

**WESTAMERICA BANCORPORATION**  
**FINANCIAL HIGHLIGHTS**  
December 31, 2022

## 1. Net Income Summary.

	<i>(in thousands except per-share amounts)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Net Interest and Fee Income (FTE)	\$69,155	\$43,117	60.4%	\$60,780	13.8%	\$221,775	\$174,151	27.3%
2 Provision for Credit Losses	-	-	n/m	-	n/m	-	-	n/m
3 Noninterest Income (1)	10,463	10,842	-3.5%	11,818	-11.5%	45,121	43,345	4.1%
4 Noninterest Expense	25,090	23,912	4.9%	24,767	1.3%	99,361	97,806	1.6%
5 Income Before Taxes (FTE)	54,528	30,047	81.5%	47,831	14.0%	167,535	119,690	40.0%
6 Income Tax Provision (FTE)	15,184	8,327	82.3%	13,071	16.2%	45,501	33,181	37.1%
7 Net Income	\$39,344	\$21,720	81.1%	\$34,760	13.2%	\$122,034	\$86,509	41.1%
8 Average Common Shares Outstanding	26,912	26,866	0.2%	26,906	0.0%	26,895	26,855	0.1%
9 Diluted Average Common Shares Outstanding	26,924	26,875	0.2%	26,916	0.0%	26,907	26,870	0.1%
10 Operating Ratios:								
11 Basic Earnings Per Common Share	\$1.46	\$0.81	80.2%	\$1.29	13.2%	\$4.54	\$3.22	41.0%
12 Diluted Earnings Per Common Share	1.46	0.81	80.2%	1.29	13.2%	4.54	3.22	41.0%
13 Return On Assets (a)	2.12%	1.17%		1.85%		1.65%	1.23%	
14 Return On Common Equity (a)	18.6%	11.2%		17.1%		15.2%	11.5%	
15 Net Interest Margin (FTE) (a)	3.95%	2.49%		3.44%		3.17%	2.62%	
16 Efficiency Ratio (FTE)	31.5%	44.3%		34.1%		37.2%	45.0%	
17 Dividends Paid Per Common Share	\$0.42	\$0.42	0.0%	\$0.42	0.0%	\$1.68	\$1.65	1.8%
18 Common Dividend Payout Ratio	29%	52%		33%		37%	51%	

## 2. Net Interest Income.

	<i>(dollars in thousands)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Interest and Fee Income (FTE)	\$69,630	\$43,621	59.6%	\$61,267	13.7%	\$223,700	\$176,106	27.0%
2 Interest Expense	475	504	-5.8%	487	-2.5%	1,925	1,955	-1.5%
3 Net Interest and Fee Income (FTE)	\$69,155	\$43,117	60.4%	\$60,780	13.8%	\$221,775	\$174,151	27.3%
4 Average Earning Assets	\$6,930,584	\$6,919,528	0.2%	\$7,041,313	-1.6%	\$6,992,696	\$6,632,632	5.4%
5 Average Interest-Bearing Liabilities	3,412,189	3,468,111	-1.6%	3,520,083	-3.1%	3,506,559	3,317,924	5.7%
6 Yield on Earning Assets (FTE) (a)	3.98%	2.52%		3.47%		3.20%	2.65%	
7 Cost of Funds (a)	0.03%	0.03%		0.03%		0.03%	0.03%	
8 Net Interest Margin (FTE) (a)	3.95%	2.49%		3.44%		3.17%	2.62%	
9 Interest Expense/Interest-Bearing Liabilities (a)	0.06%	0.06%		0.05%		0.05%	0.06%	
10 Net Interest Spread (FTE) (a)	3.92%	2.46%		3.42%		3.15%	2.59%	

## 3. Loans &amp; Other Earning Assets.

	<i>(average volume, dollars in thousands)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Total Assets	\$7,353,270	\$7,334,977	0.2%	\$7,472,304	-1.6%	\$7,413,008	\$7,039,284	5.3%
2 Total Earning Assets	6,930,584	6,919,528	0.2%	7,041,313	-1.6%	6,992,696	6,632,632	5.4%
3 Total Loans	964,287	1,097,698	-12.2%	989,033	-2.5%	997,964	1,195,135	-16.5%
4 Total Commercial Loans	173,527	259,007	-33.0%	190,325	-8.8%	193,481	349,981	-44.7%
5 Paycheck Protection Program (PPP) Loans	3,529	68,870	-94.9%	10,453	-66.2%	17,604	152,149	-88.4%
6 Commercial Loans	169,998	190,137	-10.6%	179,872	-5.5%	175,877	197,832	-11.1%
7 Commercial Real Estate Loans	492,549	538,177	-8.5%	494,717	-0.4%	504,713	546,750	-7.7%
8 Consumer Loans	298,211	300,514	-0.8%	303,991	-1.9%	299,770	298,404	0.5%
9 Total Investment Securities	5,694,280	4,866,476	17.0%	5,552,588	2.6%	5,303,646	4,580,468	15.8%
10 Debt Securities Available for Sale	4,767,459	4,533,494	5.2%	4,845,055	-1.6%	4,747,969	4,169,091	13.9%
11 Debt Securities Held to Maturity	926,821	332,982	178.3%	707,533	31.0%	555,677	411,377	35.1%
12 Total Interest-Bearing Cash	272,017	955,354	-71.5%	499,692	-45.6%	691,086	857,029	-19.4%
13 Loans / Deposits	15.2%	17.3%		15.2%		15.6%	19.6%	

## 4. Deposits, Other Interest-Bearing Liabilities &amp; Equity.

	<i>(average volume, dollars in thousands)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Total Deposits	\$6,349,401	\$6,349,137	0.0%	\$6,495,051	-2.2%	\$6,415,626	\$6,100,848	5.2%
2 Noninterest Demand	3,010,806	3,022,787	-0.4%	3,058,662	-1.6%	3,018,350	2,897,244	4.2%
3 Interest-Bearing Transaction	1,287,304	1,245,385	3.4%	1,308,310	-1.6%	1,289,956	1,208,269	6.8%
4 Savings	1,917,370	1,934,220	-0.9%	1,989,275	-3.6%	1,967,902	1,842,590	6.8%
5 Time greater than \$100K	59,720	65,920	-9.4%	62,014	-3.7%	62,411	69,165	-9.8%
6 Time less than \$100K	74,201	80,825	-8.2%	76,790	-3.4%	77,007	83,580	-7.9%
7 Total Short-Term Borrowings	73,594	141,761	-48.1%	83,694	-12.1%	109,283	114,267	-4.4%
8 Other Borrowed Funds	-	-	n/m	-	n/m	-	53	n/m
9 Shareholders' Equity	837,499	766,358	9.3%	807,428	3.7%	802,489	750,669	6.9%
10 Demand Deposits / Total Deposits	47.4%	47.6%		47.1%		47.0%	47.5%	
11 Transaction & Savings Deposits / Total Deposits	97.9%	97.7%		97.9%		97.8%	97.5%	

## 5. Interest Yields Earned &amp; Rates Paid.

	<i>(dollars in thousands)</i>						
	Q4'2022			Q3'2022		Q4'2021	
	Average Volume	Income/Expense	Yield (a)/Rate (a)	Yield (a)/Rate (a)	Average Volume	Income/Expense	Yield (a)/Rate (a)
1 Interest & Fee Income Earned:							
2 Total Earning Assets (FTE)	\$6,930,584	\$69,630	3.98%	3.47%	\$6,919,528	\$43,621	2.52%
3 Total Loans (FTE)	964,287	12,293	5.06%	4.93%	1,097,698	13,223	4.78%
4 Total Commercial Loans (FTE)	173,527	2,896	6.62%	5.93%	259,007	3,187	4.88%
5 PPP Loans	3,529	408	45.89%	20.24%	68,870	1,208	6.96%
6 Commercial Loans (FTE)	169,998	2,488	5.81%	5.10%	190,137	1,979	4.13%
7 Commercial Real Estate Loans	492,549	5,812	4.68%	4.67%	538,177	6,492	4.79%
8 Consumer Loans	298,211	3,585	4.77%	4.74%	300,514	3,544	4.68%
9 Total Investment Securities (FTE)	5,694,280	54,770	3.81%	3.33%	4,866,476	30,032	2.47%

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10	Total Debt Securities Available for Sale (FTE)	4,767,459	45,531	3.78%	3.22%	4,533,494	27,900	2.45%
11	Corporate Securities	2,462,131	17,102	2.78%	2.76%	2,652,661	18,385	2.77%
12	Collateralized Loan Obligations	1,590,164	22,801	5.61%	4.00%	1,352,348	6,309	1.83%
13	Agency Mortgage Backed Securities	319,843	1,921	2.40%	2.38%	422,721	2,123	2.01%
14	Securities of U.S. Government sponsored entities	297,710	2,690	3.61%	3.61%	-	-	-
15	Obligations of States and Political Subdivisions (FTE)	84,774	644	3.04%	3.06%	91,412	717	3.14%
16	Other Debt Securities Available for Sale (FTE)	12,837	373	11.63%	10.18%	14,352	366	10.20%
17	Total Debt Securities Held to Maturity (FTE)	926,821	9,239	3.99%	3.87%	332,982	2,132	2.56%
18	Agency Mortgage Backed Securities	109,100	575	2.11%	1.99%	158,537	664	1.68%
19	Corporate Securities	720,752	7,815	4.34%	4.38%	-	-	-
20	Obligations of States and Political Subdivisions (FTE)	96,969	849	3.50%	3.65%	174,445	1,468	3.36%
21	Total Interest-Bearing Cash	272,017	2,567	3.69%	2.15%	955,354	366	0.15%
22	Interest Expense Paid:							
23	Total Earning Assets	6,930,584	475	0.03%	0.03%	6,919,528	504	0.03%
24	Total Interest-Bearing Liabilities	3,412,189	475	0.06%	0.05%	3,468,111	504	0.06%
25	Total Interest-Bearing Deposits	3,338,595	463	0.05%	0.05%	3,326,350	479	0.06%
26	Interest-Bearing Transaction	1,287,304	96	0.03%	0.03%	1,245,385	95	0.03%
27	Savings	1,917,370	280	0.06%	0.06%	1,934,220	282	0.06%
28	Time less than \$100K	74,201	51	0.27%	0.24%	80,825	41	0.20%
29	Time greater than \$100K	59,720	36	0.24%	0.25%	65,920	61	0.37%
30	Total Short-Term Borrowings	73,594	12	0.06%	0.08%	141,761	25	0.07%
31	Net Interest Income and Margin (FTE)		\$69,155	3.95%	3.44%		\$43,117	2.49%

## 6. Noninterest Income.

	<i>(dollars in thousands except per-share amounts)</i>								
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD	
1	Service Charges on Deposit Accounts	\$3,484	\$3,580	-2.7%	\$3,737	-6.8%	\$14,490	\$13,697	5.8%
2	Merchant Processing Services	2,701	3,000	-10.0%	2,925	-7.7%	11,623	11,998	-3.1%
3	Debit Card Fees (1)	1,704	1,727	-1.4%	1,594	6.9%	7,879	6,859	14.9%
4	Trust Fees	754	844	-10.7%	810	-6.9%	3,216	3,311	-2.9%
5	ATM Processing Fees	646	488	32.4%	594	8.8%	2,160	2,280	-5.3%
6	Other Service Fees	416	449	-7.3%	463	-10.0%	1,808	1,884	-4.0%
7	Financial Services Commissions	103	96	7.3%	79	30.4%	417	356	17.1%
8	Life Insurance Gains	7	-	n/m	923	n/m	930	-	n/m
9	Securities Gains	-	-	n/m	-	n/m	-	34	n/m
10	Other Noninterest Income	648	658	-1.5%	693	-6.5%	2,598	2,926	-11.2%
11	Total Noninterest Income	\$10,463	\$10,842	-3.5%	\$11,818	-11.5%	\$45,121	\$43,345	4.1%
12	Operating Ratios:								
13	Total Revenue (FTE)	\$79,618	\$53,959	47.6%	\$72,598	9.7%	\$266,896	\$217,496	22.7%
14	Noninterest Income / Revenue (FTE)	13.1%	20.1%		16.3%		16.9%	19.9%	
15	Service Charges / Avg. Deposits (a)	0.22%	0.22%		0.23%		0.23%	0.22%	
16	Total Revenue Per Avg. Common Share (a)	\$11.74	\$7.97	47.3%	\$10.70	9.7%	\$9.92	\$8.10	22.5%

## 7. Noninterest Expense.

	<i>(dollars in thousands)</i>								
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD	
1	Salaries & Benefits	\$11,482	\$11,436	0.4%	\$11,311	1.5%	\$46,125	\$48,011	-3.9%
2	Occupancy and Equipment	5,218	4,692	11.2%	5,064	3.0%	19,884	19,139	3.9%
3	Outsourced Data Processing	2,390	2,357	1.4%	2,434	-1.8%	9,684	9,601	0.9%
4	Limited Partnership Operating Losses	1,431	800	78.9%	1,431	0.0%	5,724	2,620	118.5%
5	Professional Fees	574	757	-24.2%	582	-1.4%	2,628	3,253	-19.2%
6	Courier Service	700	572	22.4%	671	4.3%	2,614	2,177	20.1%
7	Other Noninterest Expense	3,295	3,298	-0.1%	3,274	0.6%	12,702	13,005	-2.3%
8	Total Noninterest Expense	\$25,090	\$23,912	4.9%	\$24,767	1.3%	\$99,361	\$97,806	1.6%
9	Operating Ratios:								
10	Noninterest Expense / Avg. Earning Assets (a)	1.44%	1.37%		1.40%		1.42%	1.47%	
11	Noninterest Expense / FTE Revenues	31.5%	44.3%		34.1%		37.2%	45.0%	

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## 8. Allowance for Credit Losses.

	<i>(dollars in thousands)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Average Total Loans	\$964,287	\$1,097,698	-12.2%	\$989,033	-2.5%	\$997,964	\$1,195,135	-16.5%
2 Beginning of Period Allowance for Credit Losses (ACLL)	\$21,218	\$23,882	-11.2%	\$22,313	-4.9%	\$23,514	\$23,854	-1.4%
3 Provision for Credit Losses	6	-	n/m	-	n/m	6	2	n/m
4 Net ACLL Losses	(940)	(368)	n/m	(1,095)	-14.2%	(3,236)	(342)	n/m
5 End of Period ACLL	\$20,284	\$23,514	-13.7%	\$21,218	-4.4%	\$20,284	\$23,514	-13.7%
6 Gross ACLL Recoveries / Gross ACLL Losses	44%	64%		43%		48%	89%	
7 Net ACLL Losses / Avg. Total Loans (a)	0.39%	0.13%		0.44%		0.32%	0.03%	

	<i>(dollars in thousands)</i>							
	12/31/22	12/31/21	12/31/22 / 12/31/21	9/30/22	12/31/22 / 9/30/22	6/30/22	3/31/22	9/30/21
8 Allowance for Credit Losses on Loans	\$20,284	\$23,514	-13.7%	\$21,218	-4.4%	\$22,313	\$22,925	\$23,882
9 Allowance for Credit Losses on Held to Maturity Securities	1	7	-78.4%	7	-78.4%	7	7	7
Total Allowance for Credit Losses	\$20,285	\$23,521	-13.8%	\$21,225	-4.4%	\$22,320	\$22,932	\$23,889
10 Allowance for Unfunded Credit Commitments	\$201	\$201	0.0%	\$201	0.0%	\$201	\$201	\$101

## 9. Credit Quality.

	<i>(dollars in thousands)</i>							
	12/31/22	12/31/21	12/31/22 / 12/31/21	9/30/22	12/31/22 / 9/30/22	6/30/22	3/31/22	9/30/21
1 Nonperforming Loans:								
2 Nonperforming Nonaccrual Loans	\$146	\$265	-44.9%	\$131	11.5%	\$12	\$63	\$801
3 Performing Nonaccrual Loans	-	427	n/m	66	n/m	235	421	436
4 Total Nonaccrual Loans	146	692	-78.9%	197	-25.9%	247	484	1,237
5 Accruing Loans 90+ Days Past Due	628	339	85.3%	769	-18.3%	614	431	537
6 Total Nonperforming Loans	\$774	\$1,031	-24.9%	\$966	-19.9%	\$861	\$915	\$1,774
7 Total Loans Outstanding	\$958,488	\$1,068,126	-10.3%	\$979,033	-2.1%	\$999,768	\$1,002,514	\$1,132,472
8 Total Assets	6,950,317	7,461,026	-6.8%	7,177,025	-3.2%	7,222,405	7,306,417	7,403,573
9 Loans:								
10 Allowance for Credit Losses on Loans	\$20,284	\$23,514	-13.7%	\$21,218	-4.4%	\$22,313	\$22,925	\$23,882
11 Allowance for Credit Losses on Loans / Loans	2.12%	2.20%		2.17%		2.23%	2.29%	2.11%
12 Nonperforming Loans / Total Loans	0.08%	0.10%		0.10%		0.09%	0.09%	0.16%

## 10. Capital.

	<i>(in thousands, except per-share amounts)</i>							
	12/31/22	12/31/21	12/31/22 / 12/31/21	9/30/22	12/31/22 / 9/30/22	6/30/22	3/31/22	9/30/21
1 Shareholders' Equity	\$602,110	\$827,102	-27.2%	\$538,988	11.7%	\$617,126	\$701,744	\$837,953
2 Total Assets	6,950,317	7,461,026	-6.8%	7,177,025	-3.2%	7,222,405	7,306,417	7,403,573
3 Total Shareholders' Equity / Total Assets	8.66%	11.09%		7.51%		8.54%	9.60%	11.32%
4 Total Shareholders' Equity / Total Loans	62.82%	77.43%		55.05%		61.73%	70.00%	73.99%
5 Tangible Common Equity Ratio	7.03%	9.60%		5.91%		6.97%	8.06%	9.83%
6 Common Shares Outstanding	26,913	26,866	0.2%	26,911	0.0%	26,896	26,883	26,866
7 Common Equity Per Share	\$22.37	\$30.79	-27.3%	\$20.03	11.7%	\$22.94	\$26.10	\$31.19
8 Market Value Per Common Share	59.01	57.73	2.2%	52.29	12.9%	55.66	60.50	56.26

	<i>(shares in thousands)</i>							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
9 Share Repurchase Programs:								
10 Total Shares Repurchased / Canceled	-	-	n/m	-	n/m	3	4	n/m
11 Average Repurchase Price	\$-	\$-	n/m	\$-	n/m	\$58.66	\$61.09	n/m
12 Net Shares Issued	(2)	-	n/m	(15)	n/m	(47)	(59)	n/m

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## 11. Period-End Balance Sheets.

(unaudited, dollars in thousands)								
	12/31/22	12/31/21	12/31/22 / 12/31/21	9/30/22	12/31/22 / 9/30/22	6/30/22	3/31/22	9/30/21
1 Assets:								
2 Cash and Due from Banks	\$294,236	\$1,132,085	-74.0%	\$413,665	-28.9%	\$753,293	\$1,037,593	\$1,011,048
3 Debt Securities Available for Sale:								
4 Corporate Securities	2,099,955	2,746,735	-23.5%	2,138,508	-1.8%	2,296,853	2,547,118	2,668,389
5 Collateralized Loan Obligations	1,572,883	1,386,355	13.5%	1,587,622	-0.9%	1,601,333	1,616,584	1,379,533
6 Agency Mortgage Backed Securities	286,048	411,726	-30.5%	296,689	-3.6%	331,425	363,181	458,053
7 Securities of U.S. Government sponsored entities	290,853	-	n/m	272,525	6.7%	290,725	-	-
8 Obligations of States and Political Subdivisions	82,004	93,920	-12.7%	80,987	1.3%	86,676	89,595	96,603
9 Other Debt Securities Available for Sale	-	119	n/m	-	n/m	102	110	128
10 Total Debt Securities Available for Sale	4,331,743	4,638,855	-6.6%	4,376,331	-1.0%	4,607,114	4,616,588	4,602,706
11 Debt Securities Held to Maturity:								
12 Agency Mortgage Backed Securities	104,852	148,390	-29.3%	112,371	-6.7%	121,810	133,754	166,955
13 Corporate Securities	721,854	-	n/m	720,154	0.2%	181,316	-	-
14 Obligations of States and Political Subdivisions (2)	89,207	158,006	-43.5%	103,742	-14.0%	139,228	146,766	189,151
15 Total Debt Securities Held to Maturity (2)	915,913	306,396	198.9%	936,267	-2.2%	442,354	280,520	356,106
16 Loans	958,488	1,068,126	-10.3%	979,033	-2.1%	999,768	1,002,514	1,132,472
17 Allowance For Credit Losses on Loans	(20,284)	(23,514)	-13.7%	(21,218)	-4.4%	(22,313)	(22,925)	(23,882)
18 Total Loans, net	938,204	1,044,612	-10.2%	957,815	-2.0%	977,455	979,589	1,108,590
19 Premises and Equipment, net	28,819	31,155	-7.5%	29,756	-3.1%	30,309	30,626	31,603
20 Identifiable Intangibles, net	583	835	-30.2%	644	-9.4%	707	771	900
21 Goodwill	121,673	121,673	0.0%	121,673	0.0%	121,673	121,673	121,673
22 Other Assets	319,146	185,415	72.1%	340,874	-6.4%	289,500	239,057	170,947
23 Total Assets	\$6,950,317	\$7,461,026	-6.8%	\$7,177,025	-3.2%	\$7,222,405	\$7,306,417	\$7,403,573
24 Liabilities and Shareholders' Equity:								
25 Deposits:								
26 Noninterest-Bearing	\$2,947,277	\$3,069,080	-4.0%	\$3,069,907	-4.0%	\$2,987,725	\$3,000,268	\$2,988,329
27 Interest-Bearing Transaction	1,273,143	1,260,869	1.0%	1,338,855	-4.9%	1,303,700	1,279,165	1,257,460
28 Savings	1,874,115	1,940,395	-3.4%	1,949,711	-3.9%	1,983,713	1,984,719	1,894,290
29 Time	130,755	143,612	-9.0%	136,783	-4.4%	140,453	141,722	148,882
30 Total Deposits	6,225,290	6,413,956	-2.9%	6,495,256	-4.2%	6,415,591	6,405,874	6,288,961
31 Short-Term Borrowed Funds	57,792	146,246	-60.5%	76,886	-24.8%	118,167	124,442	119,102
32 Other Liabilities	65,125	73,722	-11.7%	65,895	-1.2%	71,521	74,357	157,557
33 Total Liabilities	6,348,207	6,633,924	-4.3%	6,638,037	-4.4%	6,605,279	6,604,673	6,565,620
34 Shareholders' Equity:								
35 Common Equity:								
36 Paid-In Capital	475,121	471,043	0.9%	474,732	0.1%	473,555	472,470	470,711
37 Accumulated Other Comprehensive (Loss) Income	(256,105)	49,664	n/m	(290,797)	-11.9%	(188,025)	(88,300)	71,284
38 Retained Earnings	383,094	306,395	25.0%	355,053	7.9%	331,596	317,574	295,958
39 Total Shareholders' Equity	602,110	827,102	-27.2%	538,988	11.7%	617,126	701,744	837,953
40 Total Liabilities and Shareholders' Equity	\$6,950,317	\$7,461,026	-6.8%	\$7,177,025	-3.2%	\$7,222,405	\$7,306,417	\$7,403,573

**WESTAMERICA BANCORPORATION**  
**FINANCIAL HIGHLIGHTS**  
December 31, 2022

## 12. Income Statements.

	(unaudited, in thousands, except per-share amounts)							
	Q4'2022	Q4'2021	Q4'22 / Q4'21	Q3'2022	Q4'22 / Q3'22	12/31'22YTD	12/31'21YTD	12/31'22YTD / 12/31'21YTD
1 Interest and Fee Income:								
2 Loans	\$12,201	\$13,124	-7.0%	\$12,208	-0.1%	\$49,682	\$57,558	-13.7%
3 Equity Securities	153	129	18.6%	127	20.5%	537	458	17.2%
4 Debt Securities Available for Sale	45,216	27,598	63.8%	39,100	15.6%	144,646	105,420	37.2%
5 Debt Securities Held to Maturity	9,061	1,824	396.8%	6,625	36.8%	19,101	8,875	115.2%
6 Interest-Bearing Cash	2,567	366	601.4%	2,742	-6.4%	7,790	1,132	588.2%
7 Total Interest and Fee Income	<u>69,198</u>	<u>43,041</u>	<u>60.8%</u>	<u>60,802</u>	<u>13.8%</u>	<u>221,756</u>	<u>173,443</u>	<u>27.9%</u>
8 Interest Expense:								
9 Transaction Deposits	96	95	1.1%	94	2.1%	369	378	-2.4%
10 Savings Deposits	280	282	-0.7%	290	-3.4%	1,141	1,067	6.9%
11 Time Deposits	87	102	-14.7%	86	1.2%	336	432	-22.2%
12 Short-Term Borrowed Funds	12	25	-52.0%	17	-29.4%	79	78	1.3%
13 Total Interest Expense	<u>475</u>	<u>504</u>	<u>-5.8%</u>	<u>487</u>	<u>-2.5%</u>	<u>1,925</u>	<u>1,955</u>	<u>-1.5%</u>
14 Net Interest Income	<u>68,723</u>	<u>42,537</u>	<u>61.6%</u>	<u>60,315</u>	<u>13.9%</u>	<u>219,831</u>	<u>171,488</u>	<u>28.2%</u>
15 Provision for Credit Losses	-	-	n/m	-	n/m	-	-	n/m
16 Noninterest Income:								
17 Service Charges on Deposit Accounts	3,484	3,580	-2.7%	3,737	-6.8%	14,490	13,697	5.8%
18 Merchant Processing Services	2,701	3,000	-10.0%	2,925	-7.7%	11,623	11,998	-3.1%
19 Debit Card Fees (1)	1,704	1,727	-1.4%	1,594	6.9%	7,879	6,859	14.9%
20 Trust Fees	754	844	-10.7%	810	-6.9%	3,216	3,311	-2.9%
21 ATM Processing Fees	646	488	32.4%	594	8.8%	2,160	2,280	-5.3%
22 Other Service Fees	416	449	-7.3%	463	-10.0%	1,808	1,884	-4.0%
23 Financial Services Commissions	103	96	7.3%	79	30.4%	417	356	17.1%
24 Life Insurance Gains	7	-	n/m	923	n/m	930	-	n/m
25 Securities Gains	-	-	n/m	-	n/m	-	34	n/m
26 Other Noninterest Income	648	658	-1.5%	693	-6.5%	2,598	2,926	-11.2%
27 Total Noninterest Income	<u>10,463</u>	<u>10,842</u>	<u>-3.5%</u>	<u>11,818</u>	<u>-11.5%</u>	<u>45,121</u>	<u>43,345</u>	<u>4.1%</u>
28 Noninterest Expense:								
29 Salaries and Related Benefits	11,482	11,436	0.4%	11,311	1.5%	46,125	48,011	-3.9%
30 Occupancy and Equipment	5,218	4,692	11.2%	5,064	3.0%	19,884	19,139	3.9%
31 Outsourced Data Processing	2,390	2,357	1.4%	2,434	-1.8%	9,684	9,601	0.9%
32 Limited Partnership Operating Losses	1,431	800	78.9%	1,431	0.0%	5,724	2,620	118.5%
33 Professional Fees	574	757	-24.2%	582	-1.4%	2,628	3,253	-19.2%
34 Courier Service	700	572	22.4%	671	4.3%	2,614	2,177	20.1%
35 Other Noninterest Expense	3,295	3,298	-0.1%	3,274	0.6%	12,702	13,005	-2.3%
36 Total Noninterest Expense	<u>25,090</u>	<u>23,912</u>	<u>4.9%</u>	<u>24,767</u>	<u>1.3%</u>	<u>99,361</u>	<u>97,806</u>	<u>1.6%</u>
37 Income Before Income Taxes	<u>54,096</u>	<u>29,467</u>	<u>83.6%</u>	<u>47,366</u>	<u>14.2%</u>	<u>165,591</u>	<u>117,027</u>	<u>41.5%</u>
38 Income Tax Provision	<u>14,752</u>	<u>7,747</u>	<u>90.4%</u>	<u>12,606</u>	<u>17.0%</u>	<u>43,557</u>	<u>30,518</u>	<u>42.7%</u>
39 Net Income	<u>\$39,344</u>	<u>\$21,720</u>	<u>81.1%</u>	<u>\$34,760</u>	<u>13.2%</u>	<u>\$122,034</u>	<u>\$86,509</u>	<u>41.1%</u>
40 Average Common Shares Outstanding	<u>26,912</u>	<u>26,866</u>	<u>0.2%</u>	<u>26,906</u>	<u>0.0%</u>	<u>26,895</u>	<u>26,855</u>	<u>0.1%</u>
41 Diluted Average Common Shares Outstanding	<u>26,924</u>	<u>26,875</u>	<u>0.2%</u>	<u>26,916</u>	<u>0.0%</u>	<u>26,907</u>	<u>26,870</u>	<u>0.1%</u>
42 Per Common Share Data:								
43 Basic Earnings	<u>\$1.46</u>	<u>\$0.81</u>	<u>80.2%</u>	<u>\$1.29</u>	<u>13.2%</u>	<u>\$4.54</u>	<u>\$3.22</u>	<u>41.0%</u>
44 Diluted Earnings	<u>1.46</u>	<u>0.81</u>	<u>80.2%</u>	<u>1.29</u>	<u>13.2%</u>	<u>4.54</u>	<u>3.22</u>	<u>41.0%</u>
45 Dividends Paid	<u>0.42</u>	<u>0.42</u>	<u>0.0%</u>	<u>0.42</u>	<u>0.0%</u>	<u>1.68</u>	<u>1.65</u>	<u>1.8%</u>

## Footnotes and Abbreviations:

(1) The Company received a \$1.2 million reconciling payment from a payments network in the first quarter 2022.

(2) Debt Securities Held to Maturity and Obligations of States and Political Subdivisions are net of related reserve for expected credit losses of \$1 thousand at December 31, 2022, \$7 thousand at September 30, 2022, June 30, 2022, March 31, 2022, December 31, 2021 and September 30, 2021.

(FTE) Fully Taxable Equivalent. The Company presents its net interest margin and net interest income on a FTE basis using the current statutory federal tax rate. Management believes the FTE basis is valuable to the reader because the Company's loan and investment securities portfolios contain a relatively large portion of municipal loans and securities that are federally tax exempt. The Company's tax exempt loans and securities composition may not be similar to that of other banks, therefore in order to reflect the impact of the federally tax exempt loans and securities on the net interest margin and net interest income for comparability with other banks, the Company presents its net interest margin and net interest income on a FTE basis.

(a) Annualized

Certain amounts in prior periods have been reclassified to conform to current presentation.