15,345 | 12,606 | 21.7\% | 14,495 | 5.9\% | 44,431 | 28,805 | 54.2\% |
| \$41,601 | \$34,760 | 19.7\% | \$40,248 | 3.4\% | \$122,300 | \$82,690 | 47.9\% |
| 26,648 | 26,906 | -1.0\% | 26,648 | 0.0\% | 26,718 | 26,889 | -0.6\% |
| 26,650 | 26,916 | -1.0\% | 26,648 | 0.0\% | 26,721 | 26,901 | -0.7\% |
| \$1.56 | \$1.29 | 20.9\% | \$1.51 | 3.3\% | \$4.58 | \$3.08 | 48.7\% |
| 1.56 | 1.29 | 20.9\% | 1.51 | 3.3\% | 4.58 | 3.07 | 49.2\% |
| 0.44 | 0.42 | 4.8\% | 0.42 | 4.8\% | 1.28 | 1.26 | 1.6\% |

ootnotes and Abbreviations:
(1) The Company received a $\$ 1.2$ million reconciling payment from a payments network in the first quarter 2022.
(2) A recovery of a previously charged off loan in the first quarter 2023 resulted in a $\$ 1,550$ thousand reversal of the allowance for credit loss provision in the first quarter 2023.
(3) Debt Securities Held to Maturity and Obligations of States and Political Subdivisions are net of related reserve for expected credit losses of $\$ 1$ thousand at September 30, 2023, June 30, 2023, March 31, 2023 and December 31, 2022, \$7 thousand at September 30, 2022 and June 30, 2022.
(FTE) Fully Taxable Equivalent. The Company presents its net interest margin and net interest income on a FTE basis using the current statutory federal tax rate. Management believes the FTE basis is valuable to the reader because the Company's loan and investment securities portfolios contain a portion of municipal loans and securities that are federally tax exempt. The Company's tax exempt loans and securities composition may not be similar to that of other banks, therefore in order to reflect the impact of the federally tax exempt loans and securities on the net interest margin and net interest income for comparability with other banks, the Company presents its net interest margin and net interest income on a FTE basis.
(a) Annualized

