

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-K**

(Mark one)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2020**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

Commission File Number: 001-09383

**WESTAMERICA BANCORPORATION**

(Exact name of the registrant as specified in its charter)

**CALIFORNIA**  
(State or Other Jurisdiction  
of Incorporation or Organization)

**94-2156203**  
(I.R.S. Employer  
Identification Number)

1108 FIFTH AVENUE, SAN RAFAEL, CALIFORNIA 94901  
(Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: (707) 863-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, no par value	WABC	The Nasdaq Stock Market, LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES  NO

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark if whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files.) YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer       Accelerated filer       Non-accelerated filer   
Smaller reporting company       Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The aggregate market value of the Common Stock held by non-affiliates of the registrant as of June 30, 2020 as reported on the NASDAQ Global Select Market, was \$1,546,483,328.28. Shares of Common Stock held by each executive officer and director and by each person who owns 10% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Number of shares outstanding of each of the registrant's classes of common stock, as of the close of business on February 18, 2021: 26,806,764 Shares

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the definitive Proxy Statement relating to registrant's Annual Meeting of Shareholders, to be held on April 22, 2021, are incorporated by reference in Items 10, 11, 12, 13 and 14 of Part III to the extent described therein.

## TABLE OF CONTENTS

	Page
<b>PART I</b>	
Item 1 Business .....	2
Item 1A Risk Factors .....	10
Item 1B Unresolved Staff Comments .....	16
Item 2 Properties .....	16
Item 3 Legal Proceedings.....	16
Item 4 Mine Safety Disclosures .....	16
<b>PART II</b>	
Item 5 Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities .....	16
Item 6 Selected Financial Data .....	19
Item 7 Management’s Discussion and Analysis of Financial Condition and Results of Operations .....	20
Item 7A Quantitative and Qualitative Disclosures About Market Risk .....	48
Item 8 Financial Statements and Supplementary Data.....	48
Item 9 Changes in and Disagreements with Accountants on Accounting and Financial Disclosure .....	96
Item 9A Controls and Procedures .....	96
Item 9B Other Information .....	96
<b>PART III</b>	
Item 10 Directors, Executive Officers and Corporate Governance.....	96
Item 11 Executive Compensation .....	96
Item 12 Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters .....	97
Item 13 Certain Relationships, Related Transactions and Director Independence .....	97
Item 14 Principal Accountant Fees and Services .....	97
<b>PART IV</b>	
Item 15 Exhibits, Financial Statement Schedules .....	97
Signatures .....	100

## FORWARD-LOOKING STATEMENTS

This Report on Form 10-K contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, future credit quality and performance, the appropriateness of the allowance for credit losses, loan growth or reduction, mitigation of risk in the Company's loan and investment securities portfolios, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "estimates", "intends", "targeted", "projected", "forecast", "continue", "remain", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) the length and severity of any difficulties in the global, national and California economies and the effects of government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses; (5) economic uncertainty created by riots, terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the local, regional and national economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including a failure or breach in data processing or security systems or those of third party vendors and other service providers, including as a result of cyber attacks or fraud; (10) volatility of interest rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; (12) the effect of natural disasters, including earthquakes, hurricanes, fire, flood, drought, and other disasters, on the uninsured value of the Company's assets and of loan collateral, the financial condition of debtors and issuers of investment securities, the economic conditions affecting the Company's market place, and commodities and asset values; (13) changes in the securities markets; (14) the duration and severity of the COVID-19 pandemic and governmental responses to the pandemic; and (15) the outcome of contingencies, such as legal proceedings. However, the reader should not consider the above-mentioned factors to be a complete set of all potential risks or uncertainties.

Forward-looking statements speak only as of the date they are made. The Company undertakes no obligation to update any forward-looking statements in this report to reflect circumstances or events that occur after the date forward looking statements are made, except as may be required by law. The reader is directed to Part II – Item 1A "Risk Factors" of this report and other risk factors discussed elsewhere in this report, for further discussion of factors which could affect the Company's business and cause actual results to differ materially from those expressed in any forward-looking statement made in this report.

## PART I

### ITEM 1. BUSINESS

Westamerica Bancorporation (the "Company") is a bank holding company registered under the Bank Holding Company Act of 1956, as amended ("BHCA"). Its legal headquarters are located at 1108 Fifth Avenue, San Rafael, California 94901. Its principal administrative offices are located at 4550 Mangels Boulevard, Fairfield, California 94534 and its telephone number is (707) 863-6000. The Company provides a full range of banking services to individual and commercial customers in Northern and Central California through its subsidiary bank, Westamerica Bank ("WAB" or the "Bank"). The principal communities served are located in Northern and Central California, from Mendocino, Lake and Nevada Counties in the north to Kern County in the south. The Company's strategic focus is on the banking needs of small businesses. In addition, the Bank owns 100% of the capital stock of Community Banker Services Corporation ("CBSC"), a company engaged in providing the Company and its subsidiaries with data processing services and other support functions.

The Company was incorporated under the laws of the State of California in 1972 as "Independent Bankshares Corporation" pursuant to a plan of reorganization among three previously unaffiliated Northern California banks. The Company operated as a multi-bank holding company until mid-1983, at which time the then six subsidiary banks were merged into a single bank named Westamerica Bank and the name of the holding company was changed to Westamerica Bancorporation.

The Company acquired five banks within its immediate market area during the early to mid 1990's. In April 1997, the Company acquired ValliCorp Holdings, Inc., parent company of ValliWide Bank, the largest independent bank holding company headquartered in Central California. Under the terms of all of the merger agreements, the Company issued shares of its common stock in exchange for all of the outstanding shares of the acquired institutions. The subsidiary banks acquired were merged with and into WAB. These six aforementioned business combinations were accounted for as poolings-of-interests.

During the period 2000 through 2005, the Company acquired three additional banks. These acquisitions were accounted for using the purchase accounting method.

On February 6, 2009, Westamerica Bank acquired the banking operations of County Bank ("County") from the Federal Deposit Insurance Corporation ("FDIC"). On August 20, 2010, Westamerica Bank acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") from the FDIC. The County and Sonoma acquired assets and assumed liabilities were measured at estimated fair values, as required by FASB ASC 805, Business Combinations.

At December 31, 2020, the Company had consolidated assets of approximately \$6.7 billion, deposits of approximately \$5.7 billion and shareholders' equity of approximately \$845 million.

The Company's Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports as well as beneficial ownership reports on Forms 3, 4 and 5 are available through the SEC's website (<https://www.sec.gov>). Such documents as well as the Company's director, officer and employee Code of Conduct and Ethics are also available free of charge from the Company by request to:

Westamerica Bancorporation  
Corporate Secretary A-2M  
Post Office Box 1200  
Suisun City, California 94585-1200

## **Human Capital Resources**

The Company and its subsidiaries employed 712 full-time equivalent staff (or 578 full-time employees and 189 part-term and on-call employees) as of December 31, 2020. The employees are not represented by a collective bargaining unit, and the Company believes its relationship with its employees is good.

The Company's ability to attract and retain employees is a key to its success. Employees receive a comprehensive benefits package that includes paid time off, sick time, company contributions of up to 6% to qualified retirement plans, discretionary profit-sharing retirement plan contributions, and other health and wellness benefits including participation in Company paid or subsidized medical, dental, term-life, accidental death and dismemberment (AD&D), long-term disability, and employee assistance programs. Certain employees participate in one of the Company's performance-based incentive programs, which may include additional bonus and incentive compensation, company contributions to supplemental retirement plans, and equity-based awards. Certain benefits are subject to eligibility, vesting, and performance requirements. Employee performance is measured at least quarterly and formal performance evaluations are conducted at least annually.

The Company's code of ethics prohibits discrimination or harassment. The Company requires all employees to agree to the code of ethics and participate in harassment prevention training annually.

## **Supervision and Regulation**

The following is not intended to be an exhaustive description of the statutes and regulations applicable to the Company's or the Bank's business. The description of statutory and regulatory provisions is qualified in its entirety by reference to the particular statutory or regulatory provisions. Moreover, major new legislation and other regulatory changes affecting the Company, the Bank, and the financial services industry in general have occurred in the last several years and can be expected to occur in the future. The nature, timing and impact of new and amended laws and regulations cannot be accurately predicted.

## *Regulation and Supervision of Bank Holding Companies*

The Company is a bank holding company subject to the BHCA. The Company reports to, is registered with, and may be examined by, the Board of Governors of the Federal Reserve System (“FRB”). The FRB also has the authority to examine the Company’s subsidiaries. The Company is a bank holding company within the meaning of Section 3700 of the California Financial Code. As such, the Company and the Bank are subject to examination by, and may be required to file reports with, the Commissioner of the California Department of Financial Protection and Innovation (the “Commissioner”).

The FRB has significant supervisory and regulatory authority over the Company and its affiliates. The FRB requires the Company to maintain certain levels of capital. See “Capital Standards.” The FRB also has the authority to take enforcement action against any bank holding company that commits any unsafe or unsound practice, or violates certain laws, regulations or conditions imposed in writing by the FRB. Under the BHCA, the Company is required to obtain the prior approval of the FRB before it acquires, merges or consolidates with any bank or bank holding company. Any company seeking to acquire, merge or consolidate with the Company also would be required to obtain the prior approval of the FRB.

The Company is generally prohibited under the BHCA from acquiring ownership or control of more than 5% of any class of voting shares of any company that is not a bank or bank holding company and from engaging directly or indirectly in activities other than banking, managing banks, or providing services to affiliates of the holding company. However, a bank holding company, with the approval of the FRB, may engage, or acquire the voting shares of companies engaged, in activities that the FRB has determined to be closely related to banking or managing or controlling banks. A bank holding company must demonstrate that the benefits to the public of the proposed activity will outweigh the possible adverse effects associated with such activity.

The FRB generally prohibits a bank holding company from declaring or paying a cash dividend that would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements which might adversely affect a bank holding company’s financial position. Under the FRB policy, a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. See the section entitled “Restrictions on Dividends and Other Distributions” for additional restrictions on the ability of the Company and the Bank to pay dividends.

Transactions between the Company and the Bank are restricted under Regulation W. The regulation codifies prior interpretations of the FRB and its staff under Sections 23A and 23B of the Federal Reserve Act. In general, subject to certain specified exemptions, a bank or its subsidiaries are limited in their ability to engage in “covered transactions” with affiliates: (a) to an amount equal to 10% of the bank’s capital and surplus, in the case of covered transactions with any one affiliate; and (b) to an amount equal to 20% of the bank’s capital and surplus, in the case of covered transactions with all affiliates. The Company is considered to be an affiliate of the Bank. A “covered transaction” includes, among other things, a loan or extension of credit to an affiliate; a purchase of securities issued by an affiliate; a purchase of assets from an affiliate, with some exceptions; and the issuance of a guarantee, acceptance or letter of credit on behalf of an affiliate.

Federal regulations governing bank holding companies and change in bank control (Regulation Y) provide for a streamlined and expedited review process for bank acquisition proposals submitted by well-run bank holding companies. These provisions of Regulation Y are subject to numerous qualifications, limitations and restrictions. In order for a bank holding company to qualify as “well-run,” both it and the insured depository institutions which it controls must meet the “well capitalized” and “well managed” criteria set forth in Regulation Y.

The Gramm-Leach-Bliley Act (the “GLBA”), or the Financial Services Act of 1999, repealed provisions of the Glass-Steagall Act, which had prohibited commercial banks and securities firms from affiliating with each other and engaging in each other’s businesses. Thus, many of the barriers prohibiting affiliations between commercial banks and securities firms have been eliminated.

The BHCA was also amended by the GLBA to allow new “financial holding companies” (“FHCs”) to offer banking, insurance, securities and other financial products to consumers. Specifically, the GLBA amended section 4 of the BHCA in order to provide for a framework for the engagement in new financial activities. A bank holding company (“BHC”) may elect to become an FHC if all its subsidiary depository institutions are well capitalized and well managed. If these requirements are met, a BHC may file a certification to that effect with the FRB and declare that it elects to become an FHC. After the certification and declaration is filed, the FHC may engage either de novo or through an acquisition in any activity that has been determined by the FRB to be financial in nature or incidental to such financial activity. BHCs may engage in financial activities without prior notice to the FRB if those activities qualify under the list of permissible activities in section 4(k) of the BHCA. However, notice must be given to the FRB

within 30 days after an FHC has commenced one or more of the financial activities. The Company has not elected to become an FHC.

### *Regulation and Supervision of Banks*

The Bank is a California state-chartered Federal Reserve member bank and its deposits are insured by the FDIC. The Bank is subject to regulation, supervision and regular examination by the California Department of Financial Protection and Innovation and the FRB. The regulations of these agencies affect most aspects of the Bank's business and prescribe permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of its activities and various other requirements.

In addition to federal banking law, the Bank is also subject to applicable provisions of California law. Under California law, the Bank is subject to various restrictions on, and requirements regarding, its operations and administration including the maintenance of branch offices and automated teller machines, capital requirements, deposits and borrowings, shareholder rights and duties, and investment and lending activities.

In addition, the Federal Deposit Insurance Corporation Improvement Act ("FDICIA") imposes limitations on the activities and equity investments of state chartered, federally insured banks. FDICIA also prohibits a state bank from making an investment or engaging in any activity as a principal that is not permissible for a national bank, unless the Bank is adequately capitalized and the FDIC approves the investment or activity after determining that such investment or activity does not pose a significant risk to the deposit insurance fund.

On July 21, 2010, financial regulatory reform legislation entitled the "Dodd-Frank Wall Street Reform and Consumer Protection Act" (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act implemented far-reaching changes across the financial regulatory landscape, including provisions that, among other things:

- Centralized responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and (as to banks with \$10 billion or more in assets) enforcing compliance with federal consumer financial laws.
- Restricted the preemption of state law by federal law and disallowed subsidiaries and affiliates of national banks from availing themselves of such preemption.
- Applied the same leverage and risk-based capital requirements that would apply to insured depository institutions to most bank holding companies.
- Required bank regulatory agencies to seek to make their capital requirements for banks countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.
- Changed the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital, eliminated the ceiling on the size of the Deposit Insurance Fund ("DIF") and increased the floor of the size of the DIF.
- Imposed comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.
- Required large, publicly traded bank holding companies to create a risk committee responsible for the oversight of enterprise risk management.
- Implemented corporate governance revisions, including with regard to executive compensation and proxy access by shareholders, that would apply to all public companies, not just financial institutions.
- Made permanent the \$250 thousand limit for federal deposit insurance.
- Repealed the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.
- Amended the Electronic Fund Transfer Act ("EFTA") to, among other things, give the FRB the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over \$10 billion and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. While the Company's assets are currently less than \$10 billion, interchange fees charged by larger institutions may dictate the level of fees smaller institutions will be able to charge to remain competitive.

Provisions in the legislation that affect the payment of interest on demand deposits and interchange fees may increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

## *Capital Standards*

The federal banking agencies have risk-based capital adequacy guidelines intended to provide a measure of capital adequacy that reflects the degree of risk associated with a banking organization's operations for both transactions resulting in assets being recognized on the balance sheet as assets, and the extension of credit facilities such as letters of credit and recourse arrangements, which are recorded as off balance sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off balance sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 1250% for assets with relatively higher credit risk, such as certain securitizations. A banking organization's risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets and off balance sheet items.

The federal banking agencies take into consideration concentrations of credit risk and risks from nontraditional activities, as well as an institution's ability to manage those risks, when determining the adequacy of an institution's capital. This evaluation is made as a part of the institution's regular safety and soundness examination. The federal banking agencies also consider interest rate risk (related to the interest rate sensitivity of an institution's assets and liabilities, and its off balance sheet financial instruments) in the evaluation of a bank's capital adequacy.

On July 2, 2013, the Federal Reserve Board approved a final rule that implements changes to the regulatory capital framework for all banking organizations over a transitional period 2015 through 2018. As of December 31, 2020, the Company's and the Bank's respective ratios exceeded applicable regulatory requirements. See Note 9 to the consolidated financial statements included in this Report for capital ratios of the Company and the Bank, compared to minimum capital requirements and for the Bank the standards for well capitalized depository institutions.

In November 2019, the federal banking regulators published final rules implementing a simplified measure of capital adequacy for certain banking organizations that have less than \$10 billion in total consolidated assets. Under the final rules, which went into effect on January 1, 2020, depository institutions and depository institution holding companies that have less than \$10 billion in total consolidated assets and meet other qualifying criteria, including a leverage ratio of greater than 9%, off-balance-sheet exposures of 25% or less of total consolidated assets and trading assets plus trading liabilities of 5% or less of total consolidated assets, are deemed "qualifying community banking organizations" and are eligible to opt into the "community bank leverage ratio framework." A qualifying community banking organization that elects to use the community bank leverage ratio framework and that maintains a leverage ratio of greater than 9% is considered to have satisfied the generally applicable risk-based and leverage capital requirements under the Basel III rules and, if applicable, is considered to have met the "well capitalized" ratio requirements for purposes of its primary federal regulator's prompt corrective action rules, discussed below. The Company does not have any immediate plans to elect to use the community bank leverage ratio framework but may make such an election in the future.

See the sections entitled "Capital Resources and Capital to Risk-Adjusted Assets" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations for additional information.

## *Prompt Corrective Action and Other Enforcement Mechanisms*

FDICIA requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios.

An institution that, based upon its capital levels, is classified as "well capitalized," "adequately capitalized" or "undercapitalized" may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. In addition to measures taken under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal banking agencies for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency.

## *Safety and Soundness Standards*

FDICIA has implemented certain specific restrictions on transactions and required federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation, and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal

shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts. The federal banking agencies may require an institution to submit an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution's noncompliance with one or more standards.

Federal banking agencies require banks to maintain adequate valuation allowances for potential credit losses. The Company has an internal staff that continually reviews loan quality and reports to the Board of Directors. This analysis includes a detailed review of the classification and categorization of problem loans, assessment of the overall quality and collectability of the loan portfolio, consideration of loan loss experience, trends in problem loans, concentration of credit risk, and current economic conditions, particularly in the Bank's market areas. Based on this analysis, Management, with the review and approval of the Board, determines the adequate level of allowance required. The allowance is allocated to different segments of the loan portfolio, but the entire allowance is available for the loan portfolio in its entirety.

#### *Restrictions on Dividends and Other Distributions*

The Company's ability to pay dividends to its shareholders is subject to the restrictions set forth in the California General Corporation Law ("CGCL"). The CGCL provides that a corporation may make a distribution to its shareholders if (i) the corporation's retained earnings equal or exceed the amount of the proposed distribution plus unpaid accrued dividends (if any) on securities with a dividend preference, or (ii) immediately after the dividend, the corporation's total assets equal or exceed total liabilities plus unpaid accrued dividends (if any) on securities with a dividend preference.

The Company's ability to pay dividends depends in part on the Bank's ability to pay cash dividends to the Company. The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions. FDICIA prohibits insured depository institutions from paying management fees to any controlling persons or, with certain limited exceptions, making capital distributions, including dividends, if, after such transaction, the institution would be undercapitalized.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank or the bank's net income for its last three fiscal years (less any distributions to shareholders during this period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner in an amount not exceeding the greatest of the bank's retained earnings, the bank's net income for its last fiscal year or the bank's net income for its current fiscal year.

The federal banking agencies also have the authority to prohibit a depository institution or its holding company from engaging in business practices which are considered to be unsafe or unsound, possibly including payment of dividends or other payments under certain circumstances even if such payments are not expressly prohibited by statute. The Federal Reserve Board has issued guidance indicating its expectations that a bank holding company will inform and consult with Federal Reserve supervisory staff sufficiently in advance of (i) declaring and paying a dividend that could raise safety and soundness concerns (e.g., declaring and paying a dividend that exceeds earnings for the period for which the dividend is being paid); (ii) redeeming or repurchasing regulatory capital instruments when the bank holding company is experiencing financial weaknesses; or (iii) redeeming or repurchasing common stock or perpetual preferred stock that would result in a net reduction as of the end of the quarter in the amount of such equity instruments outstanding compared with the beginning of the quarter in which the redemption or repurchase occurred.

#### *Premiums for Deposit Insurance*

Substantially all of the deposits of the Bank are insured up to applicable limits by the DIF of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The FDIC utilizes a risk-based assessment system that imposes insurance premiums based upon a risk matrix that takes into account a bank's capital level, asset quality and supervisory rating.

In July 2010, Congress in the Dodd-Frank Act increased the minimum for the DIF reserve ratio, the ratio of the amount in the fund to insured deposits, from 1.15% to 1.35% and required that the ratio reach that level by September 30, 2020. Further, the Dodd-Frank Act made banks with \$10 billion or more in assets responsible for the increase from 1.15% to 1.35%, among other provisions.

In August, 2016, the FDIC announced the DIF reserve ratio surpassed the 1.15% reserve ratio target, triggering three major changes:

- (1) The decline in the range of initial assessment rates for all banks from 5-35 basis points to 3-30 basis points;
- (2) The assessment of a quarterly surcharge on large banks equal to an annual rate of 4.5 basis points in addition to regular assessments; and
- (3) A revised method to calculate risk-based assessment rates for established small banks (under \$1 billion in assets) pursuant to an FDIC final rule issued April, 2016.

In September 2018, the DIF reached 1.36%, exceeding the statutorily required minimum reserve ratio of 1.35% ahead of the September 30, 2020, deadline required under the Dodd-Frank Act. FDIC regulations provide for two changes to deposit insurance assessments upon reaching the minimum: (1) surcharges on insured depository institutions with total consolidated assets of \$10 billion or more (large banks) will cease; and (2) small banks will receive assessment credits for the portion of their assessments that contributed to the growth in the reserve ratio from between 1.15% and 1.35%, to be applied when the reserve ratio is at or above 1.38%. In January 2019, the Bank, which meets the definition of a “small bank”, was advised by the FDIC its assessment credit to be applied when the reserve ratio is at or above 1.38% was \$1.4 million. The Bank received notification from the FDIC during the third quarter 2019 that the reserve ratio exceeded 1.38%, and the FDIC applied the Bank’s assessment credits against the Bank’s second and third quarter 2019 deposit insurance premiums. The Company applied FDIC assessment credits against the Bank’s fourth quarter 2019 deposit insurance premiums and the remaining assessment credits against the Bank’s first quarter 2020 deposit insurance premiums. The Company cannot provide any assurance as to the effect of any future changes in its deposit insurance premium rates.

#### *Economic Growth, Regulatory Relief and Consumer Protection Act*

On May 24, 2018, President Trump signed into law the first major financial services reform bill since the enactment of the Dodd-Frank Act. The Economic Growth, Regulatory Relief, and Consumer Protection Act (the “Regulatory Relief Act”) modifies or eliminates certain requirements on community and regional banks and nonbank financial institutions. For instance, under the Reform Act and related rule making:

- banks that have less than \$10 billion in total consolidated assets and total trading assets and trading liabilities of less than five percent of total consolidated assets are exempt from Section 619 of the Dodd-Frank Act, known as the “Volcker Rule”, which prohibits “proprietary trading” and the ownership or sponsorship of private equity or hedge funds that are referred to as “covered funds”; and
- a new “community bank leverage ratio” was adopted, which is applicable to certain banks and bank holding companies with total assets of less than \$10 billion (as described above under “Capital Requirements”).

#### *Community Reinvestment Act and Fair Lending Developments*

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act (“CRA”) activities. The CRA generally requires the federal banking agencies to evaluate the record of financial institutions in meeting the credit needs of their local communities, including low and moderate income neighborhoods. In addition to substantive penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities including merger applications.

In December 2019, the OCC and the FDIC proposed changes to the regulations implementing the CRA, which, if adopted will result in changes to the current CRA framework. The FRB did not join the proposal.

#### *Financial Privacy Legislation and Customer Information Security*

The GLBA, in addition to the previously described changes in permissible nonbanking activities permitted to banks, BHCs and FHCs, also required the federal banking agencies, among other federal regulatory agencies, to adopt regulations governing the privacy of consumer financial information. The Bank is subject to the FRB’s regulations in this area. The federal bank regulatory agencies have established standards for safeguarding nonpublic personal information about customers that implement provisions of the GLBA (the “Guidelines”). Among other things, the Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors or an appropriate committee thereof, to develop, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information,

to protect against any anticipated threats or hazards to the security or integrity of such information, and to protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer.

### *Anti-Money Laundering Laws*

The Bank Secrecy Act, as amended by the USA PATRIOT Act, gives the federal government powers to address money laundering and terrorist threats through enhanced domestic security measures, expanded surveillance powers and mandatory transaction reporting obligations. The Bank Secrecy Act and related regulations require financial institutions to report currency transactions that exceed certain thresholds and transactions determined to be suspicious, establish due diligence requirements for accounts and take certain steps to verify customer identification when accounts are opened. The Bank Secrecy Act also requires financial institutions to develop and maintain a program reasonably designed to ensure and monitor compliance with its requirements, to train employees to comply with and to test the effectiveness of the program. Any failure to meet the requirements of the Bank Secrecy Act can result in the imposition of substantial penalties and in adverse regulatory action against the offending bank.

The Anti-Money Laundering Act of 2020 (“*AMLA*”), which amends the Bank Secrecy Act, was enacted in January 2021. The *AMLA* is a comprehensive reform and modernization to U.S. bank secrecy and anti-money laundering laws. Among other things, it codifies a risk-based approach to anti-money laundering compliance for financial institutions; requires the development of standards for evaluating technology and internal processes for Bank Secrecy Act compliance; expands enforcement and investigative authority, including increasing available sanctions for certain Bank Secrecy Act violations and instituting Bank Secrecy Act whistleblower incentives and protections.

### *Programs To Mitigate Identity Theft*

In November 2007, federal banking agencies together with the National Credit Union Administration and Federal Trade Commission adopted regulations under the Fair and Accurate Credit Transactions Act of 2003 to require financial institutions and other creditors to develop and implement a written identity theft prevention program to detect, prevent and mitigate identity theft in connection with certain new and existing accounts. Covered accounts generally include consumer accounts and other accounts that present a reasonably foreseeable risk of identity theft. Each institution’s program must include policies and procedures designed to: (i) identify indicators, or “red flags,” of possible risk of identity theft; (ii) detect the occurrence of red flags; (iii) respond appropriately to red flags that are detected; and (iv) ensure that the program is updated periodically as appropriate to address changing circumstances. The regulations include guidelines that each institution must consider and, to the extent appropriate, include in its program.

### *Pending Legislation*

Changes to state laws and regulations (including changes in interpretation or enforcement) can affect the operating environment of BHCs and their subsidiaries in substantial and unpredictable ways. From time to time, various legislative and regulatory proposals are introduced. These proposals, if codified, may change banking statutes and regulations and the Company’s operating environment in substantial and unpredictable ways. If codified, these proposals could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Company cannot accurately predict whether those changes in laws and regulations will occur, and, if those changes occur, the ultimate effect they would have upon our financial condition or results of operations. It is likely, however, that the current level of enforcement and compliance-related activities of federal and state authorities will continue and potentially increase.

### **Competition**

The Bank’s principal competitors for deposits and loans are major banks and smaller community banks, savings and loan associations and credit unions. To a lesser extent, competitors include thrift and loans, mortgage brokerage companies and insurance companies. Other institutions, such as brokerage houses, mutual fund companies, credit card companies, and certain retail establishments offer investment vehicles that also compete with banks for deposit business. Federal legislation in recent years has encouraged competition between different types of financial institutions and fostered new entrants into the financial services market.

Legislative changes, as well as technological and economic factors, can be expected to have an ongoing impact on competitive conditions within the financial services industry. While the future impact of regulatory and legislative changes cannot be predicted with certainty, the business of banking will remain highly competitive.

## ITEM 1A. RISK FACTORS

Readers and prospective investors in the Company's securities should carefully consider the following risk factors as well as the other information contained or incorporated by reference in this Report.

The risks and uncertainties described below are not the only ones facing the Company. Additional risks and uncertainties that Management is not aware of or focused on or that Management currently deems immaterial may also impair the Company's business operations. This Report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, the Company's financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of the company's securities could decline significantly, and investors could lose all or part of their investment in the Company's common stock.

### Impact of COVID-19

#### *The COVID-19 Coronavirus Pandemic Will Have an Uncertain Impact on the Company's Financial Condition and Results of Operations*

The COVID-19 coronavirus pandemic caused escalating infections in the United States beginning in the first quarter of 2020 that continued through the fourth quarter of 2020 and may continue for some time. The spread of the outbreak has disrupted the United States economy including banking and other financial activity in the market areas in which the Company and the Bank operate. Regions and states of the United States of America have implemented varying degrees of "stay at home" directives in an effort to prevent the spread of the virus. On March 19, 2020, the Governor of the State of California ordered all individuals living in the State of California to stay within their residence to prevent the spread of the novel coronavirus and many businesses have suspended or reduced business activities. The California "stay at home" directive excludes essential businesses, including banks, and the Bank remains open and fully operational. These "stay at home" directives have, however, significantly reduced economic activity in the United States and the State of California. In the second and third quarters of 2020 the "stay at home" directives were gradually lifted in varying stages in counties of the State of California. Counties with high infection rates delayed reopening and restrictions on certain economic activity remained. When infections increased in the fourth quarter 2020 restrictions were re-imposed to some degree. California-based claims for unemployment rose and remained elevated during 2020.

The Bank's deposits are exclusively sourced within California and its loans are primarily to borrowers domiciled within California. Demand for the Bank's products and services, such as loans and deposits, could be affected as a result of the decline in economic activity within the state.

The Bank's investment portfolio contains bonds for which the source of repayment is domestic mortgage repayments, domestic municipalities throughout the United States, and domestic and global corporations. The value of the Bank's investment portfolio may decline if, for example, the general economy deteriorates, inflation increases, credit ratings decline, the issuers' financial condition deteriorates or the liquidity for debt securities declines.

In response to the pandemic, the Federal Reserve has engaged significant levels of monetary policy to provide liquidity and credit facilities to the financial markets. On March 15, 2020, the Federal Open Market Committee ("FOMC") reduced the target range for the federal funds rate to 0 to 0.25 percent; relatedly, the FOMC reduced the interest rate paid on deposit balances to 0.10 percent effective March 16, 2020, all of which may negatively impact net interest income. The Bank maintains deposit balances at the Federal Reserve Bank; the amount that earns interest is identified in the Company's financial statements as "interest-bearing cash".

In response to the pandemic, the United States federal government enacted the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") on March 27, 2020, providing an estimated \$2 trillion fiscal stimulus to the United States economy. The CARES Act established the Paycheck Protection Program (PPP) with \$350 billion to provide businesses with federally guaranteed loans to support payroll and certain operating expenses. The loans were guaranteed by the United States Small Business Administration ("SBA") and funded through banks. In April 2020, the PPP program was expanded with an additional \$310 billion. During 2020, the Bank funded \$249 million in government guaranteed PPP loans which meaningfully increased interest-earning assets and related interest and fee income. PPP loans, net of deferred fees and costs, were \$187 million at December 31, 2020.

On April 7, 2020, the U.S. banking agencies issued an Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus (Revised). The statement describes accounting for COVID-19-related loan modifications, including clarifying the interaction between current accounting rules and the temporary relief provided

by the CARES Act. The Bank continues to work with loan customers requesting deferral of loan payments due to economic weakness caused by the pandemic. At December 31, 2020, consumer loans granted loan deferrals totaled \$2.5 million, commercial real estate loans with deferred payments totaled \$7.8 million, primarily for hospitality and retail properties, and commercial loans with deferred payments totaled \$33 thousand.

On December 27, 2020, the United States federal government enacted the Consolidated Appropriations Act, 2020 (CAA), which provided \$900 billion in additional federal stimulus. Among other provisions, the CAA provided \$284 billion for the PPP program and allowed businesses to apply for a second PPP loan.

The extent of the spread of the coronavirus, its ultimate containment and its continuing effects on the economy and the Company are uncertain at this time. The effectiveness of the Federal Reserve Board's monetary policies and the federal government's fiscal policies in stimulating the United States economy is uncertain at this time.

Management expects the Company's net interest margin and non-interest income to decline and credit-related losses to increase for an uncertain period given the decline in economic activity occurring due to the coronavirus. The amount of impact on the Company's financial results is uncertain.

In addition, the Company's future success and profitability substantially depends upon the skills and experience of its executive officers and directors, many of whom have held positions with the Company for many years. The unanticipated loss or unavailability of key employees due to the outbreak could adversely affect the Company's ability to operate its business or execute its business strategy.

There are no comparable recent events that provide guidance as to the effect the spread of the COVID-19 pandemic may have, and, as a result, the Company cannot accurately predict the full extent of the impacts on the Company's business, operations or the economy as a whole. However, the effects could have a material impact on the Company's results of operations and heighten many of the other risks factors described in this Report. Any one or a combination of the factors identified above, or other factors, could materially adversely affect the Company's business, financial condition, results of operations and prospects.

#### ***Declines in Oil Prices Could Have an Impact on the Company's Financial Condition and Results of Operations***

Declines in oil prices could negatively affect the financial results of industrial sector-based and energy sector-based corporate issuers of corporate bonds owned by the Company. The Company's corporate debt securities include 14 issuers in industrial and energy sectors with aggregate amortized cost of \$275.1 million and fair value of \$291.9 million at December 31, 2020. These securities continue to be investment grade rated by a major rating agency.

#### ***The Company's participation in the SBA PPP loan program exposes it to risks of noncompliance with the PPP and litigation, which could have a material adverse impact on the Company's business, financial condition and results of operations.***

The Company is a participating lender in the PPP. The SBA guarantees 100% of loans funded under the PPP. Loan proceeds used for eligible payroll and certain other operating costs are forgiven with repayment of loan principal and accrued interest made by the SBA. There is some ambiguity in the laws, rules and guidance regarding the operation of the PPP, which exposes the Company to potential risks relating to noncompliance with the PPP. Any financial liability, litigation costs or reputational damage related to the PPP or related litigation or regulatory enforcement actions could have a material adverse impact on the Company's business, financial condition and results of operations. In addition, the Company may be exposed to credit risk on PPP loans if the SBA determines that there is a deficiency in the manner in which the loan was originated, funded, or serviced. If the SBA identifies a deficiency, it could deny its liability under the guaranty, reduce the amount of the guaranty, or, if it has already paid under the guaranty, seek recovery of any loss related to the deficiency from the Company.

#### **Market and Interest Rate Risk**

##### ***Changes in interest rates could reduce income and cash flow.***

The Company's income and cash flow depend to a great extent on the difference between the interest earned on loans and investment securities and the interest paid on deposits and other borrowings, and the Company's success in competing for loans and deposits. The Company cannot control or prevent changes in the level of interest rates which fluctuate in response to general economic conditions, the policies of various governmental and regulatory agencies, in particular, the FRB's FOMC, and pricing practices of the Company's competitors. Changes in monetary policy, including changes in interest rates, will influence the origination of loans,

the purchase of investments, the generation of deposits and other borrowings, and the rates received on loans and investment securities and paid on deposits and other liabilities. The discussion in this Report under “Item 7 Management’s Discussion and Analysis of Financial Condition and Results of Operations – Asset, Liability and Market Risk Management” and “- Liquidity and Funding” and “Item 7A Quantitative and Qualitative Disclosures About Market Risk” is incorporated by reference in this paragraph.

***Changes in capital market conditions could reduce asset valuations.***

Capital market conditions, including interest rates, liquidity, investor confidence, bond issuer credit worthiness, perceived counterparty risk, the supply of and demand for financial instruments, the financial strength of market participants, and other factors can materially impact the value of the Company’s assets. An impairment in the value of the Company’s assets could result in asset write-downs, reducing the Company’s asset values, earnings, and equity.

***The value of securities in the Company’s investment securities portfolio may be negatively affected by disruptions in securities markets.***

The market for some of the investment securities held in the Company’s portfolio can be extremely volatile. Volatile market conditions may detrimentally affect the value of these securities, such as through reduced valuations due to the perception of heightened credit and liquidity risks. There can be no assurance that the declines in market value will not result in other than temporary impairments of these assets, which would lead to loss recognition that could have a material adverse effect on the Company’s net income and capital levels.

***The weakness of other financial institutions could adversely affect the Company.***

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. The Company routinely executes transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, and other institutional clients. Many of these transactions expose the Company to credit risk in the event of default of the Company’s counterparty or client. In addition, the Company’s credit risk may be increased when the collateral the Company holds cannot be realized or is liquidated at prices not sufficient to recover the full amount of the secured obligation. There is no assurance that any such losses would not materially and adversely affect the Company’s results of operations or earnings.

***Shares of Company common stock eligible for future sale or grant of stock options and other equity awards could have a dilutive effect on the market for Company common stock and could adversely affect the market price.***

The Articles of Incorporation of the Company authorize the issuance of 150 million shares of common stock (and two additional classes of 1 million shares each, denominated “Class B Common Stock” and “Preferred Stock”, respectively) of which approximately 26.8 million shares of common stock were outstanding at December 31, 2020. Pursuant to its stock option plans, at December 31, 2020, the Company had outstanding options for 693 thousand shares of common stock, of which 320 thousand were currently exercisable. As of December 31, 2020, 1,131 thousand shares of Company common stock remained available for grants under the Company’s equity incentive plans. Sales of substantial amounts of Company common stock in the public market could adversely affect the market price of its common stock.

***The Company’s payment of dividends on common stock could be eliminated or reduced.***

Holders of the Company’s common stock are entitled to receive dividends only when, as, and if declared by the Company’s Board of Directors. The Company’s ability to pay dividends is limited by banking and corporate laws, and depends, among other things, on the Company’s regulatory capital levels and earnings prospectus, as well as the Bank’s ability to pay cash dividends to the Company. Although the Company has historically paid cash dividends on the Company’s common stock, the Company is not required to do so and the Company’s Board of Directors could reduce or eliminate the Company’s common stock dividend in the future.

***The Company could repurchase shares of its common stock at price levels considered excessive.***

The Company repurchases and retires its common stock in accordance with Board of Directors-approved share repurchase programs. At December 31, 2020, approximately 1.6 million shares remained available to repurchase under such plans. The Company has been active in repurchasing and retiring shares of its common stock when alternative uses of excess capital, such as acquisitions, have been limited. The Company could repurchase shares of its common stock at price levels considered excessive,

thereby spending more cash on such repurchases as deemed reasonable and effectively retiring fewer shares than would be retired if repurchases were effected at lower prices.

### **Risks Related to the Nature and Geographical Location of the Company's Business**

#### ***The Company invests in loans that contain inherent credit risks that may cause the Company to incur losses.***

The risk that borrowers may not pay interest or repay their loans as agreed is an inherent risk of the banking business. The company mitigates this risk by adhering to sound and proven underwriting practices, managed by experienced and knowledgeable credit professionals. Nonetheless, the Company may incur losses on loans that meet its underwriting criteria, and these losses may exceed the amounts set aside as reserves. The Company can provide no assurance that the credit quality of the loan portfolio will not deteriorate in the future and that such deterioration will not adversely affect the Company or its results of operations.

#### ***The Company's operations are concentrated geographically in California, and poor economic conditions may cause the Company to incur losses.***

Substantially all of the Company's business is located in California. A portion of the loan portfolio of the Company is dependent on real estate. At December 31, 2020, real estate served as the principal source of collateral with respect to approximately 48% of the Company's loan portfolio. The Company's financial condition and operating results will be subject to changes in economic conditions in California. The California economy was severely affected by the recessionary period of 2008 to 2009. Much of the California real estate market experienced a decline in values of varying degrees. This decline had an adverse impact on the business of some of the Company's borrowers and on the value of the collateral for many of the Company's loans. Generally, the counties surrounding and near San Francisco Bay have recovered more soundly from the recent recession than counties in the California "Central Valley," from Sacramento in the north to Bakersfield in the south. Approximately 17% of the Company's loans are to borrowers in the California "Central Valley." Economic conditions in California's diverse geographic markets can be vastly different and are subject to various uncertainties, including the condition of the construction and real estate sectors, the effect of drought on the agricultural sector and its infrastructure, and the California state and municipal governments' budgetary and fiscal conditions. The Company can provide no assurance that conditions in any sector or geographic market of the California economy will not deteriorate in the future and that such deterioration will not adversely affect the Company.

#### ***The markets in which the Company operates are subject to the risk of earthquakes, fires, storms and other natural disasters.***

All of the properties of the Company are located in California. Also, most of the real and personal properties which currently secure a majority of the Company's loans are located in California. Further, the Company invests in securities issued by companies and municipalities operating throughout the United States, and in mortgage-backed securities collateralized by real property located throughout the United States. California and other regions of the United States are prone to earthquakes, brush and wildfires, flooding, drought and other natural disasters. In addition to possibly sustaining uninsured damage to its own properties, if there is a major earthquake, flood, drought, fire or other natural disaster, the Company faces the risk that many of its debtors may experience uninsured property losses, or sustained business or employment interruption and/or loss which may materially impair their ability to meet the terms of their debt obligations. A major earthquake, flood, prolonged drought, fire or other natural disaster in California or other regions of the United States could have a material adverse effect on the Company's business, financial condition, results of operations and cash flows.

#### ***Adverse changes in general business or economic conditions could have a material adverse effect on the Company's financial condition and results of operations.***

A sustained or continuing weakness or weakening in business and economic conditions generally or specifically in the principal markets in which the Company does business could have one or more of the following adverse impacts on the Company's business:

- a decrease in the demand for loans and other products and services offered by the Company;
- an increase or decrease in the usage of unfunded credit commitments;
- an increase or decrease in the amount of deposits;
- a decrease in non-depository funding available to the Company;
- an impairment of certain intangible assets, including goodwill;
- an increase in the number of clients and counterparties who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to the Company, which could result in a higher level of nonperforming assets, net charge-offs, provision for credit losses, reduced interest revenue and cash flows, and valuation adjustments on assets;

- an impairment in the value of investment securities;
- an impairment in the value of life insurance policies owned by the Company;
- an impairment in the value of real estate owned by the Company.

The 2008 - 2009 financial crisis led to the failure or merger of a number of financial institutions. Financial institution failures can result in further losses as a consequence of defaults on securities issued by them and defaults under contracts entered into with such entities as counterparties. The failure of institutions with FDIC insured deposits can cause the DIF reserve ratio to decline, resulting in increased deposit insurance assessments on surviving FDIC insured institutions. Weak economic conditions can significantly weaken the strength and liquidity of financial institutions.

The Company's financial performance generally, and in particular the ability of borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans, are highly dependent upon the business environment in the markets where the Company operates, in the State of California and in the United States as a whole. A favorable business environment is generally characterized by, among other factors, economic growth, healthy labor markets, efficient capital markets, low inflation, high business and investor confidence, and strong business earnings. Unfavorable or uncertain economic and market conditions can be caused by: declines in economic growth, high rates of unemployment, deflation, pandemics, declines in business activity or consumer, investor or business confidence; limitations on the availability of or increases in the cost of credit and capital; increases in inflation; natural disasters; or a combination of these or other factors.

Such business conditions could adversely affect the credit quality of the Company's loans, the demand for loans, loan volumes and related revenue, securities valuations, amounts of deposits, availability of funding, results of operations and financial condition.

## **Regulatory Risks**

### ***Restrictions on dividends and other distributions could limit amounts payable to the Company.***

As a holding company, a substantial portion of the Company's cash flow typically comes from dividends paid by the Bank. Various statutory provisions restrict the amount of dividends the Company's subsidiaries can pay to the Company without regulatory approval. A reduction in subsidiary dividends paid to the Company could limit the capacity of the Company to pay dividends. In addition, if any of the Company's subsidiaries were to liquidate, that subsidiary's creditors will be entitled to receive distributions from the assets of that subsidiary to satisfy their claims against it before the Company, as a holder of an equity interest in the subsidiary, will be entitled to receive any of the assets of the subsidiary.

### ***Adverse effects of changes in banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect the Company.***

The Company is subject to significant federal and state regulation and supervision, which is primarily for the benefit and protection of the Company's customers and not for the benefit of investors. In the past, the Company's business has been materially affected by these regulations.

Laws, regulations or policies, including accounting standards and interpretations currently affecting the Company and the Company's subsidiaries, may change at any time. Regulatory authorities may also change their interpretation of these statutes and regulations. Therefore, the Company's business may be adversely affected by any future changes in laws, regulations, policies or interpretations or regulatory approaches to compliance and enforcement including future acts of terrorism, major U.S. corporate bankruptcies and reports of accounting irregularities at U.S. public companies.

Additionally, the Company's business is affected significantly by the fiscal and monetary policies of the federal government and its agencies. The Company is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States of America. Among the instruments of monetary policy available to the FRB are (a) conducting open market operations in U.S. government securities, (b) changing the discount rates of borrowings by depository institutions, (c) changing interest rates paid on balances financial institutions deposit with the FRB, and (d) imposing or changing reserve requirements against certain borrowings by banks and their affiliates. These methods are used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits. The policies of the FRB may have a material effect on the Company's business, results of operations and financial condition. Under long-standing policy of the FRB, a BHC is expected to act as a source of financial strength for its subsidiary banks. As a result of that policy, the Company may be required to commit financial and other resources to its subsidiary bank in circumstances where the Company might not otherwise do so.

***Federal and state governments could pass legislation detrimental to the Company's performance.***

As an example, the Company could experience higher credit losses because of federal or state legislation or regulatory action that reduces the amount the Bank's borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Company could experience higher credit losses because of federal or state legislation or regulatory action that limits or delays the Bank's ability to foreclose on property or other collateral or makes foreclosure less economically feasible. Federal, state and local governments could pass tax legislation causing the Company to pay higher levels of taxes.

The FDIC insures deposits at insured financial institutions up to certain limits. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund. The FDIC may increase premium assessments to maintain adequate funding of the Deposit Insurance Fund.

The behavior of depositors in regard to the level of FDIC insurance could cause our existing customers to reduce the amount of deposits held at the Bank, and could cause new customers to open deposit accounts at the Bank. The level and composition of the Bank's deposit portfolio directly impacts the Bank's funding cost and net interest margin.

**Systems, Accounting and Internal Control Risks**

***The accuracy of the Company's judgments and estimates about financial and accounting matters will impact operating results and financial condition.***

The discussion under "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in this Report and the information referred to in that discussion is incorporated by reference in this paragraph. The Company makes certain estimates and judgments in preparing its financial statements. For example, the Company maintains a reserve for potential loan defaults and non-performance. There is no precise method of predicting loans losses and determining the adequacy of the reserve requires the Company's management to make a number of estimates and judgments. If the estimates or judgments prove to be incorrect, the Company could be required to increase its provisions for credit losses, which could reduce its income or could cause it to incur operating losses in the future. Therefore, the quality and accuracy of management's estimates and judgments will have an impact on the Company's operating results and financial condition.

***The Company's information systems may experience an interruption or breach in security.***

The Company relies heavily on communications and information systems, including those of third party vendors and other service providers, to conduct its business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in the Company's data processing, accounting, customer relationship management and other systems. Communication and information systems failures can result from a variety of risks including, but not limited to, events that are wholly or partially out of the Company's control, such as telecommunication line integrity, weather, terrorist acts, natural disasters, accidental disasters, unauthorized breaches of security systems, energy delivery systems, cyber attacks, and other events. Although the Company devotes significant resources to maintain and regularly upgrade its systems and processes that are designed to protect the security of the Company's computer systems, software, networks and other technology assets and the confidentiality, integrity and availability of information belonging to the Company and its customers, there is no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately corrected by the Company or its vendors. The occurrence of any such failures, interruptions or security breaches could damage the Company's reputation, result in a loss of customer business, subject the Company to additional regulatory scrutiny, or expose the Company to litigation and possible financial liability, any of which could have a material adverse effect on the Company's financial condition and results of operations.

***The Company's controls and procedures may fail or be circumvented.***

Management regularly reviews and updates the Company's internal control over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. The Company maintains controls and procedures to mitigate against risks such as processing system failures and errors, and customer or employee fraud, and maintains insurance coverage for certain of these risks. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Events could occur which are not prevented or detected by the Company's internal controls or are not insured against or are in excess of the Company's insurance limits or insurance underwriters' financial capacity. Any failure or circumvention of the Company's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Company's business, results of operations and financial condition.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None

## **ITEM 2. PROPERTIES**

### **Branch Offices and Facilities**

Westamerica Bank is engaged in the banking business through 79 branch offices in 21 counties in Northern and Central California. WAB believes all of its offices are constructed and equipped to meet prescribed security requirements.

The Company owns 29 banking office locations and one centralized administrative service center facility and leases 56 facilities. Most of the leases contain renewal options and provisions for rental increases, principally for changes in the cost of living index, and for changes in other operating costs such as property taxes and maintenance.

## **ITEM 3. LEGAL PROCEEDINGS**

Due to the nature of its business, the Company is subject to various threatened or filed legal cases. Neither the Company nor any of its subsidiaries is a party to any material pending legal proceeding, nor is their property the subject of any material pending legal proceeding, other than ordinary routine legal proceedings arising in the ordinary course of the Company's business. Based on the advice of legal counsel, the Company does not expect such cases will have a material, adverse effect on its business, financial position or results of operations. Legal liabilities are accrued when obligations become probable and the amount can be reasonably estimated.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable

## **PART II**

## **ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The Company's common stock is traded on the NASDAQ Stock Market ("NASDAQ") under the symbol "WABC". As of January 31, 2021, there were approximately 5,100 shareholders of record of the Company's common stock.

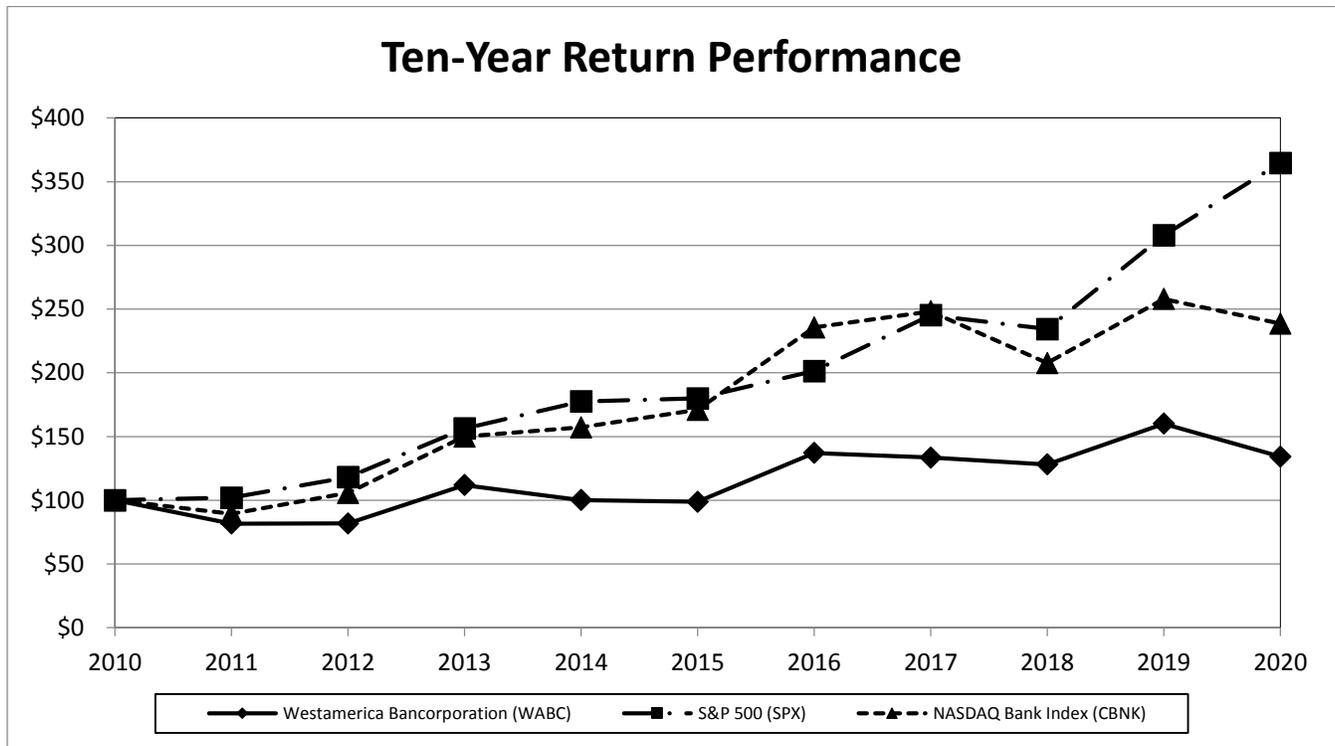
The Company has paid cash dividends on its common stock in every quarter since its formation in 1972. See Item 8, Financial Statements and Supplementary Data, Note 19 to the consolidated financial statements for recent quarterly dividend information. It is currently the intention of the Board of Directors of the Company to continue payment of cash dividends on a quarterly basis. There is no assurance, however, that any dividends will be paid since they are dependent upon earnings, cash balances, financial condition and capital requirements of the Company and its subsidiaries as well as policies of the FRB pursuant to the BHCA. See Item 1, "Business - Supervision and Regulation."

The notes to the consolidated financial statements included in this Report contain additional information regarding the Company's capital levels, capital structure, regulations affecting subsidiary bank dividends paid to the Company, the Company's earnings, financial condition and cash flows, and cash dividends declared and paid on common stock.

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**Stock performance**

The following chart compares the cumulative return on the Company’s stock during the ten years ended December 31, 2020 with the cumulative return on the S&P 500 composite stock index and NASDAQ’S Bank Index. The comparison assumes \$100 invested in each on December 31, 2010 and reinvestment of all dividends.



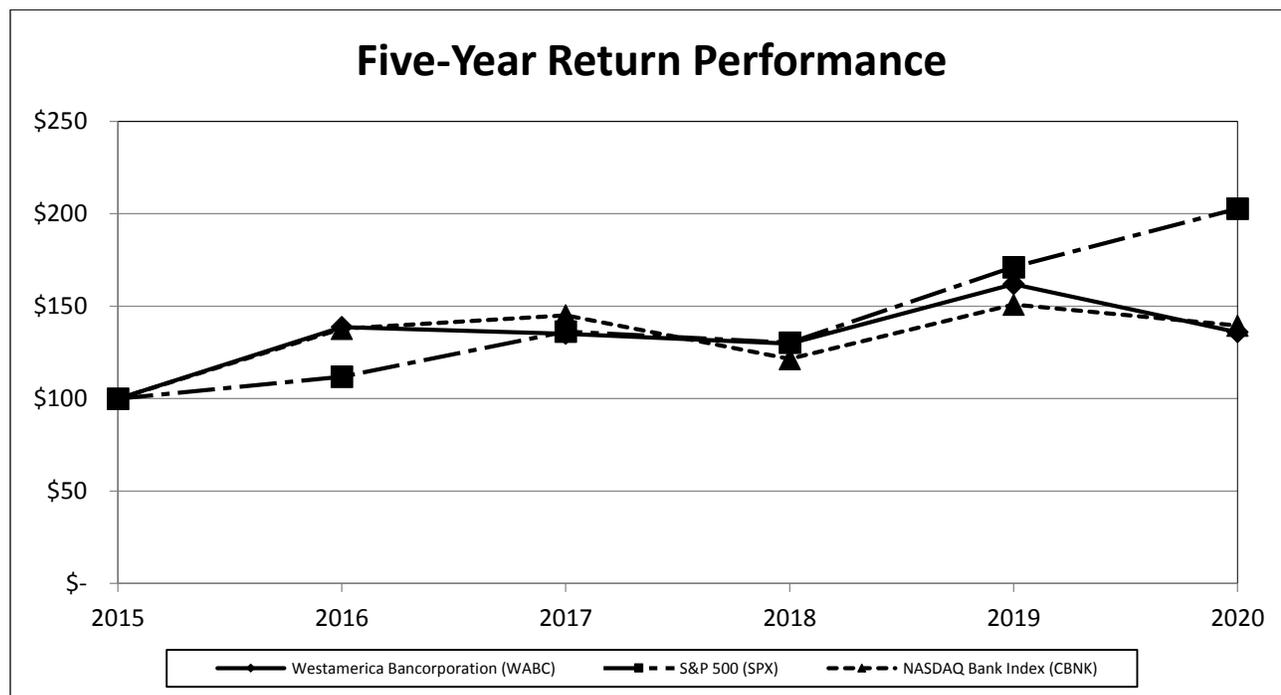
	December 31,					
	2010	2011	2012	2013	2014	2015
Westamerica Bancorporation (WABC) .....	\$100.00	\$81.60	\$81.79	\$111.85	\$100.16	\$98.76
S&P 500 (SPX).....	100.00	102.00	118.11	156.27	177.48	179.86
NASDAQ Bank Index (CBNK).....	100.00	89.41	105.72	149.93	157.21	170.95

	December 31,				
	2016	2017	2018	2019	2020
Westamerica Bancorporation (WABC) .....	\$137.06	\$133.42	\$128.10	\$160.01	\$134.27
S&P 500 (SPX).....	201.33	245.20	234.33	307.86	364.73
NASDAQ Bank Index (CBNK).....	235.58	248.14	207.67	257.94	238.55

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The following chart compares the cumulative return on the Company’s stock during the five years ended December 31, 2020 with the cumulative return on the S&P 500 composite stock index and NASDAQ’S Bank Index. The comparison assumes \$100 invested in each on December 31, 2015 and reinvestment of all dividends.



	December 31,					
	2015	2016	2017	2018	2019	2020
Westamerica Bancorporation (WABC) .....	\$100.00	\$138.78	\$135.09	\$129.70	\$162.01	\$135.95
S&P 500 (SPX).....	100.00	111.93	136.32	130.28	171.16	202.78
NASDAQ Bank Index (CBNK).....	100.00	137.80	145.15	121.48	150.88	139.54

## ISSUER PURCHASES OF EQUITY SECURITIES

The table below sets forth the information with respect to purchases made by or on behalf of Westamerica Bancorporation or any “affiliated purchaser”, as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), of common stock during the quarter ended December 31, 2020 (in thousands, except per share data).

Period	2020			
	(a) Total Number of shares Purchased	(b) Average Price Paid per Share	(c) Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
October 1 through October 31	29	\$52.26	29	1,686
November 1 through November 30	62	52.21	62	1,624
December 1 through December 31	-	-	-	1,624
<b>Total</b>	<b>91</b>	<b>\$52.22</b>	<b>91</b>	<b>1,624</b>

The Company repurchases shares of its common stock in the open market to optimize the Company’s use of equity capital and enhance shareholder value and with the intention of lessening the dilutive impact of issuing new shares under stock option plans, and other ongoing requirements. Shares repurchased during the period from October 1, 2020 through December 31, 2020 were pursuant to a program approved by the Board of Directors on July 23, 2020 authorizes the purchase of up to 1,750 thousand shares of the Company’s common stock from time to time prior to September 1, 2021.

## ITEM 6. SELECTED FINANCIAL DATA

The following financial information for the five years ended December 31, 2020 has been derived from the Company's audited consolidated financial statements. This information should be read in conjunction with those statements, notes and other information included elsewhere herein.

### WESTAMERICA BANCORPORATION FINANCIAL SUMMARY

	For the Years Ended December 31,				
	2020	2019	2018	2017	2016
	(In thousands, except per share data and ratios)				
<b>Interest and loan fee income</b>	\$165,856	\$158,682	\$151,723	\$138,312	\$135,919
<b>Interest expense</b>	1,824	1,888	1,959	1,900	2,116
<b>Net interest and loan fee income</b>	164,032	156,794	149,764	136,412	133,803
<b>Provision (reversal) for credit losses</b>	4,300	-	-	(1,900)	(3,200)
<b>Noninterest income:</b>					
Gains on sales of property	3,536	-	216	332	-
Securities gains (losses)	71	217	(52)	7,955	-
Other noninterest income	42,030	47,191	47,985	48,341	46,574
<b>Total noninterest income</b>	45,637	47,408	48,149	56,628	46,574
<b>Noninterest expense:</b>					
Loss contingency	-	553	3,500	5,542	3
Other noninterest expense	98,566	98,433	103,416	102,226	103,617
<b>Total noninterest expense</b>	98,566	98,986	106,916	107,768	103,620
<b>Income before income taxes</b>	106,803	105,216	90,997	87,172	79,957
<b>Income tax provision</b>	26,390	24,827	19,433	37,147	21,104
<b>Net income</b>	\$80,413	\$80,389	\$71,564	\$50,025	\$58,853
<b>Average common shares outstanding</b>	26,942	26,956	26,649	26,291	25,612
<b>Average diluted common shares outstanding</b>	26,960	27,006	26,756	26,419	25,678
<b>Common shares outstanding at December 31,</b>	26,807	27,062	26,730	26,425	25,907
<b>Per common share:</b>					
Basic earnings	\$2.98	\$2.98	\$2.69	\$1.90	\$2.30
Diluted earnings	2.98	2.98	2.67	1.89	2.29
Book value at December 31,	31.51	27.03	23.03	22.34	21.67
<b>Financial ratios:</b>					
Return on assets	1.30%	1.44%	1.27%	0.92%	1.12%
Return on common equity	11.30%	11.90%	11.35%	8.39%	10.85%
Net interest margin (FTE) <sup>(1)</sup>	2.91%	3.11%	2.98%	2.95%	3.03%
Net loan losses to average loans	0.16%	0.16%	0.14%	0.08%	0.04%
Efficiency ratio <sup>(2)</sup>	46.2%	47.4%	52.52%	52.51%	53.55%
Equity to assets	12.52%	13.02%	11.05%	10.71%	10.46%
<b>Period end balances:</b>					
Assets	\$6,747,931	\$5,619,555	\$5,568,526	\$5,513,046	\$5,366,083
Loans	1,256,243	1,126,664	1,207,202	1,287,982	1,352,711
Allowance for credit losses	23,854	19,484	21,351	23,009	25,954
Investment securities	4,578,783	3,816,918	3,641,026	3,352,371	3,237,070
Deposits	5,687,979	4,812,621	4,866,839	4,827,613	4,704,741
Identifiable intangible assets and goodwill	122,777	123,064	123,602	125,523	128,600
Short-term borrowed funds	102,545	30,928	51,247	58,471	59,078
Shareholders' equity	844,809	731,417	615,591	590,239	561,367
<b>Capital ratios at period end:</b>					
Total risk based capital	16.68%	16.83%	17.03%	16.17%	15.95%
Tangible equity to tangible assets	10.90%	11.07%	9.04%	8.63%	8.26%
<b>Dividends paid per common share</b>	\$1.64	\$1.63	\$1.60	\$1.57	\$1.56
<b>Common dividend payout ratio</b>	55%	55%	60%	83%	68%

<sup>(1)</sup> Yields on securities and certain loans have been adjusted upward to a "fully taxable equivalent" ("FTE") basis in order to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate.

<sup>(2)</sup> The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income on an FTE basis and noninterest income).

## **ITEM 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion addresses information pertaining to the financial condition and results of operations of Westamerica Bancorporation and subsidiaries (the “Company”) that may not be otherwise apparent from a review of the consolidated financial statements and related footnotes. It should be read in conjunction with those statements and notes found on pages 50 through 92, as well as with the other information presented throughout this Report.

### **Critical Accounting Policies**

The Company’s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the banking industry. Application of these principles requires the Company to make certain estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment writedown or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available.

The most significant accounting policies followed by the Company are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, Management has identified the allowance for credit losses accounting to be the accounting area requiring the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available. A discussion of the factors affecting accounting for the allowance for credit losses and purchased loans is included in the “Loan Portfolio Credit Risk” discussion below.

### **Financial Overview**

Westamerica Bancorporation and subsidiaries’ (collectively, the “Company”) reported net income of \$80.4 million or \$2.98 diluted earnings per common share in 2020. The COVID-19 coronavirus pandemic began in the United States and California in the first quarter 2020 and continued to cause escalating infections in the United States through the fourth quarter 2020. In response to the pandemic, the Company’s primary and wholly-owned subsidiary bank, Westamerica Bank (the “Bank”), funded \$249 million Paycheck Protection Program (“PPP”) loans for the Bank’s customers during the second quarter 2020. PPP loans meaningfully increased interest-earning assets and related interest and fee income. The Bank continues to work with loan customers requesting deferral of loan payments due to economic weakness caused by the pandemic. At December 31, 2020, consumer loans granted loan deferrals totaled \$2.5 million, commercial real estate loans with deferred payments totaled \$7.8 million, primarily for hospitality and retail properties, and commercial loans with deferred payments totaled \$33 thousand. The results for 2020 included a provision for credit losses of \$4.3 million, which reduced EPS \$0.11, representing Management’s estimate of additional reserves needed over the remaining life of its loans due to increased credit-risk from deteriorating economic conditions caused by the COVID-19 pandemic. Results for 2020 include a \$3.5 million gain on sales of a closed branch building which increased EPS \$0.13. These results compare to net income of \$80.4 million or \$2.98 diluted earnings per common share for 2019. Results for 2019 include a tax-exempt life insurance gain of \$433 thousand and \$553 thousand in loss contingencies. The loss contingencies include a \$301 thousand increase in estimated customer refunds of revenue recognized prior to 2018 and a \$252 thousand settlement to dismiss a lawsuit. During the year ended December 31, 2020, the Company paid \$4,410 thousand of obligations accrued in prior years to customers eligible for refunds. The remaining obligations at December 31, 2020 was \$1,433 thousand, included in other liabilities. The tax-exempt life insurance gain and loss contingencies did not have a significant impact on the EPS for 2019.

Regions and states of the United States of America, including California implemented varying degrees of “stay at home” directives in an effort to prevent the spread of the virus in the first quarter of 2020. These directives have significantly reduced economic activity in the United States and the State of California. In the second and third quarters 2020 the “stay at home” directives were

gradually lifted in varying stages in counties of the State of California. Counties with high infection rates delayed reopening and restrictions on certain economic activity remained. When infections increased in the fourth quarter restrictions were re-imposed to some degree. California-based claims for unemployment rose and remained elevated during 2020. The California “stay at home” directive excludes essential businesses including banks. The Bank remains open and fully operational.

In response to the pandemic, the Federal Reserve has engaged significant levels of monetary policy to provide liquidity and credit facilities to the financial markets. On March 15, 2020, the Federal Open Market Committee (“FOMC”) reduced the target range for the federal funds rate to 0 to 0.25 percent; relatedly, the FOMC reduced the interest rate paid on deposit balances to 0.10 percent effective March 16, 2020. The Bank maintains deposit balances at the Federal Reserve Bank; the amount that earns interest is identified in the Company’s financial statements as “interest-bearing cash”.

The extent of the spread of the coronavirus and its ultimate containment are uncertain at this time. The effectiveness of the Federal Reserve Bank’s monetary policies and the federal government’s fiscal policies in stimulating the United States economy is uncertain at this time. Management expects the Company’s net interest margin and non-interest income to decline and credit-related losses to increase for an uncertain period given the decline in economic activity occurring due to the coronavirus. The amount of impact on the Company’s financial results is uncertain. Please refer to Part II, Item 1A “Risk factors” in this report on Form 10-K.

The Company presents its net interest margin and net interest income on a fully taxable equivalent (“FTE”) basis using the current statutory federal tax rate. Management believes the FTE basis is valuable to the reader because the Company’s loan and investment securities portfolios contain a relatively large portion of municipal loans and securities that are federally tax exempt. The Company’s tax exempt loans and securities composition may not be similar to that of other banks, therefore in order to reflect the impact of the federally tax exempt loans and securities on the net interest margin and net interest income for comparability with other banks, the Company presents its net interest margin and net interest income on an FTE basis.

The Company’s significant accounting policies (see Note 1 “Summary of Significant Accounting Policies” to the Consolidated Financial Statements below) are fundamental to understanding the Company’s results of operations and financial condition. The Company adopted the following new accounting guidance:

FASB ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, was issued on June 16, 2016. The ASU significantly changed estimates for credit losses related to financial assets measured at amortized cost and certain other contracts. For estimating credit losses, the FASB replaced the incurred loss model with the current expected credit loss (CECL) model, which accelerated recognition of credit losses. Additionally, credit losses relating to debt securities available-for-sale are recorded through an allowance for credit losses under the new standard. The Company is also required to provide additional disclosures related to the financial assets within the scope of the new standard.

The Company adopted the ASU provisions on January 1, 2020. Management evaluated available data, defined portfolio segments of loans with similar attributes, and selected loss estimate models for each identified loan portfolio segment. Management measured historical loss rates for each portfolio segment. Management also segmented debt securities held to maturity, selected methods to estimate losses for each segment, and measured a loss estimate. Agency mortgage-backed securities were assigned no credit loss allowance due to the perceived backing of government sponsored entities. Municipal securities were evaluated for risk of default based on credit rating and remaining term to maturity using Moody’s risk of default factors; Moody’s loss upon default factors were applied to the assumed defaulted principal amounts to estimate the amount for credit loss allowance. The adjustment to the allowance for credit losses was recorded through an offsetting after-tax adjustment to shareholders’ equity. The implementing entry increased allowance for credit losses on loans by \$2,017 thousand, reduced allowance for unfunded credit commitments by \$2,107 thousand and increased retained earnings by \$52 thousand.

FASB ASU 2018-13, *Fair Value Measurements (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement*, was issued August 2018. The ASU is part of the disclosure framework project, where the primary focus is to improve the effectiveness of disclosures in the financial statements. The ASU removes, modifies and adds disclosure requirements related to Fair Value Measurements.

The provisions of the ASU were effective January 1, 2020 with the option to early adopt any removed or modified disclosures upon issuance of the ASU. The Company early adopted the provisions to remove and/or modify relevant disclosures in the “Fair Value Measurements” note to the unaudited consolidated financial statements. The requirement to include additional disclosures was adopted by the Company January 1, 2020. The additional disclosures did not affect the financial results upon adoption.

## Net Income

Following is a summary of the components of net income for the periods indicated:

	For the Years Ended December 31,		
	2020	2019	2018
	(\$ in thousands, except per share data)		
Net interest and loan fee income	\$164,032	\$156,794	\$149,764
FTE adjustment	3,650	4,612	5,646
Net interest and loan fee income (FTE)	167,682	161,406	155,410
Provision for credit losses	(4,300)	-	-
Noninterest income	45,637	47,408	48,149
Noninterest expense	(98,566)	(98,986)	(106,916)
Income before income taxes (FTE)	110,453	109,828	96,643
Income taxes (FTE)	(30,040)	(29,439)	(25,079)
Net income	<u>\$80,413</u>	<u>\$80,389</u>	<u>\$71,564</u>
Net income per average fully-diluted common share	\$2.98	\$2.98	\$2.67
Net income as a percentage of average shareholders' equity	11.30%	11.90%	11.35%
Net income as a percentage of average total assets	1.30%	1.44%	1.27%

Net income remained at the same level in 2020 and 2019. Net interest and loan fee (FTE) income increased \$6.3 million due to higher average balances of investments and average balances of \$151 million of PPP loans, partially offset by lower yield on interest-bearing earning assets and lower average balances of other loans.

Results for 2020 include a provision of credit losses of \$4.3 million, representing Management estimate of additional reserves needed over the remaining life of its loans due to credit-risk from economic weakness caused by the COVID-19 pandemic. Noninterest income decreased \$1.8 million compared with 2019 due to lower income from activity based fees due to reduced economic activity related to the COVID-19 pandemic. Additionally, the results for 2019 included a life insurance gain of \$433 thousand. The decrease in noninterest income from 2019 to 2020 was partially offset by \$3.5 million in gains on sales of a closed branch building in 2020. In 2020 noninterest expense decreased \$420 thousand compared with 2019 due to lower salaries, occupancy and equipment expenses, and lower amortization of intangible assets, and because the results for 2019 included \$553 thousand of loss contingency. The decrease was partially offset by higher FDIC assessments (included in "other noninterest expense") in 2020 because FDIC assessments in 2019 were reduced by application of the Bank's FDIC assessment credit described in Part 1, Item 1, "Premiums for Deposit Insurance". The effective tax rates (FTE) was 27.2% for 2020 compared with 26.8% for 2019.

Comparing 2019 with 2018, net income increased \$8.8 million. Net interest and loan fee (FTE) income increased \$6.0 million due to a higher net yield on earning assets and higher average balances of investments, partially offset by lower average balances of interest-bearing cash and loans. The provision for loan losses remained zero, reflecting Management's evaluation of losses inherent in the loan portfolio. In 2019, noninterest income decreased \$741 thousand compared with 2018 due to lower income from service charges on deposit accounts, other service charges and debit card fees, offset in part by an increase in merchant processing services and securities gains in 2019. In 2019 noninterest expense decreased \$7.9 million compared with 2018 primarily due to decreases in loss contingencies, salaries and related benefits, FDIC insurance assessments, and intangible amortization. The effective tax rates (FTE) was 26.8% for 2019 compared with 26.0% for 2018.

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## Net Interest and Loan Fee Income (FTE)

The Company's primary source of revenue is net interest income, or the difference between interest income earned on loans and investment securities and interest expense paid on interest-bearing deposits and other borrowings.

### Components of Net Interest and Loan Fee Income (FTE)

	For the Years Ended December 31,		
	2020	2019	2018
	(\$ in thousands)		
Interest and loan fee income	\$165,856	\$158,682	\$151,723
FTE adjustment	3,650	4,612	5,646
Net interest and loan fee income (FTE)	169,506	163,294	157,369
Interest expense	(1,824)	(1,888)	(1,959)
Net interest and loan fee income (FTE)	<u>\$167,682</u>	<u>\$161,406</u>	<u>\$155,410</u>
Net interest margin (FTE)	2.91%	3.11%	2.98%

Net interest and loan fee income (FTE) increased \$6.3 million in 2020 compared with 2019 due to higher average balances of investments (up \$445 million) and average balances of \$151 million of PPP loans, partially offset by lower yield on interest-bearing earning assets (down 0.20%) and lower average balances of other loans (down \$74 million).

Comparing 2019 with 2018, net interest and loan fee income (FTE) increased \$6.0 million due to a higher net yield on earning assets (up 0.12%) and higher average balances of investments (up \$127 million), partially offset by lower average balances of interest-bearing cash (down \$101 million) and loans (down \$47 million).

The net interest margin (FTE) was 2.91% in 2020, 3.11% in 2019 and 2.98% in 2018. The yield on earning assets (FTE) was 2.94% in 2020, 3.14% in 2019 and 3.02% in 2018. Market interest rates declined in 2020 compared with 2019. Additionally, investments, which generally carry lower yield than loans, made up a higher percentage of total earning assets in 2020 than in prior periods. (72.0% in 2020 compared with 71.4% in 2019 and 68.6% in 2018).

The Company's funding costs were 0.03% in 2020 and 2019 compared with 0.04% in 2018. Average balances of time deposits in 2020 declined \$18 million from 2019. Average balances of lower-cost checking and savings deposits grew 11% from 2019 to 2020. Average balances of checking and saving deposits accounted for 96.9% of average total deposits in 2020 compared with 96.2% in 2019 and 95.6% in 2018.

## Net Interest Margin (FTE)

The following summarizes the components of the Company's net interest margin (FTE) for the periods indicated.

	For the Years Ended December 31,		
	2020	2019	2018
Yield on earning assets (FTE)	2.94%	3.14%	3.02%
Rate paid on interest-bearing liabilities	0.06%	0.07%	0.07%
Net interest spread (FTE)	2.88%	3.07%	2.95%
Impact of noninterest-bearing demand deposits	0.03%	0.04%	0.03%
Net interest margin (FTE)	<u>2.91%</u>	<u>3.11%</u>	<u>2.98%</u>

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## Summary of Average Balances, Yields/Rates and Interest Differential

The following tables present information regarding the consolidated average assets, liabilities and shareholders' equity, the amounts of interest income earned from average interest earning assets and the resulting yields, and the amounts of interest expense incurred on average interest-bearing liabilities and the resulting rates. Average loan balances include nonperforming loans. Interest income includes reversal of previously accrued interest on loans placed on non-accrual status during the period and proceeds from loans on nonaccrual status only to the extent cash payments have been received and applied as interest income and accretion of purchased loan discounts. Yields on tax-exempt securities and loans have been adjusted upward to reflect the effect of income exempt from federal income taxation at the federal statutory tax rate of 21 percent.

### Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2020		
	Average Balance	Interest Income/ Expense	Yields/ Rates
	(\$ in thousands)		
Assets			
Investment securities:			
Taxable	\$3,689,769	\$93,163	2.52%
Tax-exempt <sup>(1)</sup>	460,191	15,395	3.35%
Total investments <sup>(1)</sup>	4,149,960	108,558	2.62%
Loans:			
Taxable:			
PPP loans	151,320	6,516	4.31%
Other	1,039,724	51,336	4.94%
Total taxable	1,191,044	57,852	4.86%
Tax-exempt <sup>(1)</sup>	48,100	1,931	4.01%
Total loans <sup>(1)</sup>	1,239,144	59,783	4.82%
Total interest-bearing cash	371,444	1,165	0.31%
Total interest-earning assets <sup>(1)</sup>	5,760,548	169,506	2.94%
Other assets	413,922		
Total assets	\$6,174,470		
Liabilities and shareholders' equity			
Noninterest-bearing demand	\$2,538,819	\$-	- %
Savings and interest-bearing transaction	2,603,476	1,258	0.05%
Time less than \$100,000	91,519	193	0.21%
Time \$100,000 or more	72,363	319	0.44%
Total interest-bearing deposits	2,767,358	1,770	0.06%
Short-term borrowed funds	80,456	53	0.07%
Other borrowed funds	174	1	0.35%
Total interest-bearing liabilities	2,847,988	1,824	0.06%
Other liabilities	76,109		
Shareholders' equity	711,554		
Total liabilities and shareholders' equity	\$6,174,470		
Net interest spread <sup>(1) (2)</sup>			2.88%
Net interest and fee income and interest margin <sup>(1) (3)</sup>		\$167,682	2.91%

<sup>(1)</sup> Amounts calculated on an FTE basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest-earning assets less the average rate incurred on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2019		
	Average Balance	Interest Income/ Expense	Yields/ Rates
	(\$ in thousands)		
Assets			
Investment securities:			
Taxable	\$3,089,099	\$77,800	2.52%
Tax-exempt <sup>(1)</sup>	615,665	19,923	3.24%
Total investments <sup>(1)</sup>	3,704,764	97,723	2.64%
Loans:			
Taxable	1,112,250	56,550	5.08%
Tax-exempt <sup>(1)</sup>	49,529	2,028	4.10%
Total loans <sup>(1)</sup>	1,161,779	58,578	5.04%
Total interest bearing cash	324,733	6,993	2.15%
Total interest-earning assets <sup>(1)</sup>	5,191,276	163,294	3.14%
Other assets	405,833		
Total assets	\$5,597,109		
Liabilities and shareholders' equity			
Noninterest-bearing demand	\$2,222,876	\$-	- %
Savings and interest-bearing transaction	2,396,604	1,274	0.05%
Time less than \$100,000	103,399	254	0.25%
Time \$100,000 or more	78,925	326	0.41%
Total interest-bearing deposits	2,578,928	1,854	0.07%
Short-term borrowed funds	51,442	34	0.07%
Total interest-bearing liabilities	2,630,370	1,888	0.07%
Other liabilities	68,351		
Shareholders' equity	675,512		
Total liabilities and shareholders' equity	\$5,597,109		
Net interest spread <sup>(1)(2)</sup>			3.07%
Net interest and fee income and interest margin <sup>(1)(3)</sup>		\$161,406	3.11%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest-earning assets less the average rate incurred on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

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Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2018		
	Average Balance	Interest Income/ Expense	Yields/ Rates
	(\$ in thousands)		
<b>Assets</b>			
<b>Investment securities:</b>			
Taxable	\$2,830,075	\$65,330	2.31%
Tax-exempt <sup>(1)</sup>	747,522	24,610	3.29%
Total investments <sup>(1)</sup>	3,577,597	89,940	2.51%
<b>Loans:</b>			
Taxable	1,153,549	57,240	4.96%
Tax-exempt <sup>(1)</sup>	55,618	2,264	4.07%
Total loans <sup>(1)</sup>	1,209,167	59,504	4.92%
Total interest bearing cash	425,871	7,925	1.86%
Total interest-earning assets <sup>(1)</sup>	5,212,635	157,369	3.02%
Other assets	407,983		
Total assets	<u>\$5,620,618</u>		
<b>Liabilities and shareholders' equity</b>			
Noninterest-bearing demand	\$2,209,924	\$-	- %
Savings and interest-bearing transaction	2,447,652	1,275	0.05%
Time less than \$100,000	119,586	279	0.23%
Time \$100,000 or more	94,919	368	0.39%
Total interest-bearing deposits	2,662,157	1,922	0.07%
Short-term borrowed funds	59,992	37	0.06%
Total interest-bearing liabilities	2,722,149	1,959	0.07%
Other liabilities	57,848		
Shareholders' equity	630,697		
Total liabilities and shareholders' equity	<u>\$5,620,618</u>		
Net interest spread <sup>(1) (2)</sup>			2.95%
Net interest and fee income and interest margin <sup>(1) (3)</sup>		<u>\$155,410</u>	2.98%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest-earning assets less the average rate incurred on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

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## Summary of Changes in Interest Income and Expense due to Changes in Average Asset & Liability Balances and Yields Earned & Rates Paid

The following tables set forth a summary of the changes in interest income and interest expense due to changes in average assets and liability balances (volume) and changes in average interest yields/rates for the periods indicated. Changes not solely attributable to volume or yields/rates have been allocated in proportion to the respective volume and yield/rate components.

### Summary of Changes in Interest Income and Expense

	For the Year Ended December 31, 2020 Compared with For the Year Ended December 31, 2019		
	Volume	Yield/Rate	Total
	(In thousands)		
Increase (decrease) in interest and loan fee income:			
Investment securities:			
Taxable	\$15,128	\$235	\$15,363
Tax-exempt <sup>(1)</sup>	(5,031)	503	(4,528)
Total investments <sup>(1)</sup>	10,097	738	10,835
Loans:			
Taxable:			
PPP loans	6,516	-	6,516
Other	(3,687)	(1,527)	(5,214)
Total taxable	2,829	(1,527)	1,302
Tax-exempt <sup>(1)</sup>	(59)	(38)	(97)
Total loans <sup>(1)</sup>	2,770	(1,565)	1,205
Total interest-bearing cash	1,006	(6,834)	(5,828)
Total increase (decrease) in interest and loan fee income <sup>(1)</sup>	13,873	(7,661)	6,212
Increase (decrease) in interest expense:			
Deposits:			
Savings and interest-bearing transaction	110	(126)	(16)
Time less than \$100,000	(29)	(32)	(61)
Time \$100,000 or more	(27)	20	(7)
Total interest-bearing deposits	54	(138)	(84)
Short-term borrowed funds	19	-	19
Other borrowed funds	1	-	1
Total increase (decrease) in interest expense	74	(138)	(64)
Increase (decrease) in net interest and loan fee income <sup>(1)</sup>	\$13,799	(\$7,523)	\$6,276

<sup>(1)</sup> Amounts calculated on an FTE basis using the current statutory federal tax rate.

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## Summary of Changes in Interest Income and Expense

	For the Year Ended December 31, 2019		
	Compared with		
	For the Year Ended December 31, 2018		
	Volume	Yield/Rate	Total
	(In thousands)		
Increase (decrease) in interest and loan fee income:			
Investment securities:			
Taxable	\$5,979	\$6,491	\$12,470
Tax-exempt <sup>(1)</sup>	(4,341)	(346)	(4,687)
Total investments <sup>(1)</sup>	1,638	6,145	7,783
Loans:			
Taxable	(2,049)	1,359	(690)
Tax-exempt <sup>(1)</sup>	(248)	12	(236)
Total loans <sup>(1)</sup>	(2,297)	1,371	(926)
Total interest bearing cash	(1,882)	950	(932)
Total (decrease) in interest and loan fee income <sup>(1)</sup>	(2,541)	8,466	5,925
Increase (decrease) in interest expense:			
Deposits:			
Savings and interest-bearing transaction	(27)	26	(1)
Time less than \$100,000	(38)	13	(25)
Time \$100,000 or more	(62)	20	(42)
Total interest-bearing deposits	(127)	59	(68)
Short-term borrowed funds	(7)	4	(3)
Total (decrease) increase in interest expense	(134)	63	(71)
(Decrease) increase in net interest and loan fee income <sup>(1)</sup>	(\$2,407)	\$8,403	\$5,996

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

### Provision for Credit Losses

The Company manages credit costs by consistently enforcing conservative underwriting and administration procedures and aggressively pursuing collection efforts with debtors experiencing financial difficulties. The provision for credit losses reflects Management's assessment of credit risk in the loan portfolio and debt securities held to maturity during each of the periods presented.

The Company provided a provision of credit losses of \$4.3 million recorded in 2020. The provision represents Management's estimate of additional reserves needed over the remaining life of its loans due to credit-risk from weakened economic conditions caused by the COVID-19 pandemic. The Company provided no provision for loan losses in 2019 and 2018. Classified loans declined \$3.8 million in 2019. Nonaccrual loans were \$4 million at December 31, 2019 compared with \$5 million at December 31, 2018. These factors were reflected in Management's evaluation of credit quality, the level of the provision for loan losses in 2019, and the adequacy of the allowance for loan losses at December 31, 2019. For further information regarding credit risk, net credit losses and the allowance for credit losses, see the "Loan Portfolio Credit Risk" and "Allowance for Credit Losses" sections of this Report.

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## Noninterest Income

### Components of Noninterest Income

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Service charges on deposit accounts	\$14,149	\$17,882	\$18,508
Merchant processing services	10,208	10,132	9,630
Debit card fees	6,181	6,357	6,643
Trust fees	3,012	2,963	2,938
ATM processing fees	2,273	2,776	2,752
Other service fees	1,837	2,255	2,567
Financial services commissions	372	392	499
Gains on sales of real property	3,536	-	-
Life insurance gains	-	433	585
Securities gains (losses)	71	217	(52)
Other noninterest income	3,998	4,001	4,079
Total Noninterest Income	<u>\$45,637</u>	<u>\$47,408</u>	<u>\$48,149</u>

In 2020, noninterest income decreased \$1.8 million compared with 2019 due to lower income from activity based fees due to reduced economic activity related to the COVID-19 pandemic. Additionally, the results for 2019 included a life insurance gain of \$433 thousand. The decrease was partially offset by a \$3.5 million gain on the sale of a closed branch building in 2020.

In 2019, noninterest income decreased \$741 thousand compared with 2018. Income from service charges on deposit accounts decreased due to lower overdraft fees in 2019. Other service charges decreased due to lower income from internet banking. Debit card fees and financial services commissions decreased in 2019. Merchant processing services increased due to successful sales efforts and higher transaction volumes and partially offset the decrease in noninterest income in 2019 compared with 2018.

## Noninterest Expense

### Components of Noninterest Expense

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Salaries and related benefits	\$50,749	\$51,054	\$53,007
Occupancy and equipment	19,637	20,240	19,679
Outsourced data processing services	9,426	9,471	9,229
Professional fees	2,423	2,465	2,842
Courier service	2,001	1,878	1,779
Amortization of identifiable intangibles	287	538	1,921
Loss Contingency	-	553	3,500
Other noninterest expense	14,043	12,787	14,959
Total Noninterest Expense	<u>\$98,566</u>	<u>\$98,986</u>	<u>\$106,916</u>

In 2020, noninterest expense decreased \$420 thousand compared with 2019 due to lower salaries, occupancy and equipment expenses, and lower amortization of intangible assets, and because the results for 2019 included \$553 thousand of loss contingency. The decrease was partially offset by higher FDIC assessments (included in "other noninterest expense") in 2020 because FDIC assessments in 2019 were reduced by application of the Bank's FDIC assessment credit described in Part 1, Item 1, "Premiums for Deposit Insurance".

In 2019, noninterest expense decreased \$7.9 million compared with 2018 primarily due to decreases in loss contingencies, salaries and related benefits, FDIC insurance assessments, and intangible amortization. The 2019 loss contingencies include a \$301 thousand increase in estimated customer refunds of revenue recognized prior to 2018 and a \$252 thousand settlement to dismiss a lawsuit. Although loss contingencies represent estimated liabilities, which are subject to revision, the Company does not anticipate additional losses for either of these matters. Salaries and related benefits decreased \$1.9 million primarily due to employee attrition and lower incentives and employee benefit costs. Amortization of intangibles decreased \$1.4 million as assets are amortized on a declining

balance method. FDIC insurance assessments (included in “other noninterest expense”) decreased primarily due to application of the Bank’s assessment credit described in Part 1, Item 1, “Premiums for Deposit Insurance”.

### Provision for Income Tax

The Company’s income tax provision (FTE) was \$30.0 million in 2020 compared with \$29.4 million in 2019 and \$25.1 million in 2018. The effective tax rates (FTE) were 27.2% in 2020 compared with 26.8% in 2019 and 26.0% in 2018.

The higher effective tax rate (FTE) in 2020 compared with 2019 and 2018 is due to lower levels of tax-exempt interest income and stock compensation tax deductions in 2020. The tax provisions (FTE) for 2020, 2019 and 2018 include tax benefits of \$87 thousand, \$435 thousand and \$737 thousand, respectively, for tax deductions from the exercise of employee stock options which exceed related compensation expenses recognized in the financial statements. In 2019, the Company decreased unrecognized tax benefits by \$909 thousand related to settlements with taxing authorities. The settlements incorporated amended tax returns for which the Company had recognized a deferred tax asset in the amount of \$1,003 thousand.

### Investment Securities Portfolio

The Company maintains an investment securities portfolio consisting of securities issued by U.S. Government sponsored entities, agency and non-agency mortgage backed securities, state and political subdivisions, corporations, collateralized loan obligations, commercial paper and other securities.

Management managed the investment securities portfolio in response to changes in deposit and loan volumes. The carrying value of the Company’s investment securities portfolio was \$4.6 billion at December 31, 2020 and \$3.8 billion at December 31, 2019. The following table indicates the carrying values of investment securities in the Company’s portfolio by type as of the indicated dates. The Company adopted ASU 2016-13 effective January 1, 2020. Debt securities held to maturity of \$515,598 thousand at December 31, 2020, is amortized cost before related reserve for expected credit losses of \$9 thousand.

	At December 31, 2020		At December 31, 2019	
	Carrying Value	As a percent of total investment securities	Carrying Value	As a percent of total investment securities
	(\$ in thousands)			
Agency mortgage-backed securities	\$893,284	20%	\$1,297,395	34%
Obligations of states and political subdivisions	384,932	8%	544,920	14%
Corporate securities	2,117,978	46%	1,833,783	48%
Commercial paper	24,990	1%	-	- %
Collateralized loan obligations	1,156,101	25%	6,755	- %
U.S. Treasury securities and securities of				
U.S. Government sponsored entities	-	- %	131,167	4%
Other	1,498	- %	2,898	- %
<b>Total</b>	<b>\$4,578,783</b>	<b>100%</b>	<b>\$3,816,918</b>	<b>100%</b>
Debt securities available for sale	\$4,063,185		\$3,078,846	
Debt securities held to maturity	515,598		738,072	
<b>Total</b>	<b>\$4,578,783</b>		<b>\$3,816,918</b>	

Management continually evaluates the Company’s investment securities portfolio in response to established asset/liability management objectives, changing market conditions that could affect profitability, liquidity, and the level of interest rate risk to which the Company is exposed. These evaluations may cause Management to change the level of funds the Company deploys into investment securities and change the composition of the Company’s investment securities portfolio.

At December 31, 2020, substantially all of the Company’s investment securities continue to be investment grade rated by one or more major rating agencies. In addition to monitoring credit rating agency evaluations, Management performs its own evaluations regarding the credit worthiness of the issuer or the securitized assets underlying asset-backed securities. The Company’s procedures for evaluating investments in securities are in accordance with guidance issued by the Board of Governors of the Federal Reserve

System, “Investing in Securities without Reliance on Nationally Recognized Statistical Rating Agencies” (SR 12-15) and other regulatory guidance. There have been no significant differences in the Company’s internal analyses compared with the ratings assigned by the third party credit rating agencies.

The Company had no marketable equity securities at December 31, 2020 and December 31, 2019. All of the marketable equity securities were sold with no gains or losses from the sale during the third quarter 2019. The market value of the marketable equity securities was \$1,747 thousand at December 31, 2018. The Company recognized gross unrealized holding gains of \$50 thousand in earnings in 2019.

The following table shows the fair value carrying amount of the Company’s equity securities and debt securities available for sale as of the dates indicated:

	At December 31,		
	2020	2019	2018
	(In thousands)		
Equity securities:			
Mutual funds	\$ -	\$ -	\$1,747
Total equity securities	-	-	1,747
Debt securities available for sale:			
U.S. Treasury securities	-	20,000	139,574
Securities of U.S. Government sponsored entities	-	111,167	164,018
Agency residential mortgage-backed securities (MBS)	652,952	939,750	853,871
Non-agency residential MBS	-	-	114
Agency commercial MBS	-	3,708	1,842
Securities of U.S. Government entities	154	544	1,119
Obligations of states and political subdivisions	111,010	163,139	179,091
Corporate securities	2,117,978	1,833,783	1,315,041
Commercial paper	24,990	-	-
Collateralized Loan Obligations	1,156,101	6,755	-
Total debt securities available for sale	4,063,185	3,078,846	2,654,670
Total	\$4,063,185	\$3,078,846	\$2,656,417

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The following table sets forth the relative maturities and contractual yields of the Company's debt securities available for sale (stated at fair value) at December 31, 2020. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

### Debt Securities Available for Sale Maturity Distribution

	At December 31, 2020					
	Within one year	After one but within five years	After five but within ten years	After ten years	Mortgage-backed	Total
	(\$ in thousands)					
Securities of U.S. Government entities	\$ -	\$154	\$ -	\$ -	\$ -	\$154
Interest rate	- %	2.60%	- %	- %	- %	2.60%
Obligations of states and political subdivisions	6,349	43,784	35,740	25,137	-	111,010
Interest rate	3.23%	3.91%	2.97%	3.00%	- %	3.38%
Corporate securities	182,376	930,500	1,005,102	-	-	2,117,978
Interest rate	2.96%	3.96%	3.07%	- %	- %	3.45%
Commercial paper	24,990	-	-	-	-	24,990
Interest rate	0.47%	- %	- %	- %	- %	0.47%
Collateralized loan obligations	-	-	810,342	345,759	-	1,156,101
Interest rate	- %	- %	1.76%	1.86%	- %	1.76%
Subtotal	213,715	974,438	1,851,184	370,896	-	3,410,233
Interest rate	2.67%	3.96%	2.49%	1.94%	- %	2.85%
MBS	-	-	-	-	652,952	652,952
Interest rate	- %	- %	- %	- %	1.47%	1.47%
Total	<u>\$213,715</u>	<u>\$974,438</u>	<u>\$1,851,184</u>	<u>\$370,896</u>	<u>\$652,952</u>	<u>\$4,063,185</u>
Interest rate	2.67%	3.96%	2.49%	1.94%	1.47%	2.82%

The following table shows the amortized cost carrying amount and fair value of the Company's debt securities held to maturity as of the dates indicated:

	At December 31,		
	2020	2019	2018
	(In thousands)		
Agency residential MBS	\$240,332	\$353,937	\$447,332
Non-agency residential MBS	1,344	2,354	3,387
Obligations of states and political subdivisions	273,922	381,781	533,890
Total	<u>\$515,598</u>	<u>\$738,072</u>	<u>\$984,609</u>
Fair value	<u>\$529,687</u>	<u>\$744,296</u>	<u>\$971,445</u>

The following table sets forth the relative maturities and contractual yields of the Company's debt securities held to maturity at December 31, 2020. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

### Debt Securities Held to Maturity Maturity Distribution

	At December 31, 2020					
	Within one year	After one but within five years	After five but within ten years	After ten years	Mortgage-backed	Total
	(\$ in thousands)					
Obligations of states and political subdivisions	\$54,526	\$129,786	\$89,610	\$ -	\$ -	\$273,922
Interest rate	2.36%	3.37%	3.52%	- %	- %	3.20%
MBS	-	-	-	-	241,676	241,676
Interest rate	- %	- %	- %	- %	1.46%	1.46%
Total	<u>\$54,526</u>	<u>\$129,786</u>	<u>\$89,610</u>	<u>\$ -</u>	<u>\$241,676</u>	<u>\$515,598</u>
Interest rate	2.36%	3.37%	3.52%	- %	1.46%	2.38%

The following table summarizes total corporate securities by credit rating:

	At December 31, 2020		At December 31, 2019	
	Market value	As a percent of total corporate securities	Market value	As a percent of total corporate securities
	(\$ in thousands)			
AAA	\$21,905	1%	\$26,148	1%
AA+	20,979	1%	45,697	2%
AA	41,232	2%	19,776	1%
AA-	46,969	2%	46,099	3%
A+	153,917	7%	179,217	10%
A	374,155	18%	439,017	24%
A-	385,642	18%	351,909	19%
BBB+	489,677	23%	384,788	21%
BBB	486,108	23%	314,868	17%
BBB-	82,431	4%	11,737	1%
Investment grade	2,103,015	99%	1,819,256	99%
Below investment grade	14,963	1%	14,527	1%
Total Corporate securities	<u>\$2,117,978</u>	<u>100%</u>	<u>\$1,833,783</u>	<u>100%</u>

The Company's \$14.96 million corporate bond rated BB- at December 31, 2020 and \$14.53 million corporate bond rated BB at December 31, 2019, represents a bond of one pharmaceutical company which develops, manufactures and markets generic and branded human pharmaceuticals, as well as active pharmaceutical ingredients, to customers worldwide. The bond matures in July 2021.

The following table summarizes total corporate securities by the industry sector in which the issuing companies operate:

	At December 31, 2020		At December 31, 2019	
	Market value	As a percent of total corporate securities	Market value	As a percent of total corporate securities
	(\$ in thousands)			
Financial	\$938,222	44%	\$772,852	42%
Industrial	188,803	9%	177,051	10%
Utilities	185,486	9%	222,951	12%
Consumer, Non-cyclical	184,069	9%	185,784	10%
Communications	173,483	8%	128,635	7%
Technology	130,725	6%	107,632	6%
Basic Materials	120,811	6%	76,434	4%
Energy	103,049	5%	86,883	5%
Consumer, Cyclical	93,330	4%	75,561	4%
Total Corporate securities	<u>\$2,117,978</u>	<u>100%</u>	<u>\$1,833,783</u>	<u>100%</u>

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The following table summarizes total consumer, cyclical by sub-sector:

	<u>At December 31, 2020</u>
	<u>Market value</u>
	(\$ in thousands)
Hotels	\$ -
Restaurants	21,127
Department Stores	-
Casinos	-
Airlines	-
Other	<u>72,203</u>
Total Consumer, Cyclical	<u><u>\$93,330</u></u>

The Company's \$21.1 million in corporate bonds to issuers operating in the consumer cyclical – restaurant subsector represent bonds of one company which retails, roasts and provides its own brand of specialty coffee and other complementary products through retail locations worldwide and sells coffee through several distribution channels. The bonds mature in 2023. At December 31, 2020, the bonds were rated BBB and priced with an unrealized gain of \$1.1 million.

	<u>At December 31, 2020</u>	
	<u>Amortized</u>	<u>Fair</u>
	Cost	Value
	(In thousands)	
Energy	\$95,646	\$103,049
Industrial	<u>179,459</u>	<u>188,803</u>
Total	<u><u>\$275,105</u></u>	<u><u>\$291,852</u></u>

The \$103.0 million (fair value) in corporate bonds in the energy sector are issued by 4 issuers at December 31, 2020. The \$188.8 million (fair value) in corporate bonds in the industrial sector are issued by 10 issuers at December 31, 2020.

The Company's \$1.2 billion (fair value) in collateralized loan obligations at December 31, 2020, include investments in 141 issues that are within the senior tranches of their respective fund securitization structures. All of the Company's collateralized loan obligation investments are rated AAA or AA at December 31, 2020.

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The following tables summarize the total general obligation and revenue bonds issued by states and political subdivisions held in the Company's investment securities portfolios as of the dates indicated, identifying the state in which the issuing government municipality or agency operates.

At December 31, 2020, the Company's investment securities portfolios included securities issued by 317 state and local government municipalities and agencies located within 40 states. The largest exposure to any one municipality or agency was \$8.2 million (fair value) represented by six general obligation bonds.

	At December 31, 2020	
	Amortized Cost	Fair Value
	(In thousands)	
Obligations of states and political subdivisions:		
General obligation bonds:		
California	\$67,386	\$70,075
Texas	20,644	21,283
New Jersey	17,403	17,629
Washington	16,226	17,000
Other (32 states)	159,019	164,764
Total general obligation bonds	<u>\$280,678</u>	<u>\$290,751</u>
Revenue bonds:		
California	\$17,587	\$18,054
Kentucky	10,822	11,210
Indiana	9,350	9,565
Virginia	7,604	8,019
Colorado	6,302	6,519
Washington	6,225	6,358
Maryland	5,972	6,043
Other (19 states)	35,061	35,656
Total revenue bonds	<u>\$98,923</u>	<u>\$101,424</u>
Total obligations of states and political subdivisions	<u><u>\$379,601</u></u>	<u><u>\$392,175</u></u>

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At December 31, 2019, the Company's investment securities portfolios included securities issued by 451 state and local government municipalities and agencies located within 42 states. The largest exposure to any one municipality or agency was \$9.0 million (fair value) represented by one general obligation bond.

	At December 31, 2019	
	Amortized Cost	Fair Value
	(In thousands)	
Obligations of states and political subdivisions:		
General obligation bonds:		
California	\$83,984	\$86,527
Texas	36,396	36,815
New Jersey	29,347	29,688
Washington	23,862	24,516
Minnesota	20,624	20,871
Other (33 states)	189,286	193,302
Total general obligation bonds	\$383,499	\$391,719
Revenue bonds:		
California	\$31,829	\$32,278
Kentucky	16,384	16,680
Colorado	12,176	12,479
Washington	11,208	11,509
Indiana	9,935	10,145
Virginia	8,027	8,328
Arizona	7,912	8,106
Other (25 states)	60,338	61,347
Total revenue bonds	\$157,809	\$160,872
Total obligations of states and political subdivisions	\$541,308	\$552,591

At December 31, 2020 and December 31, 2019, the revenue bonds in the Company's investment securities portfolios were issued by state and local government municipalities and agencies to fund public services such as water utility, sewer utility, recreational and school facilities, and general public and economic improvements. The revenue bonds were payable from 19 revenue sources at December 31, 2020 and 20 revenue sources at December 31, 2019. The revenue sources that represent 5% or more individually of the total revenue bonds are summarized in the following tables.

	At December 31, 2020	
	Amortized Cost	Fair Value
	(In thousands)	
Revenue bonds by revenue source:		
Water	\$22,731	\$23,095
Sewer	12,447	12,989
Sales tax	10,738	11,013
Lease (renewal)	9,209	9,545
Lease (abatement)	8,483	8,674
Other (14 sources)	35,315	36,108
Total revenue bonds by revenue source	\$98,923	\$101,424

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	At December 31, 2019	
	Amortized Cost	Fair Value
	(In thousands)	
Revenue bonds by revenue source:		
Water	\$36,960	\$37,699
Sewer	19,039	19,545
Sales tax	15,695	16,101
Lease (renewal)	15,230	15,539
Lease (abatement)	10,913	11,160
Other (15 sources)	59,972	60,828
Total revenue bonds by revenue source	\$157,809	\$160,872

See Note 2 to the consolidated financial statements for additional information related to the investment securities.

### Loan Portfolio

The Company originates loans with the intent to hold such assets until principal is repaid. Management follows written loan underwriting policies and procedures which are approved by the Bank's Board of Directors. Loans are underwritten following approved underwriting standards and lending authorities within a formalized organizational structure. The Board of Directors also approves independent real estate appraisers to be used in obtaining estimated values for real property serving as loan collateral. Prevailing economic trends and conditions are also taken into consideration in loan underwriting practices.

All loan applications must be for clearly defined legitimate purposes with a determinable primary source of repayment, and as appropriate, secondary sources of repayment. All loans are supported by appropriate documentation such as current financial statements, tax returns, credit reports, collateral information, guarantor asset verification, title reports, appraisals, and other relevant documentation.

The Bank processed customer PPP loan applications as established by the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"). The United States Small Business Administration guarantees PPP loans; given this guarantee, the PPP loans are not considered to have default risk. The Company funded \$249 million PPP loans in the second quarter 2020. PPP loans, net of deferred fees and costs, were \$187 million at December 31, 2020.

Commercial loans represent term loans used to acquire durable business assets or revolving lines of credit used to finance working capital. Underwriting practices evaluate each borrower's cash flow as the principal source of loan repayment. Commercial loans are generally secured by the borrower's business assets as a secondary source of repayment. Commercial loans are evaluated for credit-worthiness based on prior loan performance and borrower financial information including cash flow, borrower net worth and aggregate debt. PPP loans are included in commercial loans.

Commercial real estate loans represent term loans used to acquire or refinance real estate to be operated by the borrower in a commercial capacity. Underwriting practices evaluate each borrower's global cash flow as the principal source of loan repayment, independent appraisal of value of the property, and other relevant factors. Commercial real estate loans are generally secured by a first lien on the property as a secondary source of repayment.

Real estate construction loans represent the financing of real estate development. Loan principal disbursements are controlled through the use of project budgets, and disbursements are approved based on construction progress, which is validated by project site inspections. A first lien on the real estate serves as collateral to secure the loan.

Residential real estate loans generally represent first lien mortgages used by the borrower to purchase or refinance a principal residence. For interest-rate risk purposes, the Company offers only fully-amortizing, adjustable-rate mortgages. In underwriting first lien mortgages, the Company evaluates each borrower's ability to repay the loan, an independent appraisal of the value of the property, and other relevant factors. The Company does not offer riskier mortgage products, such as non-amortizing "interest-only" mortgages and "negative amortization" mortgages.

For loans secured by real estate, the Bank requires title insurance to insure the status of its lien and each borrower is obligated to insure the real estate collateral, naming the Company as loss payee, in an amount sufficient to repay the principal amount outstanding in the event of a property casualty loss.

Consumer installment and other loans are predominantly comprised of indirect automobile loans with underwriting based on credit history and scores, personal income, debt service capacity, and collateral values.

Excluding PPP loans, loan volumes have declined due to payoffs and problem loan workout activities, particularly with purchased loans, and reduced volumes of loan originations. The Company did not take an aggressive posture relative to loan portfolio growth during the post-recession period of historically low interest rates. Management increased investment securities as loan volumes declined.

The following table shows the composition of the loan portfolio of the Company by type of loan and type of borrower, on the dates indicated:

#### Loan Portfolio

	At December 31,				
	2020	2019	2018	2017	2016
	(In thousands)				
PPP loans	\$186,945	\$ -	\$ -	\$ -	\$ -
Other commercial	207,861	222,085	275,080	335,996	354,697
Total commercial	394,806	222,085	275,080	335,996	354,697
Commercial real estate	564,300	578,758	580,480	568,584	542,171
Construction	129	1,618	3,982	5,649	2,555
Residential real estate	23,471	32,748	44,866	65,183	87,724
Consumer installment and other	273,537	291,455	302,794	312,570	365,564
Total loans	<u>1,256,243</u>	<u>1,126,664</u>	<u>1,207,202</u>	<u>1,287,982</u>	<u>1,352,711</u>

The following table shows the maturity distribution and interest rate sensitivity of commercial, commercial real estate, and construction loans at December 31, 2020. Balances exclude residential real estate loans and consumer installment and other loans totaling \$297.0 million. These types of loans are typically paid in monthly installments over a number of years.

#### Loan Maturity Distribution

	At December 31, 2020			
	Within One Year	One to Five Years	After Five Years	Total
	(In thousands)			
Commercial and Commercial real estate	\$213,817	\$237,597	\$507,692	\$959,106
Construction	129	-	-	129
Total	<u>\$213,946</u>	<u>\$237,597</u>	<u>\$507,692</u>	<u>\$959,235</u>
Loans with fixed interest rates	\$187,462	\$137,419	\$36,859	\$361,740
Loans with floating or adjustable interest rates	26,484	100,178	470,833	597,495
Total	<u>\$213,946</u>	<u>\$237,597</u>	<u>\$507,692</u>	<u>\$959,235</u>

#### Commitments and Letters of Credit

The Company issues formal commitments on lines of credit to well-established and financially responsible commercial enterprises. Such commitments can be either secured or unsecured and are typically in the form of revolving lines of credit for seasonal working capital needs. Occasionally, such commitments are in the form of letters of credit to facilitate the customers' particular business transactions. Commitment fees are generally charged for commitments and letters of credit. Commitments on lines of credit and letters of credit typically mature within one year. For further information, see the accompanying notes to the consolidated financial statements.

#### Loan Portfolio Credit Risk

The Company extends loans to commercial and consumer customers which expose the Company to the risk borrowers will default, causing loan losses. The Company's lending activities are exposed to various qualitative risks. All loan segments are exposed to risks inherent in the economy and market conditions. Significant risk characteristics related to the commercial loan segment include the borrowers' business performance and financial condition, and the value of collateral for secured loans. Significant risk characteristics related to the commercial real estate segment include the borrowers' business performance and the value of properties

collateralizing the loans. Significant risk characteristics related to the construction loan segment include the borrowers' performance in successfully developing the real estate into the intended purpose and the value of the property collateralizing the loans. Significant risk characteristics related to the residential real estate segment include the borrowers' financial wherewithal to service the mortgages and the value of the property collateralizing the loans. Significant risk characteristics related to the consumer loan segment include the financial condition of the borrowers and the value of collateral securing the loans.

The Bank processed customer PPP loan applications as established by the CARES Act. The United States Small Business Administration guarantees PPP loans; given this guarantee, the PPP loans are not considered to have default risk. The Company funded \$249 million PPP loans in the second quarter 2020. PPP loans, net of deferred fees and costs, were \$187 million at December 31, 2020.

On April 7, 2020, the U.S. banking agencies issued an Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus (Revised). The statement describes accounting for COVID-19-related loan modifications, including clarifying the interaction between current accounting rules and the temporary relief provided by the CARES Act. The Bank has been actively working with consumer and commercial borrowers requesting deferral of loan payments, granting deferrals of principal and interest payments for 90 days. At December 31, 2020, consumer loans granted loan deferrals totaled \$2.5 million, commercial real estate loans with deferred payments totaled \$7.8 million, primarily for hospitality and retail properties, and five commercial loans with deferred payments totaled \$33 thousand.

The preparation of the financial statements requires Management to estimate the amount of expected losses in the loan portfolio and establish an allowance for credit losses. The allowance for credit losses is maintained by assessing or reversing a provision for credit losses through the Company's earnings. In estimating credit losses, Management must exercise judgment in evaluating information deemed relevant, such as financial information regarding individual borrowers, overall loan loss experience, the amount of past due, nonperforming and classified loans, recommendations of regulatory authorities, prevailing economic conditions and other information. The amount of ultimate losses on the loan portfolio can vary from the estimated amounts. Management follows a systematic methodology to estimate loss potential in an effort to reduce the differences between estimated and actual losses.

The Company closely monitors the markets in which it conducts its lending operations and follows a strategy to control exposure to loans with high credit risk. The Bank's organization structure separates the functions of business development and loan underwriting; Management believes this segregation of duties avoids inherent conflicts of combining business development and loan approval functions. In measuring and managing credit risk, the Company adheres to the following practices.

- The Bank maintains a Loan Review Department which reports directly to the audit committee of the Board of Directors. The Loan Review Department performs independent evaluations of loans to challenge the credit risk grades assigned by Management using grading standards employed by bank regulatory agencies. Those loans judged to carry higher risk attributes are referred to as "classified loans." Classified loans receive elevated Management attention to maximize collection.
- The Bank maintains two loan administration offices whose sole responsibility is to manage and collect classified loans.

Classified loans with higher levels of credit risk are further designated as "nonaccrual loans." Management places classified loans on nonaccrual status when full collection of contractual interest and principal payments is in doubt. Uncollected interest previously accrued on loans placed on nonaccrual status is reversed as a charge against interest income. The Company does not accrue interest income on loans following placement on nonaccrual status. Interest payments received on nonaccrual loans are applied to reduce the carrying amount of the loan unless the carrying amount is well secured by loan collateral. "Nonperforming assets" include nonaccrual loans, loans 90 or more days past due and still accruing, and repossessed loan collateral (commonly referred to as "Other Real Estate Owned").

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## Nonperforming Assets

	At December 31,				
	2020	2019	2018	2017	2016
	(In thousands)				
Nonperforming nonaccrual loans	\$526	\$659	\$998	\$1,641	\$3,956
Performing nonaccrual loans	3,803	3,781	3,870	4,285	4,429
Total nonaccrual loans	4,329	4,440	4,868	5,926	8,385
Accruing loans 90 or more days past due	450	440	551	531	497
Total nonperforming loans	4,779	4,880	5,419	6,457	8,882
Other real estate owned	-	43	350	1,426	3,095
Total nonperforming assets	<u>\$4,779</u>	<u>\$4,923</u>	<u>\$5,769</u>	<u>\$7,883</u>	<u>\$11,977</u>

At December 31, 2020, one loan secured by commercial real estate with a balance of \$3.4 million was on nonaccrual status. The remaining seven nonaccrual loans held at December 31, 2020 had an average carrying value of \$130 thousand.

Management believes the overall credit quality of the loan portfolio is reasonably stable; however, classified and nonperforming assets could fluctuate from period to period. The performance of any individual loan can be affected by external factors such as the interest rate environment, economic conditions, pandemics, and collateral values or factors particular to the borrower. No assurance can be given that additional increases in nonaccrual and delinquent loans will not occur in the future.

## Allowance for Credit Losses

Effective January 1, 2020, the Company adopted Accounting Standards Update (ASU) 2016-13, *Financial Instruments – Credit Losses: Measurement of Credit Losses on Financial Instruments* (“CECL”). The following table summarizes allowance for credit losses at the dates indicated:

	At December 31,	
	2020	2019
	(In thousands)	
Allowance for Credit Losses on Loans	\$23,854	\$19,484
Allowance for Credit Losses on Held to Maturity Debt Securities	9	-
Total Allowance for Credit Losses	<u>\$23,863</u>	<u>\$19,484</u>
Allowance for unfunded credit commitments	101	2,160

## Allowance for Credit Losses on Debt Securities Held to Maturity

Management segmented debt securities held to maturity, selected methods to estimate losses for each segment, and measured a loss estimate. Agency mortgage-backed securities were assigned no credit loss allowance due to the perceived backing of government sponsored entities. Municipal securities were evaluated for risk of default based on credit rating and remaining term to maturity using Moody’s risk of default factors; Moody’s loss upon default factors were applied to the assumed defaulted principal amounts to estimate the amount for credit loss allowance. The adoption of the ASU resulted in establishment of allowance for credit losses related to debt securities held to maturity of \$16 thousand. It was reduced to \$9 thousand at December 31, 2020 to reflect the expected credit losses on debt securities held to maturity.

## Allowance for Credit Losses on Loans

The Company’s allowance for credit losses on loans represents Management’s estimate of forecasted credit losses in the loan portfolio based on the current expected credit loss (CECL) model. In evaluating credit risk for loans, Management measures loss potential of the carrying value of loans. As described above, payments received on nonaccrual loans may be applied against the principal balance of the loans until such time as full collection of the remaining recorded balance is expected.

The following table summarizes the allowance for credit losses, chargeoffs and recoveries for the periods indicated:

	For the Years Ended December 31,				
	2020	2019	2018	2017	2016
	(\$ in thousands)				
Analysis of the Allowance for Credit Losses					
Balance, end of prior period	\$19,484	\$21,351	\$23,009	\$25,954	\$29,771
Adoption of ASU 2016-13	2,017	-	-	-	-
Balance, beginning of period	21,501	21,351	23,009	25,954	29,771
Provision for (reversal of) credit losses on loans	4,307	-	-	(1,900)	(3,200)
Loans charged off:					
Commercial	(236)	(97)	(513)	(961)	(2,023)
Commercial real estate	-	-	(240)	-	-
Construction	-	-	-	-	-
Residential real estate	-	-	-	-	-
Consumer and other installment	(3,963)	(4,473)	(4,124)	(4,957)	(4,749)
Total chargeoffs	(4,199)	(4,570)	(4,877)	(5,918)	(6,772)
Recoveries of loans previously charged off:					
Commercial	351	768	1,447	762	4,028
Commercial real estate	49	196	-	88	554
Construction	-	-	-	1,899	-
Consumer and other installment	1,845	1,739	1,772	2,124	1,573
Total recoveries	2,245	2,703	3,219	4,873	6,155
Net loan losses	(1,954)	(1,867)	(1,658)	(1,045)	(617)
Balance, end of period	\$23,854	\$19,484	\$21,351	\$23,009	\$25,954
Net loan losses as a percentage of average loans	0.16%	0.16%	0.14%	0.08%	0.04%

The Company's allowance for credit losses on loans is maintained at a level considered adequate to provide for expected losses based on historical loss rates adjusted for current and expected conditions over a forecast period. These include conditions unique to individual borrowers, as well as overall loan loss experience, the amount of past due, nonperforming and classified loans, recommendations of regulatory authorities, prevailing and forecasted economic conditions, or credit protection agreements and other factors. Loans that share common risk characteristics are segregated into pools based on common characteristics, which is primarily determined by loan, borrower, or collateral type. Historical loss rates are determined for each pool. Loans that do not share risk characteristics with other loans in the pools are evaluated individually. See Note 1 to the consolidated financial statements for additional information.

The following table presents the allocation of the allowance for credit losses as of December 31 for the years indicated:

	At December 31,									
	2020		2019		2018		2017		2016	
	Allocation of the Allowance Balance	Loans as Percent of Total Loans	Allocation of the Allowance Balance	Loans as Percent of Total Loans	Allocation of the Allowance Balance	Loans as Percent of Total Loans	Allocation of the Allowance Balance	Loans as Percent of Total Loans	Allocation of the Allowance Balance	Loans as Percent of Total Loans
	(\$ in thousands)									
Commercial	\$9,205	31%	\$4,959	20%	\$6,311	23%	\$7,746	26%	\$8,327	26%
Commercial real estate	5,660	45%	4,064	51%	3,884	48%	3,849	44%	3,330	40%
Construction	6	- %	109	- %	1,465	- %	335	1%	152	- %
Residential real estate	47	2%	206	3%	869	4%	995	5%	1,330	7%
Consumer installment and other	8,936	22%	6,445	26%	5,645	25%	6,418	24%	7,980	27%
Unallocated portion	-	- %	3,701	- %	3,177	- %	3,666	- %	4,835	- %
Total	\$23,854	100%	\$19,484	100%	\$21,351	100%	\$23,009	100%	\$25,954	100%

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Allowance for Credit Losses  
For the Year Ended December 31, 2020

	Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Unallocated	Total
	(In thousands)						
Allowance for credit losses:							
Balance at beginning of period, prior to adoption of ASU 2016-13	\$4,959	\$4,064	\$109	\$206	\$6,445	\$3,701	\$19,484
Impact of adopting ASU 2016-13	3,385	618	(31)	(132)	1,878	(3,701)	2,017
Adjusted beginning balance	8,344	4,682	78	74	8,323	-	21,501
Provision (reversal)	746	929	(72)	(27)	2,731	-	4,307
Chargeoffs	(236)	-	-	-	(3,963)	-	(4,199)
Recoveries	351	49	-	-	1,845	-	2,245
Total allowance for credit losses	\$9,205	\$5,660	\$6	\$47	\$8,936	\$-	\$23,854

Management considers the \$23.9 million allowance for credit losses on loans to be adequate as a reserve against current expected credit losses in the loan portfolio as of December 31, 2020.

See Note 3 to the consolidated financial statements for additional information related to the loan portfolio, loan portfolio credit risk, and allowance for credit losses.

### Asset/Liability and Market Risk Management

Asset/liability management involves the evaluation, monitoring and management of interest rate risk, market risk, liquidity and funding. The fundamental objective of the Company's management of assets and liabilities is to maximize its economic value while maintaining adequate liquidity and a conservative level of interest rate risk.

### Interest Rate Risk

Interest rate risk is a significant market risk affecting the Company. Many factors affect the Company's exposure to interest rates, such as general economic and financial conditions, customer preferences, historical pricing relationships, and re-pricing characteristics of financial instruments. Financial instruments may mature or re-price at different times. Financial instruments may re-price at the same time but by different amounts. Short-term and long-term market interest rates may change by different amounts. The timing and amount of cash flows of various financial instruments may change as interest rates change. In addition, the changing levels of interest rates may have an impact on loan demand and demand for various deposit products.

The Company's earnings are affected not only by general economic conditions, but also by the monetary and fiscal policies of the United States government and its agencies, particularly the FOMC. The monetary policies of the FOMC can influence the overall growth of loans, investment securities, and deposits and the level of interest rates earned on loans and investment securities and paid for deposits and other borrowings. The nature and impact of future changes in monetary policies are generally not predictable.

Management attempts to manage interest rate risk while enhancing the net interest margin and net interest income. At times, depending on expected increases or decreases in market interest rates, the relationship between long and short-term interest rates, market conditions and competitive factors, Management may adjust the Company's interest rate risk position. The Company's results of operations and net portfolio values remain subject to changes in interest rates and to fluctuations in the difference between long and short-term interest rates.

Management monitors the Company's interest rate risk using a purchased simulation model, which is periodically validated using supervisory guidance issued by the Board of Governors of the Federal Reserve System, SR 11-7 "Guidance on Model Risk Management." Management measures its exposure to interest rate risk using both a static and dynamic composition of financial instruments. Within the static composition simulation, cash flows are assumed redeployed into like financial instruments at prevailing rates and yields, except cash flows from PPP loans are reinvested into interest-bearing cash. Within the dynamic composition simulation, Management makes assumptions regarding the expected change in the volume of financial instruments given the assumed change in market interest rates. Both simulations are used to measure expected changes in net interest income assuming various levels of change in market interest rates.

The Company's asset and liability position was slightly "asset sensitive" at December 31, 2020, depending on the interest rate assumptions applied to each simulation model. An "asset sensitive" position results in a slightly larger change in interest income than in interest expense resulting from application of assumed interest rate changes.

At December 31, 2020, Management's most recent measurements of estimated changes in net interest income were:

Static Simulation (balance sheet composition unchanged):

Assumed Immediate Parallel Shift in Interest Rates	+1.00%
First Year Change in Net Interest Income	+12.96%

Dynamic Simulation (balance sheet composition changes):

Assumed Change in Interest Rates Over 1 Year	+1.00%
First Year Change in Net Interest Income	+6.90%

Simulation estimates depend on, and will change with, the size and mix of the actual and projected composition of financial instruments at the time of each simulation.

The Company does not currently engage in trading activities or use derivative instruments to manage interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

### **Market Risk - Equity Markets**

Equity price risk can affect the Company. Preferred or common stock holdings, as permitted by banking regulations, can fluctuate in value. Changes in value of preferred or common stock holdings are recognized in the Company's income statement.

Fluctuations in the Company's common stock price can impact the Company's financial results in several ways. First, the Company has at times repurchased and retired its common stock; the market price paid to retire the Company's common stock affects the level of the Company's shareholders' equity, cash flows and shares outstanding. Second, the Company's common stock price impacts the number of dilutive equivalent shares used to compute diluted earnings per share. Third, fluctuations in the Company's common stock price can motivate holders of options to purchase Company common stock through the exercise of such options thereby increasing the number of shares outstanding and potentially adding volatility to the book tax provision. Finally, the amount of compensation expense and tax deductions associated with share based compensation fluctuates with changes in and the volatility of the Company's common stock price.

### **Market Risk - Other**

Market values of loan collateral can directly impact the level of loan chargeoffs and the provision for credit losses. The financial condition and liquidity of debtors issuing bonds and debtors whose mortgages or other obligations are securitized can directly impact the credit quality of the Company's investment securities portfolio requiring the Company to establish or increase reserves for credit losses. Other types of market risk, such as foreign currency exchange risk, are not significant in the normal course of the Company's business activities.

### **Liquidity and Funding**

The objective of liquidity management is to manage cash flow and liquidity reserves so that they are adequate to fund the Company's operations and meet obligations and other commitments on a timely basis and at a reasonable cost. The Company achieves this objective through the selection of asset and liability maturity mixes that it believes best meet its needs. The Company's liquidity position is enhanced by its ability to raise additional funds as needed by selling debt securities available-for-sale or borrowing in the wholesale markets.

In recent years, the Company's deposit base has provided the majority of the Company's funding requirements. This relatively stable and low-cost source of funds, along with shareholders' equity, provided 97% of funding for average total assets in the year ended December 31, 2020 and 98% in the year ended December 31, 2019. The stability of the Company's funding from customer deposits is in part reliant on the confidence clients have in the Company. The Company places a very high priority in maintaining this confidence through conservative credit and capital management practices and by maintaining an appropriate level of liquidity.

Liquidity is further provided by assets such as balances held at the Federal Reserve Bank, investment securities, and amortizing loans. The Company's investment securities portfolio provides a substantial secondary source of liquidity. The Company held \$4.6 billion in total investment securities at December 31, 2020. Under certain deposit, borrowing and other arrangements, the Company must hold and pledge investment securities as collateral. At December 31, 2020, such collateral requirements totaled approximately \$889 million.

The Bank funded \$249 million in PPP loans by crediting loan proceeds to the borrower's deposit accounts. PPP loans, net of deferred fees and costs, were \$187 million at December 31, 2020. The Federal Reserve Bank established the Paycheck Protection Program Liquidity Facility ("PPPLF") to provide funding for eligible firms extending PPP loans. Under the PPPLF, the Bank must pledge PPP loans as collateral for PPPLF borrowings. Principal reductions on the pledged PPP loans must immediately result in principal reduction of the PPPLF borrowing.

Liquidity risk can result from the mismatching of asset and liability cash flows, or from disruptions in the financial markets. The Company performs liquidity stress tests on a periodic basis to evaluate the sustainability of its liquidity. Under the stress testing, the Company assumes outflows of funds increase beyond expected levels. Measurement of such heightened outflows considers the composition of the Company's deposit base, including any concentration of deposits, non-deposit funding such as short-term borrowings, and unfunded lending commitments. The Company evaluates its stock of highly liquid assets to meet the assumed higher levels of outflows. Highly liquid assets include cash and amounts due from other banks from daily transaction settlements, reduced by branch cash needs and Federal Reserve Bank reserve requirements, and investment securities based on regulatory risk-weighting guidelines. Based on the results of the most recent liquidity stress test, Management is satisfied with the liquidity condition of the Bank and the Company. However, no assurance can be given the Bank or Company will not experience a period of reduced liquidity.

Management continually monitors the Company's cash levels. Loan demand from credit worthy borrowers will be dictated by economic and competitive conditions. The Company aggressively solicits non-interest bearing demand deposits and money market checking deposits, which are the least sensitive to changes in interest rates. The growth of these deposit balances is subject to heightened competition, the success of the Company's sales efforts, delivery of superior customer service, new regulations and market conditions. The Company does not aggressively solicit higher-costing time deposits. Changes in interest rates, most notably rising interest rates, could impact deposit volumes. Depending on economic conditions, interest rate levels, liquidity management and a variety of other conditions, deposit growth may be used to fund loans or purchase investment securities. However, due to possible volatility in economic conditions, competition and political uncertainty, loan demand and levels of customer deposits are not certain. Shareholder dividends are expected to continue subject to the Board's discretion and continuing evaluation of capital levels, earnings, asset quality and other factors.

Westamerica Bancorporation ("Parent Company") is a separate entity apart from the Bank and must provide for its own liquidity. In addition to its operating expenses, the Parent Company is responsible for the payment of dividends declared for its shareholders, and interest and principal on any outstanding debt. The Parent Company currently has no debt. Substantially all of the Parent Company's revenues are obtained from subsidiary dividends and service fees.

The Bank's dividends paid to the Parent Company, proceeds from the exercise of stock options, and Parent Company cash balances provided adequate cash for the Parent Company to pay shareholder dividends of \$44 million each in the years ended December 31, 2020 and December 31, 2019 and retire common stock in the amount of \$16 million and \$488 thousand, respectively. Payment of dividends to the Parent Company by the Bank is limited under California and Federal laws. The Company believes these regulatory dividend restrictions will not have an impact on the Parent Company's ability to meet its ongoing cash obligations.

## **Capital Resources**

The Company has historically generated high levels of earnings, which provide a means of accumulating capital. The Company's net income as a percentage of average shareholders' equity ("return on equity" or "ROE") has been 11.3% in the year ended December 31, 2020 and 11.9% in the year ended December 31, 2019. The Company also raises capital as employees exercise stock options. Capital raised through the exercise of stock options was \$2.8 million in year ended December 31, 2020 and \$14 million in the year ended December 31, 2019.

The Company paid common dividends totaling \$44 million each in the years ended December 31, 2020 and December 31, 2019, which represent dividends per common share of \$1.64 and \$1.63, respectively. The Company's earnings have historically exceeded dividends paid to shareholders. The amount of earnings in excess of dividends provides the Company resources to finance growth and maintain appropriate levels of shareholders' equity. In the absence of profitable growth opportunities, the Company has at times repurchased and retired its common stock as another means to return earnings to shareholders. The Company repurchased and retired 319 thousand shares valued at \$16 million in the year ended December 31, 2020 and 8 thousand shares valued at \$488 thousand in the year ended December 31, 2019.

The Company's primary capital resource is shareholders' equity, which was \$845 million at December 31, 2020 compared with \$731 million at December 31, 2019. The Company's ratio of equity to total assets was 12.5% at December 31, 2020 and 13.0% at December 31, 2019.

The Company performs capital stress tests on a periodic basis to evaluate the sustainability of its capital. Under the stress testing, the Company assumes various scenarios such as deteriorating economic and operating conditions, unanticipated asset devaluations, and significant operational lapses. The Company measures the impact of these scenarios on its earnings and capital. Based on the results of the most recent stress tests, Management is satisfied with the capital condition of the Bank and the Company. However, no assurance can be given the Bank or Company will not experience a period of reduced earnings or a reduction in capital from unanticipated events and circumstances.

### Capital to Risk-Adjusted Assets

The capital ratios for the Company and the Bank under current regulatory capital standards are presented in the tables below, on the dates indicated. For Common Equity Tier I Capital, Tier 1 Capital and Total Capital, the minimum percentage required for regulatory capital adequacy purposes include a 2.5% “capital conservation buffer.”

	At December 31, 2020		Required for Capital Adequacy Purposes	To Be Well-capitalized Under Prompt Corrective Action Regulations (Bank)
	Company	Bank		
Common Equity Tier I Capital	16.04%	13.00%	7.00%	6.50%
Tier I Capital	16.04%	13.00%	8.50%	8.00%
Total Capital	16.68%	13.80%	10.50%	10.00%
Leverage Ratio	9.40%	7.58%	4.00%	5.00%

	At December 31, 2019		Required for Capital Adequacy Purposes	To Be Well-capitalized Under Prompt Corrective Action Regulations (Bank)
	Company	Bank		
Common Equity Tier I Capital	16.22%	11.80%	7.00%	6.50%
Tier I Capital	16.22%	11.80%	8.50%	8.00%
Total Capital	16.83%	12.58%	10.50%	10.00%
Leverage Ratio	10.50%	7.60%	4.00%	5.00%

In June 2016, the Financial Accounting Standards Board issued an update to the accounting standards for credit losses known as the "Current Expected Credit Losses" (CECL) methodology, which replaced the existing incurred loss methodology for certain financial assets. The Company adopted the CECL methodology effective January 1, 2020, which involved an implementing accounting entry to retained earnings on a net-of-tax basis. The adoption of the CECL methodology did not have a material adverse day-one impact to capital ratios and the Company did not adopt the phase in regulatory capital relief. See Note 1 to consolidated financial statements, “Recently Adopted Accounting Standards” for more information on the CECL methodology.

PPP loans are zero percent risk weighted for regulatory capital purposes; average PPP loans of \$228 million did not affect regulatory capital ratios. The Leverage ratio would have been approximately 0.3% higher for both the Company and the Bank without PPP loans. To the extent funding of PPP loans is through excess cash balances or PPPLF borrowings, the Leverage ratio is unaffected. However, PPP loans funded by increased non-PPPLF borrowings reduces the leverage ratio.

The Company and the Bank routinely project capital levels by analyzing forecasted earnings, credit quality, shareholder dividends, asset volumes, share repurchase activity, stock option exercise proceeds, and other factors. Based on current capital projections, the Company and the Bank expect to maintain regulatory capital levels in excess of the minimum required to be considered well-capitalized under the prompt corrective action framework while continuing to pay quarterly dividends to shareholders. No assurance can be given that changes in capital management plans will not occur.

## Deposit Categories

The Company primarily attracts deposits from local businesses and professionals, as well as through retail savings and checking accounts, and, to a more limited extent, certificates of deposit.

The following table summarizes the Company's average daily amount of deposits and the rates paid for the periods indicated:

### Deposit Distribution and Average Rates Paid

	For the Years Ended December 31,								
	2020			2019			2018		
	Average Balance	Percentage of Total Deposits	Rate	Average Balance	Percentage of Total Deposits	Rate	Average Balance	Percentage of Total Deposits	Rate
	(\$ In thousands)								
Noninterest-bearing demand	\$2,538,819	47.8%	- %	\$2,222,876	46.3%	- %	\$2,209,924	45.4%	- %
Interest bearing:									
Transaction	1,008,758	19.0%	0.03%	932,524	19.4%	0.05%	928,277	19.0%	0.04%
Savings	1,594,718	30.1%	0.06%	1,464,080	30.5%	0.06%	1,519,375	31.2%	0.06%
Time less than \$100 thousand	91,519	1.7%	0.21%	103,399	2.2%	0.25%	119,586	2.5%	0.23%
Time \$100 thousand or more	72,363	1.4%	0.44%	78,925	1.6%	0.41%	94,919	1.9%	0.39%
Total <sup>(1)</sup>	<u>\$5,306,177</u>	<u>100.0%</u>	<u>0.06%</u>	<u>\$4,801,804</u>	<u>100.0%</u>	<u>0.07%</u>	<u>\$4,872,081</u>	<u>100.0%</u>	<u>0.04%</u>

<sup>(1)</sup> The rates for total deposits reflect the value of noninterest-bearing deposits.

The Company's strategy includes building the value of its deposit base by building balances of lower-costing deposits and avoiding reliance on higher-costing time deposits. Average balances of higher costing time deposits declined 24% to \$164 million from 2018 to 2020. The Company's average balances of checking and savings accounts represented 97% of average balances of total deposits in 2020 compared with 96% in 2019 and 2018.

Total time deposits were \$156 million and \$169 million at December 31, 2020 and 2019, respectively. The following table sets forth, by time remaining to maturity, the Company's total domestic time deposits. The Company has no foreign time deposits.

### Time Deposits Maturity Distribution

	<u>At December 31, 2020</u>
	(In thousands)
2021	\$115,544
2022	17,556
2023	8,398
2024	9,727
2025	5,138
Thereafter	26
Total	<u>\$156,389</u>

The following sets forth, by time remaining to maturity, the Company's domestic time deposits in amounts of \$100 thousand or more:

### Time Deposits \$100,000 or more Maturity Distribution

	<u>At December 31, 2020</u>
	(In thousands)
Three months or less	\$24,323
Over three through six months	11,882
Over six through twelve months	20,222
Over twelve months	20,137
Total	<u>\$76,564</u>

## Short-term Borrowings

The following table sets forth the short-term borrowings of the Company:

### Short-Term Borrowings Distribution

	At December 31,		
	2020	2019	2018
	(In thousands)		
Securities sold under agreements to repurchase the securities	\$102,545	\$30,928	\$51,247
Total short-term borrowings	<u>\$102,545</u>	<u>\$30,928</u>	<u>\$51,247</u>

Further detail of federal funds purchased and other borrowed funds is as follows:

	For the Years Ended December 31,		
	2020	2019	2018
	(\$ in thousands)		
Federal funds purchased balances and rates paid on outstanding amount:			
Average balance for the year	\$1	\$1	\$1
Maximum month-end balance during the year	-	-	-
Average interest rate for the year	0.88%	1.98%	2.56%
Average interest rate at period end	- %	- %	- %
Securities sold under agreements to repurchase the securities balances and rates paid on outstanding amount:			
Average balance for the year	\$80,455	\$51,441	\$59,991
Maximum month-end balance during the year	110,846	61,411	68,894
Average interest rate for the year	0.07%	0.07%	0.06%
Average interest rate at period end	0.07%	0.06%	0.06%
PPPLF balances and rates paid on outstanding amount:			
Average balance for the year	\$1	\$ -	\$ -
Maximum month-end balance during the year	-	-	-
Average interest rate for the year	0.35%	- %	- %
Average interest rate at period end	- %	- %	- %

## Financial Ratios

The following table shows key financial ratios for the periods indicated:

	At and For the Years Ended December 31,		
	2020	2019	2018
Return on average total assets	1.30%	1.44%	1.27%
Return on average common shareholders' equity	11.30%	11.90%	11.35%
Average shareholders' equity as a percentage of:			
Average total assets	11.52%	12.07%	11.22%
Average total loans	57.42%	58.14%	52.16%
Average total deposits	13.41%	14.07%	12.95%
Common dividend payout ratio	55%	55%	60%

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## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company does not currently engage in trading activities or use derivative instruments to control interest rate risk, even though such activities may be permitted with the approval of the Company's Board of Directors.

Credit risk and interest rate risk are the most significant market risks affecting the Company, and equity price risk can also affect the Company's financial results. These risks are described in the preceding sections regarding "Loan Portfolio Credit Risk," and "Asset/Liability and Market Risk Management." Other types of market risk, such as foreign currency exchange risk and commodity price risk, are not significant in the normal course of the Company's business activities.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

### **INDEX TO FINANCIAL STATEMENTS**

	Page
Management's Report on Internal Control Over Financial Reporting .....	49
Consolidated Balance Sheets as of December 31, 2020 and 2019.....	50
Consolidated Statements of Income for the years ended December 31, 2020, 2019 and 2018.....	51
Consolidated Statements of Comprehensive Income for the years ended December 31, 2020, 2019 and 2018...	52
Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2020, 2019 and 2018.....	53
Consolidated Statements of Cash Flows for the years ended December 31, 2020, 2019 and 2018.....	54
Notes to the Consolidated Financial Statements .....	55
Report of Independent Registered Public Accounting Firm .....	93

## **MANAGEMENT’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management of Westamerica Bancorporation and subsidiaries (the “Company”) is responsible for establishing and maintaining adequate internal control over financial reporting, and for performing an assessment of the effectiveness of internal control over financial reporting as of December 31, 2020. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company’s system of internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of Management and Directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company’s assets that could have a material effect on the financial statements.

Management performed an assessment of the effectiveness of the Company’s internal control over financial reporting as of December 31, 2020 based upon criteria in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”). Based on this assessment, Management determined that the Company’s internal control over financial reporting was effective as of December 31, 2020 based on the criteria in Internal Control - Integrated Framework (2013) issued by COSO.

The Company’s independent registered public accounting firm has issued an attestation report on the Company’s internal control over financial reporting. Their opinion and attestation on internal control over financial reporting appear on page 93.

Dated: February 25, 2021

**WESTAMERICA BANCORPORATION  
CONSOLIDATED BALANCE SHEETS**

	At December 31,	
	2020	2019
	(In thousands)	
<b>Assets:</b>		
Cash and due from banks	\$621,275	\$373,421
Debt securities available for sale	4,063,185	3,078,846
Debt securities held to maturity, net of allowance for credit losses of \$9 at December 31, 2020 and \$ - at December 31, 2019 (Fair value of \$529,678 at December 31, 2020 and \$744,296 at December 31, 2019)	515,589	738,072
Loans	1,256,243	1,126,664
Allowance for credit losses on loans	(23,854)	(19,484)
Loans, net of allowance for credit losses on loans	1,232,389	1,107,180
Other real estate owned	-	43
Premises and equipment, net	32,813	34,597
Identifiable intangibles, net	1,104	1,391
Goodwill	121,673	121,673
Other assets	159,903	164,332
<b>Total Assets</b>	<b>\$6,747,931</b>	<b>\$5,619,555</b>
<b>Liabilities:</b>		
Noninterest-bearing deposits	\$2,725,177	\$2,240,112
Interest-bearing deposits	2,962,802	2,572,509
Total deposits	5,687,979	4,812,621
Short-term borrowed funds	102,545	30,928
Other liabilities	112,598	44,589
<b>Total Liabilities</b>	<b>5,903,122</b>	<b>4,888,138</b>
<b>Contingencies (Note 10)</b>		
<b>Shareholders' Equity:</b>		
Common stock (no par value), authorized - 150,000 shares		
Issued and outstanding: 26,807 at December 31, 2020 and 27,062 at December 31, 2019	466,006	465,460
Deferred compensation	35	771
Accumulated other comprehensive income	114,412	26,051
Retained earnings	264,356	239,135
<b>Total Shareholders' Equity</b>	<b>844,809</b>	<b>731,417</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$6,747,931</b>	<b>\$5,619,555</b>

See accompanying notes to consolidated financial statements.

**WESTAMERICA BANCORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands, except per share data)		
<b>Interest and Loan Fee Income:</b>			
Loans	\$59,377	\$58,153	\$59,030
Equity securities	419	392	354
Debt securities available for sale	91,343	74,147	60,383
Debt securities held to maturity	13,552	18,997	24,031
Interest-bearing cash	1,165	6,993	7,925
<b>Total Interest and Loan Fee Income</b>	<b>165,856</b>	<b>158,682</b>	<b>151,723</b>
<b>Interest Expense:</b>			
Deposits	1,770	1,854	1,922
Short-term borrowed funds	53	34	37
Other borrowed funds	1	-	-
<b>Total Interest Expense</b>	<b>1,824</b>	<b>1,888</b>	<b>1,959</b>
<b>Net Interest and Loan Fee Income</b>	<b>164,032</b>	<b>156,794</b>	<b>149,764</b>
<b>Provision for Credit Losses</b>	<b>4,300</b>	<b>-</b>	<b>-</b>
<b>Net Interest and Loan Fee Income After Provision For Credit Losses</b>	<b>159,732</b>	<b>156,794</b>	<b>149,764</b>
<b>Noninterest Income:</b>			
Service charges on deposit accounts	14,149	17,882	18,508
Merchant processing services	10,208	10,132	9,630
Debit card fees	6,181	6,357	6,643
Trust fees	3,012	2,963	2,938
ATM processing fees	2,273	2,776	2,752
Other service fees	1,837	2,255	2,567
Financial services commissions	372	392	499
Gains on sales of real property	3,536	-	-
Life insurance gains	-	433	585
Securities gains (losses)	71	217	(52)
Other noninterest income	3,998	4,001	4,079
<b>Total Noninterest Income</b>	<b>45,637</b>	<b>47,408</b>	<b>48,149</b>
<b>Noninterest Expense:</b>			
Salaries and related benefits	50,749	51,054	53,007
Occupancy and equipment	19,637	20,240	19,679
Outsourced data processing services	9,426	9,471	9,229
Professional fees	2,423	2,465	2,842
Courier service	2,001	1,878	1,779
Loss contingency	-	553	3,500
Amortization of identifiable intangibles	287	538	1,921
Other noninterest expense	14,043	12,787	14,959
<b>Total Noninterest Expense</b>	<b>98,566</b>	<b>98,986</b>	<b>106,916</b>
<b>Income Before Income Taxes</b>	<b>106,803</b>	<b>105,216</b>	<b>90,997</b>
Provision for income taxes	26,390	24,827	19,433
<b>Net Income</b>	<b>\$80,413</b>	<b>\$80,389</b>	<b>\$71,564</b>
<b>Average Common Shares Outstanding</b>	<b>26,942</b>	<b>26,956</b>	<b>26,649</b>
<b>Diluted Average Common Shares Outstanding</b>	<b>26,960</b>	<b>27,006</b>	<b>26,756</b>
<b>Per Common Share Data:</b>			
Basic earnings	\$2.98	\$2.98	\$2.69
Diluted earnings	2.98	2.98	2.67
Dividends paid	1.64	1.63	1.60

**WESTAMERICA BANCORPORATION**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
<b>Net Income</b>	\$80,413	\$80,389	\$71,564
Other comprehensive income (loss):			
Changes in net unrealized gains (losses) on debt securities available for sale	125,519	93,936	(27,939)
Deferred tax (expense) benefit	(37,108)	(27,771)	8,258
Reclassification of gains included in net income	(71)	(167)	-
Deferred tax expense on gains included in net income	21	49	-
Changes in unrealized gains (losses) on debt securities available for sale, net of tax	<u>88,361</u>	<u>66,047</u>	<u>(19,681)</u>
<b>Total Comprehensive Income</b>	<u>\$168,774</u>	<u>\$146,436</u>	<u>\$51,883</u>

See accompanying notes to consolidated financial statements.

**WESTAMERICA BANCORPORATION**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

	Common Shares Outstanding	Common Stock	Deferred Compensation	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total
	(In thousands, except per share data)					
<b>Balance, December 31, 2017</b>	26,425	\$431,734	\$1,533	(\$16,832)	\$173,804	\$590,239
Cumulative effect of equity securities losses reclassified				142	(142)	-
<b>Adjusted Balance, January 1, 2018</b>	26,425	431,734	1,533	(16,690)	173,662	590,239
Reclass stranded tax effects resulting from the Tax Cuts and Jobs Act of 2017				(3,625)	3,625	-
Net income for the year 2018					71,564	71,564
Other comprehensive loss				(19,681)		(19,681)
Exercise of stock options	292	13,373				13,373
Restricted stock activity	20	1,281	(138)			1,143
Stock based compensation		1,988				1,988
Stock awarded to employees	2	124				124
Retirement of common stock	(9)	(149)			(375)	(524)
Dividends (\$1.60 per share)					(42,635)	(42,635)
<b>Balance, December 31, 2018</b>	26,730	448,351	1,395	(39,996)	205,841	615,591
Cumulative effect of bond premium amortization adjustment, net of tax					(2,801)	(2,801)
<b>Adjusted Balance, January 1, 2019</b>	26,730	448,351	1,395	(39,996)	203,040	612,790
Net income for the year 2019					80,389	80,389
Other comprehensive income				66,047		66,047
Shares issued from stock warrant exercis	51	-				-
Exercise of stock options	269	13,699				13,699
Restricted stock activity	18	1,697	(624)			1,073
Stock based compensation	-	1,744				1,744
Stock awarded to employees	2	105				105
Retirement of common stock	(8)	(136)			(352)	(488)
Dividends (\$1.63 per share)					(43,942)	(43,942)
<b>Balance, December 31, 2019</b>	27,062	465,460	771	26,051	239,135	731,417
Adoption of ASU 2016-13					52	52
<b>Adjusted Balance, January 1, 2020</b>	27,062	465,460	771	26,051	239,187	731,469
Net income for the year 2020					80,413	80,413
Other comprehensive income				88,361		88,361
Exercise of stock options	52	2,838				2,838
Restricted stock activity	10	1,270	(736)			534
Stock based compensation	-	1,875				1,875
Stock awarded to employees	2	100				100
Retirement of common stock	(319)	(5,537)			(10,959)	(16,496)
Dividends (\$1.64 per share)					(44,285)	(44,285)
<b>Balance, December 31, 2020</b>	26,807	\$466,006	\$35	\$114,412	\$264,356	\$844,809

See accompanying notes to consolidated financial statements.

**WESTAMERICA BANCORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
<b>Operating Activities:</b>			
Net income	\$80,413	\$80,389	\$71,564
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization/accretion	22,647	20,626	24,402
Provision for credit losses	4,300	-	-
Net amortization of deferred loan fees	(4,442)	(260)	(203)
Increase in interest income receivable	(4,225)	(2,963)	(2,277)
(Increase) decrease in net deferred tax asset	(246)	3,662	(943)
Increase in other assets	(3,528)	(14,806)	(4,017)
Stock option compensation expense	1,875	1,744	1,988
Increase (decrease) in income taxes payable	353	(1,733)	7,554
Decrease in interest expense payable	(5)	(9)	(27)
Increase (decrease) in other liabilities	14,280	(5,298)	(580)
Life insurance gains	-	(433)	(585)
Securities (gains) losses	(71)	(217)	52
Gains on sales of premises and equipment	(3,536)	-	-
Gain on disposal of premises and equipment	(71)	-	(216)
Net gain on sale of or write-down of foreclosed assets	-	-	(83)
<b>Net Cash Provided by Operating Activities</b>	<u>107,744</u>	<u>80,702</u>	<u>96,629</u>
<b>Investing Activities:</b>			
Net (disbursements) repayments of loans	(126,682)	79,396	80,985
Proceeds from life insurance policies	-	1,273	1,169
Purchases of debt securities available for sale	(2,102,983)	(970,542)	(854,555)
Proceeds from sale/maturity/calls of debt securities available for sale	1,260,846	631,016	353,327
Proceeds from maturity/calls of debt securities held to maturity	218,164	238,450	167,029
Proceeds from sale of equity securities	-	1,797	-
Purchases of premises and equipment	(2,200)	(3,994)	(3,123)
Proceeds from sale of premises and equipment	3,819	-	446
Proceeds from sale of foreclosed assets	114	307	1,159
<b>Net Cash Used in Investing Activities</b>	<u>(748,922)</u>	<u>(22,297)</u>	<u>(253,563)</u>
<b>Financing Activities:</b>			
Net change in deposits	875,358	(54,218)	39,226
Net change in short-term borrowings	71,617	(20,319)	(7,224)
Exercise of stock options	2,838	13,699	13,373
Retirement of common stock	(16,496)	(488)	(524)
Common stock dividends paid	(44,285)	(43,942)	(42,635)
<b>Net Cash Provided by (Used in) Financing Activities</b>	<u>889,032</u>	<u>(105,268)</u>	<u>2,216</u>
<b>Net Change In Cash and Due from Banks</b>	<u>247,854</u>	<u>(46,863)</u>	<u>(154,718)</u>
<b>Cash and Due from Banks at Beginning of Period</b>	<u>373,421</u>	<u>420,284</u>	<u>575,002</u>
<b>Cash and Due from Banks at End of Period</b>	<u>\$621,275</u>	<u>\$373,421</u>	<u>\$420,284</u>
<b>Supplemental Cash Flow Disclosures:</b>			
Supplemental disclosure of noncash activities:			
Right-of-use assets acquired in exchange for operating lease liabilities	\$7,697	\$23,587	\$ -
Amount recognized upon initial adoption of ASU 2016-02	-	15,325	-
Securities purchases pending settlement	29,000	-	-
Supplemental disclosure of cash flow activities:			
Cash paid for amounts included in operating lease liabilities	6,516	5,123	-
Interest paid for the period	1,830	1,898	1,932
Income tax payments for the period	26,462	24,491	13,627

See accompanying notes to consolidated financial statements.

**WESTAMERICA BANCORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1: Business and Accounting Policies**

Westamerica Bancorporation, a registered bank holding company (the “Company”), provides a full range of banking services to corporate and individual customers in Northern and Central California through its wholly-owned subsidiary bank, Westamerica Bank (the “Bank”). The Bank is subject to competition from both financial and nonfinancial institutions and to the regulations of certain agencies and undergoes periodic examinations by those regulatory authorities. All of the financial service operations are considered by management to be aggregated in one reportable operating segment.

The Company has evaluated events and transactions subsequent to the balance sheet date. Based on this evaluation, the Company is not aware of any events or transactions that occurred subsequent to the balance sheet date but prior to filing that would require recognition or disclosure in its consolidated financial statements. Certain amounts in prior periods have been reclassified to conform to the current presentation.

**Summary of Significant Accounting Policies**

The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America. The following is a summary of significant policies used in the preparation of the accompanying financial statements.

**Accounting Estimates.** Certain accounting policies underlying the preparation of these financial statements require Management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in fair value of an asset not carried on the financial statements at fair value warrants an impairment writedown or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. The allowance for credit losses accounting is an area requiring the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available. A discussion of the factors affecting the accounting for the allowance for credit losses on loans is included in the following “Loans” and “Allowance for Credit Losses” sections. Carrying assets and liabilities at fair value inherently results in financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third party sources, when available. The “Securities” section discusses the factors that may affect the valuation of the Company’s securities. Although the estimates contemplate current conditions actual results can change.

**Principles of Consolidation.** The consolidated financial statements include the accounts of the Company and all the Company’s subsidiaries. Significant intercompany transactions have been eliminated in consolidation. The Company does not maintain or conduct transactions with any unconsolidated special purpose entities.

**Cash.** Cash includes Due From Banks balances which are readily convertible to known amounts of cash and are generally 90 days or less from maturity at the time of initiation, presenting insignificant risk of changes in value due to interest rate changes.

**Equity Securities.** Equity securities consist of marketable equity securities and mutual funds which are recorded at fair value. Unrealized gains and losses are included in net income.

**Debt Securities.** Debt securities consist of the U.S. Treasury, securities of government sponsored entities, states, counties, municipalities, corporations, agency and non-agency mortgage-backed securities, collateralized loan obligations and commercial paper. Securities transactions are recorded on a trade date basis. The Company classifies its debt securities in one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. Trading securities are recorded at fair value with unrealized gains and losses included in net income. Held to maturity debt securities are those securities which the Company has the ability and intent to hold until maturity. Held to maturity debt securities are recorded at cost, adjusted for the amortization of premiums or accretion of discounts. Securities not included in trading or held to maturity are classified as available for sale debt securities. Available for sale debt securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available for sale debt securities are included in accumulated other comprehensive income. Accrued interest is recorded within other assets and reversed against interest income if it is not received.

The Company utilizes third-party sources to value its investment securities; securities individually valued using quoted prices in active markets are classified as Level 1 assets in the fair value hierarchy, and securities valued using quoted prices in active markets for similar securities (commonly referred to as “matrix” pricing) are classified as Level 2 assets in the fair value hierarchy. The Company validates the reliability of third-party provided values by comparing individual security pricing for securities between more than one third-party source. When third-party information is not available, valuation adjustments are estimated in good faith by Management and classified as Level 3 in the fair value hierarchy.

The Company follows the guidance issued by the Board of Governors of the Federal Reserve System, “Investing in Securities without Reliance on Nationally Recognized Statistical Rating Agencies” (SR 12-15) and other regulatory guidance when performing investment security pre-purchase analysis or evaluating investment securities for credit loss. Credit ratings issued by recognized rating agencies are considered in the Company’s analysis only as a guide to the historical default rate associated with similarly-rated bonds.

To the extent that debt securities in the held-to-maturity portfolio share common risk characteristics, estimated expected credit losses are calculated in a manner like that used for loans held for investment. That is, for pools of such securities with common risk characteristics, the historical lifetime probability of default and severity of loss in the event of default is derived or obtained from external sources and adjusted for the expected effects of reasonable and supportable forecasts over the expected lives of the securities on those historical credit losses. Expected credit loss on each security in the held-to-maturity portfolio that do not share common risk characteristics with any of the pools of debt securities is individually evaluated and a reserve for credit losses is established at the difference between the discounted value of the expected future cash flows, based on the original effective interest rate, and the recorded amortized cost basis of the security. For certain classes of debt securities, the bank considers the history of credit losses, current conditions and reasonable and supportable forecasts, which may indicate that the expectation that nonpayment of the amortized cost basis is or continues to be zero. Therefore, for those securities, the bank does not record expected credit losses.

Available for sale debt securities in unrealized loss positions are evaluated for credit related loss at least quarterly. For available for sale debt securities, a decline in fair value due to credit loss results in recording an allowance for credit losses to the extent the fair value is less than the amortized cost basis. Declines in fair value that have not been recorded through an allowance for credit losses, such as declines due to changes in market interest rates, are recorded through other comprehensive income, net of applicable taxes. Although these evaluations involve significant judgment, an unrealized loss in the fair value of a debt security is generally considered to not be related to credit when the fair value of the security is below the carrying value primarily due to changes in risk-free interest rates, there has not been significant deterioration in the financial condition of the issuer, and the Company does not intend to sell nor does it believe it will be required to sell the security before the recovery of its cost basis.

If the Company intends to sell a debt security or more likely than not will be required to sell the security before recovery of its amortized cost basis, the debt security is written down to its fair value and the write down is charged against the allowance for credit losses with any incremental loss reported in earnings.

Purchase premiums are amortized to the earliest call date and purchase discounts are amortized to maturity as an adjustment to yield using the effective interest method. Unamortized premiums, unaccreted discounts, and early payment premiums are recognized as a component of gain or loss on sale upon disposition of the related security. Interest and dividend income are recognized when earned. Realized gains and losses from the sale of available for sale debt securities are included in earnings using the specific identification method.

**Nonmarketable Equity Securities.** Nonmarketable equity securities include securities that are not publicly traded, such as Visa Class B common stock, and securities acquired to meet regulatory requirements, such as Federal Reserve Bank stock, which are restricted. These restricted securities are accounted for under the cost method and are included in other assets. The Company reviews those assets accounted for under the cost method at least quarterly. The Company’s review typically includes an analysis of the facts and circumstances of each investment, the expectations for the investment’s cash flows and capital needs, the viability of its business model and any exit strategy. When the review indicates that impairment exists the asset value is reduced to fair value. The Company recognizes the estimated loss in noninterest income.

**Loans.** Loans are stated at the principal amount outstanding, net of unearned discount and unamortized deferred fees and costs. Interest is accrued daily on the outstanding principal balances and included in other assets. Loans which are more than 90 days delinquent with respect to interest or principal, unless they are well secured and in the process of collection, and other loans on which full recovery of principal or interest is in doubt, are placed on nonaccrual status. Interest previously accrued on loans placed on nonaccrual status is charged against interest income. In addition, some loans secured by real estate and commercial loans to borrowers experiencing financial difficulties are placed on nonaccrual status even though the borrowers continue to repay the loans as scheduled. When the ability to fully collect nonaccrual loan principal is in doubt, payments received are applied against the principal balance of the loans on a cost-recovery method until such time as full collection of the remaining recorded balance is

expected. Any additional interest payments received after that time are recorded as interest income on a cash basis. Nonaccrual loans are reinstated to accrual status when none of the loan's principal and interest is past due and improvements in credit quality eliminate doubt as to the full collectability of both principal and interest, or the loan otherwise becomes well secured and in the process of collection. Certain consumer loans or auto receivables are charged off against the allowance for credit losses when they become 120 days past due.

A troubled debt restructuring ("TDR") occurs when the Company, for reasons related to a borrower's financial difficulties, grants a concession to the borrower it would not otherwise consider. The Company follows its general nonaccrual policy for TDRs. Performing TDRs are reinstated to accrual status when improvements in credit quality eliminate the doubt as to full collectability of both principal and interest. Under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), banks may elect to deem that loan modifications do not result in TDRs if they are (1) related to the novel coronavirus disease; (2) executed on a loan that was not more than 30 days past due as of December 31, 2019; and (3) executed between March 1, 2020, and the earlier of (A) 60 days after the date of termination of the National Emergency or (B) December 31, 2020. The Consolidated Appropriations Act, 2021, extended the period during which banks may elect to deem that qualified loan modifications do not result in TDR classification through January 1, 2022.

**Allowance for Credit Losses.** The Company extends loans to commercial and consumer customers primarily in Northern and Central California. These lending activities expose the Company to the risk borrowers will default, causing loan losses. The Company's lending activities are exposed to various qualitative risks. All loan segments are exposed to risks inherent in the economy and market conditions. Significant risk characteristics related to the commercial loan segment include the borrowers' business performance and financial condition, and the value of collateral for secured loans. Significant risk characteristics related to the commercial real estate segment include the borrowers' business performance and the value of properties collateralizing the loans. Significant risk characteristics related to the construction loan segment include the borrowers' performance in successfully developing the real estate into the intended purpose and the value of the property collateralizing the loans. Significant risk characteristics related to the residential real estate segment include the borrowers' financial wherewithal to service the mortgages and the value of the property collateralizing the loans. Significant risk characteristics related to the consumer loan segment include the financial condition of the borrowers and the value of collateral securing the loans.

The preparation of these financial statements requires Management to estimate the amount of expected losses over the expected contractual life of our existing loan portfolio and establish an allowance for credit losses. Loan agreements generally include a maturity date, and the Company considers the contractual life of a loan agreement to extend from the date of origination to the contractual maturity date. In estimating credit losses, Management must exercise significant judgment in evaluating information deemed relevant. The amount of ultimate losses on the loan portfolio can vary from the estimated amounts. Management follows a systematic methodology to estimate loss potential in an effort to reduce the differences between estimated and actual losses.

The allowance for credit losses is established through provisions for credit losses charged to income. Losses on loans are charged to the allowance for credit losses when all or a portion of the recorded amount of a loan is deemed to be uncollectible. Recoveries of loans previously charged off are credited to the allowance when realized. The Company's allowance for credit losses is maintained at a level considered adequate to provide for expected losses based on historical loss rates adjusted for current and expected conditions over a forecast period. These include conditions unique to individual borrowers, as well as overall credit loss experience, the amount of past due, nonperforming and classified loans, recommendations of regulatory authorities, prevailing economic conditions, or credit protection agreements and other factors.

Loans that share common risk characteristics are segregated into pools based on common characteristics, which is primarily determined by loan, borrower, or collateral type. Historical loss rates are determined for each pool. For consumer installment loans, primarily secured by automobiles, historical loss rates are determined using a vintage methodology, which tracks losses based on period of origination. For commercial, construction, and commercial real estate, historical loss rates are determined using an open pool methodology where losses are tracked over time for all loans included in the pool at the historical measurement date. Historical loss rates are adjusted for factors that are not reflected in the historical loss rates that are attributable to national or local economic or industry trends which have occurred but have not yet been recognized in past loan charge-off history, estimated losses based on management's reasonable and supportable expectation of economic trends over a forecast horizon of up to two years, and other factors that impact credit loss expectations that are not reflected in the historical loss rates. Other factors include, but are not limited to, the effectiveness of the Company's loan review system, adequacy of lending Management and staff, loan policies and procedures, problem loan trends, and concentrations of credit. At the end of the two-year forecast period loss rates revert immediately to the historical loss rates. The results of this analysis are applied to the amortized cost of the loans included within each pool.

Loans that do not share risk characteristics with other loans in the pools are evaluated individually. A loan is considered 'collateral-dependent' when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. A credit loss reserve for collateral-dependent loans is established at the difference between

the amortized cost basis in the loan and the fair value of the underlying collateral adjusted for costs to sell. For other individually evaluated loans that are not collateral dependent, a credit loss reserve is established at the difference between the amortized cost basis in the loan and the present value of expected future cash flows discounted at the loan's effective interest rate. The impact of an expected TDR modification is included in the allowance for credit losses when management determines a TDR modification is likely.

Accrued interest is recorded in other assets and is excluded from the estimation of expected credit loss. Accrued interest is reversed through interest income when amounts are determined to be uncollectible, which generally occurs when the underlying receivable is placed on nonaccrual status or charged off.

**Liability for Off-Balance Sheet Credit Exposures.** Off-balance sheet credit exposures relate to letters of credit and unfunded loan commitments for commercial, construction and consumer loans. The Company maintains a separate allowance for credit losses from off-balance-sheet credit exposures, which is included within other liabilities on the consolidated statements of financial condition. Increases or reductions to the Company's allowance for credit losses from off-balance sheet credit exposures are recorded in other expenses. Management estimates the amount of expected losses by estimating expected usage exposures that are not unconditionally cancellable by the Company and applying the loss factors used in the allowance for credit loss methodology to estimate the liability for credit losses related to unfunded commitments. No credit loss estimate is reported for off-balance-sheet credit exposures that are unconditionally cancellable by the Company or for undrawn amounts under such arrangements that may be drawn prior to the cancellation of the arrangement.

Nonrefundable fees and certain costs associated with originating or acquiring loans are deferred and amortized as an adjustment to interest income over the contractual loan lives. Upon prepayment, unamortized loan fees, net of costs, are immediately recognized in interest income. Other fees, including those collected upon principal prepayments, are included in interest income when received. Loans held for sale are identified upon origination and are reported at the lower of cost or market value on an aggregate loan basis.

**Other Real Estate Owned.** Other real estate owned is comprised of property acquired through foreclosure proceedings, acceptances of deeds-in-lieu of foreclosure and, if applicable, vacated bank properties. Losses recognized at the time of acquiring property in full or partial satisfaction of debt are charged against the allowance for credit losses. Other real estate owned is recorded at the fair value of the collateral, generally based upon an independent property appraisal, less estimated disposition costs. Losses incurred subsequent to acquisition due to any decline in annual independent property appraisals are recognized as noninterest expense. Routine holding costs, such as property taxes, insurance and maintenance, and losses from sales and dispositions, are recognized as noninterest expense.

**Premises and Equipment.** Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed substantially on the straight-line method over the estimated useful life of each type of asset. Estimated useful lives of premises and equipment range from 20 to 50 years and from 3 to 20 years, respectively. Leasehold improvements are amortized over the terms of the lease or their estimated useful life, whichever is shorter.

**Revenue Recognition.** The Company recognizes revenue as it is earned based on contractual terms, as transactions occur, or as services are provided and collectability is reasonably assured. In certain circumstances, noninterest income is reported net of associated expenses that are directly related to variable volume-based sales or revenue sharing arrangements or when the Company acts on an agency basis for others.

**Life Insurance Cash Surrender Value.** The Company has purchased life insurance policies on certain directors and officers as well as acquired such assets as part of the acquisition of other banks. Company owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement. These assets are included in other assets on the consolidated balance sheets.

**Intangible Assets.** Intangible assets are comprised of goodwill, core deposit intangibles and other identifiable intangibles acquired in business combinations. Intangible assets with finite useful lives are amortized on an accelerated basis over their respective estimated useful lives not exceeding 15 years. Intangible assets with a finite useful life are reviewed at least annually for impairment. Any goodwill and any intangible asset acquired in a business combination determined to have an indefinite useful life is not amortized and is reviewed at least annually for impairment. If management determines, based on a qualitative review of events and circumstances, that it is more likely than not that the carrying value of the intangible asset will not be realized, an impairment test is performed to determine whether the asset's fair value is less than the carrying amount of the asset.

**Impairment of Long-Lived Assets.** The Company reviews its long-lived and certain intangible assets for impairment whenever events or changes indicate that the carrying amount of an asset may not be recoverable. If such assets are considered to be impaired,

the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

**Income Taxes.** The Company and its subsidiaries file consolidated tax returns. The Company accounts for income taxes in accordance with FASB ASC 740, Income Taxes, resulting in two components of income tax expense: current and deferred. Current income tax expense approximates taxes to be paid or refunded for the current period. The Company determines deferred income taxes using the balance sheet method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and recognizes enacted changes in tax rates and laws in the period in which they occur. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized subject to Management's judgment that realization is more likely than not. A tax position that meets the more likely than not recognition threshold is measured to determine the amount of benefit to recognize. The tax position is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement. Interest and penalties are recognized as a component of income tax expense.

**Stock-based Compensation.** The Company applies FASB ASC 718 – Compensation – Stock Compensation, to account for stock based awards granted to employees using the fair value method. The Company recognizes compensation expense for restricted performance share grants over the relevant attribution period. Restricted performance share grants have no exercise price, therefore, the intrinsic value is measured using an estimated per share price at the vesting date for each restricted performance share. The estimated per share price is adjusted during the attribution period to reflect actual stock price performance. The Company's obligation for unvested outstanding restricted performance share grants is classified as a liability until the vesting date due to a cash settlement feature, at which time the issued shares become classified as shareholders' equity.

**Other.** Securities and other property held by the Bank in a fiduciary or agency capacity are not included in the financial statements since such items are not assets of the Company or its subsidiaries.

### **Recently Adopted Accounting Standards**

In 2020, the Company adopted the following new accounting guidance:

FASB ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, was issued on June 16, 2016. The ASU significantly changed estimates for credit losses related to financial assets measured at amortized cost and certain other contracts. For estimating credit losses, the FASB replaced the incurred loss model with the current expected credit loss (CECL) model, which accelerated recognition of credit losses. Additionally, credit losses relating to debt securities available-for-sale are recorded through an allowance for credit losses under the new standard. The Company is also required to provide additional disclosures related to the financial assets within the scope of the new standard.

The Company adopted the ASU provisions on a modified retrospective basis on January 1, 2020. Management evaluated available data, defined portfolio segments of loans with similar attributes, and selected loss estimate models for each identified loan portfolio segment. Management measured historical loss rates for each portfolio segment. Management also segmented debt securities held to maturity, selected methods to estimate losses for each segment, and measured a loss estimate. Agency mortgage-backed securities were assigned no credit loss allowance due to the perceived backing of government sponsored entities. Municipal securities were evaluated for risk of default based on credit rating and remaining term to maturity using Moody's risk of default factors; Moody's loss upon default factors were applied to the assumed defaulted principal amounts to estimate the amount for credit loss allowance. The adjustment to the allowance for credit losses was recorded through an offsetting after-tax adjustment to shareholders' equity. The implementing entry increased allowance for credit losses by \$2,017 thousand, reduced allowance for credit losses for unfunded credit commitments by \$2,107 thousand and increased retained earnings by \$52 thousand.

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The following table summarizes the impact of adoption of ASU 2016-13.

	January 1, 2020		
	Balance, prior to adoption of ASU 2016-13	Impact of adoption of ASU 2016-13  (In thousands)	As reported under ASU 2016-13
Assets:			
Allowance for credit losses on loans:			
Commercial	\$4,959	\$3,385	\$8,344
Commercial real estate	4,064	618	4,682
Construction	109	(31)	78
Residential real estate	206	(132)	74
Consumer and other installment loans	6,445	1,878	8,323
Unallocated	3,701	(3,701)	-
Allowance for credit losses on loans:	<u>\$19,484</u>	<u>\$2,017</u>	<u>\$21,501</u>
Allowance for credit losses on debt securities held to maturity			
	-	16	16
Liabilities:			
Allowance for credit losses for unfunded commitments	2,160	(2,107)	53

FASB ASU 2018-13, Fair Value Measurements (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement, was issued August 2018. The ASU is part of the disclosure framework project, where the primary focus is to improve the effectiveness of disclosures in the financial statements. The ASU removes, modifies and adds disclosure requirements related to Fair Value Measurements.

The provisions of the ASU were effective January 1, 2020 with the option to early adopt any removed or modified disclosures upon issuance of the ASU. The Company early adopted the provisions to remove and/or modify relevant disclosures in the “Fair Value Measurements” note to the unaudited consolidated financial statements. The requirement to include additional disclosures was adopted by the Company January 1, 2020. The additional disclosures did not affect the financial results upon adoption.

### Recently Issued Accounting Standards

FASB ASU 2019-12, Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes, was issued December 2019. The ASU is intended to simplify various aspects related to accounting for income taxes, eliminates certain exceptions to the general principles in ASC Topic 740 related to intra-period tax allocation, simplifies when companies recognize deferred taxes in an interim period, and clarifies certain aspects of the current guidance to promote consistent application. This guidance effective for public entities for fiscal years beginning after December 15, 2020, and for interim period within those fiscal years, with early adoption permitted. This guidance is applicable to the Company’s fiscal year beginning January 1, 2021 and is not expected to have a significant impact on the Company’s consolidated financial statements.

FASB ASU 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting, was issued March 2020. The ASU provides optional expedients and exceptions for applying GAAP to loan and lease agreements, derivative contracts, and other transactions affected by the anticipated transition away from LIBOR toward new interest rate benchmarks. For transactions that are modified because of reference rate reform and that meet certain scope guidance (i) modifications of loan agreements should be accounted for by prospectively adjusting the effective interest rate and the modification will be considered "minor" so that any existing unamortized origination fees/costs would carry forward and continue to be amortized and (ii) modifications of lease agreements should be accounted for as a continuation of the existing agreement with no reassessments of the lease classification and the discount rate or remeasurements of lease payments that otherwise would be required for modifications not accounted for as separate contracts. ASU 2020-04 also provides numerous optional expedients for derivative accounting. ASU 2020-04 is effective March 12, 2020 through December 31, 2022. An entity may elect to apply ASU 2020-04 for contract modifications as of January 1, 2020, or prospectively from a date within an interim period that includes or is subsequent to March 12, 2020, up to the date that the financial statements are available to be issued. Once elected for a Topic or an Industry Subtopic within the Codification, the amendments in this ASU must be applied prospectively for all eligible contract modifications

for that Topic or Industry Subtopic. The Company does not expect any material impact on its consolidated financial statements since the Company has an insignificant number of financial instruments applicable to this ASU.

**Note 2: Investment Securities**

The Company's marketable equity securities were sold in the third quarter 2019. During the year ended December 31, 2019, the Company recognized gross unrealized holding gains of \$50 thousand in earnings. The Company had no marketable equity securities at December 31, 2020 and December 31, 2019.

Effective January 1, 2020, the Company adopted FASB ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. Upon adoption of the ASU the Company recorded allowance for credit losses for debt securities held to maturity of \$16 thousand. During the fourth quarter ended December 31, 2020, the Company recorded \$7 thousand of reversal of provision for credit loss on debt securities held to maturity, resulting in the balance of \$9 thousand allowance for credit losses for debt securities held to maturity.

An analysis of the amortized cost and fair value by major categories of debt securities available for sale, which are carried at fair value with net unrealized gains (losses) reported on an after-tax basis as a component of cumulative other comprehensive income, and debt securities held to maturity, which are carried at amortized cost, before allowance for credit losses of \$9 thousand, follows:

	At December 31, 2020			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(In thousands)			
Debt securities available for sale				
Agency residential mortgage-backed securities ("MBS")	\$630,174	\$22,779	(\$1)	\$652,952
Securities of U.S. Government entities	154	-	-	154
Obligations of states and political subdivisions	105,679	5,332	(1)	111,010
Corporate securities	1,986,995	131,025	(42)	2,117,978
Commercial paper	24,983	7	0	24,990
Collateralized loan obligations	1,152,766	4,433	(1,098)	1,156,101
Total debt securities available for sale	<u>3,900,751</u>	<u>163,576</u>	<u>(1,142)</u>	<u>4,063,185</u>
Debt securities held to maturity				
Agency residential MBS	240,332	6,852	(32)	247,152
Non-agency residential MBS	1,344	26	-	1,370
Obligations of states and political subdivisions	273,922	7,243	-	281,165
Total debt securities held to maturity	<u>515,598</u>	<u>14,121</u>	<u>(32)</u>	<u>529,687</u>
Total	<u>\$4,416,349</u>	<u>\$177,697</u>	<u>(\$1,174)</u>	<u>\$4,592,872</u>

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	At December 31, 2019			Fair Value
	Amortized Cost	Gross Unrealized	Gross Unrealized	
		Gains	Losses	
(In thousands)				
Debt securities available for sale				
U.S. Treasury securities	\$19,999	\$1	\$ -	\$20,000
Securities of U.S. Government sponsored entities	111,251	14	(98)	111,167
Agency residential MBS	934,592	10,996	(5,838)	939,750
Agency commercial MBS	3,711	-	(3)	3,708
Securities of U.S. Government entities	553	-	(9)	544
Obligations of states and political subdivisions	159,527	3,656	(44)	163,139
Corporate securities	1,805,479	29,183	(879)	1,833,783
Collateralized loan obligations	6,748	7	-	6,755
Total debt securities available for sale	<u>3,041,860</u>	<u>43,857</u>	<u>(6,871)</u>	<u>3,078,846</u>
Debt securities held to maturity				
Agency residential MBS	353,937	766	(2,235)	352,468
Non-agency residential MBS	2,354	22	-	2,376
Obligations of states and political subdivisions	381,781	7,672	(1)	389,452
Total debt securities held to maturity	<u>738,072</u>	<u>8,460</u>	<u>(2,236)</u>	<u>744,296</u>
Total	<u>\$3,779,932</u>	<u>\$52,317</u>	<u>(\$9,107)</u>	<u>\$3,823,142</u>

The amortized cost and fair value of debt securities by contractual maturity are shown in the following tables at the dates indicated:

	At December 31, 2020			
	Debt Securities Available for Sale		Debt Securities Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(In thousands)				
Maturity in years:				
1 year or less	\$212,140	\$213,715	\$54,526	\$54,927
Over 1 to 5 years	922,170	974,438	129,786	133,195
Over 5 to 10 years	1,767,747	1,851,184	89,610	93,043
Over 10 years	368,520	370,896	-	-
Subtotal	<u>3,270,577</u>	<u>3,410,233</u>	<u>273,922</u>	<u>281,165</u>
MBS	630,174	652,952	241,676	248,522
Total	<u>\$3,900,751</u>	<u>\$4,063,185</u>	<u>\$515,598</u>	<u>\$529,687</u>

	At December 31, 2019			
	Debt Securities Available for Sale		Debt Securities Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
(In thousands)				
Maturity in years:				
1 year or less	\$294,698	\$295,255	\$70,378	\$70,602
Over 1 to 5 years	1,104,775	1,122,391	161,911	165,126
Over 5 to 10 years	670,595	683,277	149,492	153,724
Over 10 years	33,489	34,465	-	-
Subtotal	<u>2,103,557</u>	<u>2,135,388</u>	<u>381,781</u>	<u>389,452</u>
MBS	938,303	943,458	356,291	354,844
Total	<u>\$3,041,860</u>	<u>\$3,078,846</u>	<u>\$738,072</u>	<u>\$744,296</u>

Expected maturities of mortgage-related securities can differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties. In addition, such factors as prepayments and interest rates may affect the yield on the carrying value of mortgage-related securities. At December 31, 2020 and December 31, 2019, the Company had no high-risk collateralized mortgage obligations as defined by regulatory guidelines.

An analysis of the gross unrealized losses of the debt securities available for sale portfolio follows:

	Debt Securities Available for Sale								
	At December 31, 2020								
	No. of Investment Positions	Less than 12 months		No. of Investment Positions	12 months or longer		No. of Investment Positions	Total	
		Fair Value	Unrealized Losses		Fair Value	Unrealized Losses		Fair Value	Unrealized Losses
Agency residential MBS Securities of U.S.	1	\$96	(\$1)	1	\$17	\$ -	2	\$113	(\$1)
Government entities	1	154	-	-	-	-	1	154	-
Obligations of states and political subdivisions	2	692	(1)	-	-	-	2	692	(1)
Corporate securities	-	-	-	1	14,963	(42)	1	14,963	(42)
Collateralized loan obligations	36	268,584	(1,098)	-	-	-	36	268,584	(1,098)
Total	40	\$269,526	(\$1,100)	2	\$14,980	(\$42)	42	\$284,506	(\$1,142)

An analysis of gross unrecognized losses of the debt securities held to maturity portfolio follows:

	Debt Securities Held to Maturity								
	At December 31, 2020								
	No. of Investment Positions	Less than 12 months		No. of Investment Positions	12 months or longer		No. of Investment Positions	Total	
		Fair Value	Unrecognized Losses		Fair Value	Unrecognized Losses		Fair Value	Unrecognized Losses
Agency residential MBS	3	\$377	(\$1)	3	\$788	(\$31)	6	\$1,165	(\$32)

Based upon the most recent evaluation, the unrealized losses on the Company's debt securities available for sale were most likely caused by market conditions for these types of investments, particularly changes in risk-free interest rates and/or market bid-ask spreads. The Company does not intend to sell any debt securities available for sale and has concluded that it is more likely than not that it will not be required to sell the debt securities prior to recovery of the amortized cost basis. Therefore, the Company does not consider these debt securities to have credit related loss as of December 31, 2020.

The fair values of debt securities available for sale could decline in the future if the general economy deteriorates, inflation increases, credit ratings decline, the issuer's financial condition deteriorates, or the liquidity for debt securities declines. As a result, significant credit loss on debt securities available for sale may occur in the future.

As of December 31, 2020 and December 31, 2019, the Company had debt securities pledged to secure public deposits and short-term borrowed funds of \$888,577 thousand and \$760,365 thousand, respectively.

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An analysis of the gross unrealized losses of the debt securities available for sale portfolio follows:

Debt Securities Available for Sale									
At December 31, 2019									
No. of Investment Positions	Less than 12 months		No. of Investment Positions	12 months or longer		No. of Investment Positions	Total		
	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses		Fair Value	Unrealized Losses	
(\$ in thousands)									
Securities of U.S.									
Government sponsored entities	1	\$9,951	(\$49)	3	\$45,877	(\$49)	4	\$55,828	(\$98)
Agency residential MBS	6	11,674	(100)	47	347,384	(5,738)	53	359,058	(5,838)
Agency commercial MBS	1	3,708	(3)	-	-	-	1	3,708	(3)
Securities of U.S.									
Government entities	-	-	-	2	544	(9)	2	544	(9)
Obligations of states and political subdivisions	-	-	-	7	4,163	(44)	7	4,163	(44)
Corporate securities	8	71,577	(162)	11	64,380	(717)	19	135,957	(879)
<b>Total</b>	<b>16</b>	<b>\$96,910</b>	<b>(\$314)</b>	<b>70</b>	<b>\$462,348</b>	<b>(\$6,557)</b>	<b>86</b>	<b>\$559,258</b>	<b>(\$6,871)</b>

An analysis of gross unrecognized losses of the debt securities held to maturity portfolio follows:

Debt Securities Held to Maturity									
At December 31, 2019									
No. of Investment Positions	Less than 12 months		No. of Investment Positions	12 months or longer		No. of Investment Positions	Total		
	Fair Value	Unrecognized Losses		Fair Value	Unrecognized Losses		Fair Value	Unrecognized Losses	
(\$ in thousands)									
Agency residential MBS	6	\$12,098	(\$87)	54	\$277,203	(\$2,148)	60	\$289,301	(\$2,235)
Obligations of states and political subdivisions	-	-	-	1	251	(1)	1	251	(1)
<b>Total</b>	<b>6</b>	<b>\$12,098</b>	<b>(\$87)</b>	<b>55</b>	<b>\$277,454</b>	<b>(\$2,149)</b>	<b>61</b>	<b>\$289,552</b>	<b>(\$2,236)</b>

The Company evaluates debt securities on a quarterly basis including changes in security ratings issued by rating agencies, changes in the financial condition of the issuer, and, for mortgage-backed and asset-backed securities, delinquency and loss information with respect to the underlying collateral, changes in the levels of subordination for the Company's particular position within the repayment structure and remaining credit enhancement as compared to expected credit losses of the security. Substantially all of these securities continue to be investment grade rated by a major rating agency. One corporate bond with an amortized cost of \$15.0 million and a fair value of \$14.96 million at December 31, 2020, is rated below investment grade. The \$14.96 million corporate bond was issued by a pharmaceutical company which develops, manufactures and markets generic and branded human pharmaceuticals, as well as active pharmaceutical ingredients, to customers worldwide. The bond matures in July 2021, and the issuing Company has refinanced much of its debt obligations beyond the maturity date. In addition to monitoring credit rating agency evaluations, Management performs its own evaluations regarding the credit worthiness of the issuer or the securitized assets underlying asset backed securities.

The following table presents the activity in the allowance for credit losses for debt securities held to maturity:

For the Year Ended December 31, 2020 (In thousands)	
Allowance for credit losses:	
Beginning balance, prior to adoption of ASU 2016-13	\$ -
Impact of adopting ASU 2016-13	16
Reversal	(7)
Chargeoffs	-
Recoveries	-
<b>Total ending balance</b>	<b>\$9</b>

Agency mortgage-backed securities were assigned no credit loss allowance due to the perceived backing of government sponsored entities. Municipal securities were evaluated for risk of default based on credit rating and remaining term to maturity using Moody's

risk of default factors; Moody's loss upon default factors were applied to the assumed defaulted principal amounts to estimate the amount for credit loss allowance.

The following table summarizes the amortized cost of debt securities held to maturity at December 31, 2020, aggregated by credit rating:

	Credit Risk Profile by Credit Rating			
	At December 31, 2020			
	AAA/AA/A	BBB	BB/B	Total
	(In thousands)			
Agency residential MBS	\$240,332	\$ -	\$ -	\$240,332
Non-agency residential MBS	331	-	1,013	1,344
Obligations of states and political subdivisions	243,999	25,844	4,079	273,922
Total	<u>\$484,662</u>	<u>\$25,844</u>	<u>\$5,092</u>	<u>\$515,598</u>

There were no debt securities held to maturity on nonaccrual status or past due 30 days or more as of December 31, 2020.

The following table provides information about the amount of interest income earned on investment securities which is fully taxable and which is exempt from federal income tax:

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Taxable	\$93,163	\$77,800	\$65,330
Tax-exempt from regular federal income tax	12,151	15,736	19,438
Total interest income from investment securities	<u>\$105,314</u>	<u>\$93,536</u>	<u>\$84,768</u>

### Note 3: Loans and Allowance for Credit Losses

A summary of the major categories of loans outstanding is shown in the following tables at the dates indicated.

	At December 31,	
	2020	2019
	(In thousands)	
Commercial:		
Paycheck Protection Program ("PPP") loans	\$186,945	\$ -
Other	207,861	222,085
Total commercial	<u>394,806</u>	<u>222,085</u>
Commercial Real Estate	564,300	578,758
Construction	129	1,618
Residential Real Estate	23,471	32,748
Consumer Installment & Other	273,537	291,455
Total	<u>\$1,256,243</u>	<u>\$1,126,664</u>

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The following summarizes activity in the allowance for loan losses/credit losses:

Allowance for Credit Losses For the Year Ended December 31, 2020						
Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Unallocated	Total
(In thousands)						
Allowance for credit losses:						
Balance at beginning of period, prior to adoption of ASU 2016-13	\$4,959	\$4,064	\$109	\$206	\$6,445	\$19,484
Impact of adopting ASU 2016-13	3,385	618	(31)	(132)	1,878	2,017
Adjusted beginning balance	8,344	4,682	78	74	8,323	21,501
Provision (reversal)	746	929	(72)	(27)	2,731	4,307
Chargeoffs	(236)	-	-	-	(3,963)	(4,199)
Recoveries	351	49	-	-	1,845	2,245
Total allowance for credit losses	\$9,205	\$5,660	\$6	\$47	\$8,936	\$23,854

The growth in commercial loan balances was due to originations of PPP loans which are 100% guaranteed by the Small Business Administration (“SBA”). PPP loan proceeds used for eligible payroll and certain other operating costs are to be forgiven with repayment of loan principal and accrued interest made by the SBA. Management does not expect credit losses on PPP loans.

Allowance for Loan Losses For the Twelve Months Ended December 31, 2019						
Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Unallocated	Total
(In thousands)						
Allowance for loan losses:						
Balance at beginning of period	\$6,311	\$3,884	\$1,465	\$869	\$5,645	\$21,131
(Reversal) provision	(2,023)	(16)	(1,356)	(663)	3,534	-
Chargeoffs	(97)	-	-	-	(4,473)	(4,570)
Recoveries	768	196	-	-	1,739	2,703
Total allowance for loan losses	\$4,959	\$4,064	\$109	\$206	\$6,445	\$19,484

Allowance for Loan Losses For the Twelve Months Ended December 31, 2018						
Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Unallocated	Total
(In thousands)						
Allowance for loan losses:						
Balance at beginning of period	\$7,746	\$3,849	\$335	\$995	\$6,418	\$23,009
(Reversal) provision	(2,369)	275	1,130	(126)	1,579	(489)
Chargeoffs	(513)	(240)	-	-	(4,124)	(4,877)
Recoveries	1,447	-	-	-	1,772	3,219
Total allowance for loan losses	\$6,311	\$3,884	\$1,465	\$869	\$5,645	\$21,351

The allowance for loan losses and recorded investment in loans evaluated for impairment were as follows:

Allowance for Loan Losses and Recorded Investment in Loans Evaluated for Impairment At December 31, 2019						
Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Unallocated	Total
(In thousands)						
Allowance for loan losses:						
Individually evaluated for impairment	\$2,413	\$-	\$-	\$-	\$-	\$2,413
Collectively evaluated for impairment	2,546	4,064	109	206	6,445	17,071
Total	\$4,959	\$4,064	\$109	\$206	\$6,445	\$19,484
Carrying value of loans:						
Individually evaluated for impairment	\$8,182	\$7,409	\$-	\$190	\$43	\$15,824
Collectively evaluated for impairment	213,903	\$71,349	1,618	32,558	291,412	1,110,840
Total	\$222,085	\$78,758	\$1,618	\$32,748	\$291,455	\$1,126,664

The Company’s customers are small businesses, professionals and consumers. Given the scale of these borrowers, corporate credit rating agencies do not evaluate the borrowers’ financial condition. The Company’s subsidiary, Westamerica Bank (the “Bank”) maintains a Loan Review Department which reports directly to the Audit Committee of the Board of Directors. The Loan Review Department performs independent evaluations of loans and validates management assigned credit risk grades on evaluated loans using grading standards employed by bank regulatory agencies. Loans judged to carry lower-risk attributes are assigned a “pass” grade, with a minimal likelihood of loss. Loans judged to carry higher-risk attributes are referred to as “classified loans,” and are further disaggregated, with increasing expectations for loss recognition, as “substandard,” “doubtful,” and “loss.” Loan Review Department performs continuous evaluations throughout the year. If the Bank becomes aware of deterioration in a borrower’s

performance or financial condition between Loan Review Department examinations, assigned risk grades are re-evaluated promptly. Credit risk grades assigned by management and validated by the Loan Review Department are subject to review by the Bank's regulatory authorities during regulatory examinations.

The following summarizes the credit risk profile by internally assigned grade:

Credit Risk Profile by Internally Assigned Grade						
At December 31, 2020						
	Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Total
Grade:						
Pass	\$386,144	\$545,398	\$129	\$22,105	\$270,925	\$1,224,701
Substandard	8,662	18,902	-	1,366	1,498	30,428
Doubtful	-	-	-	-	543	543
Loss	-	-	-	-	571	571
Total	\$394,806	\$564,300	\$129	\$23,471	\$273,537	\$1,256,243

Credit Risk Profile by Internally Assigned Grade						
At December 31, 2019						
	Commercial	Commercial Real Estate	Construction	Residential Real Estate	Consumer Installment and Other	Total
Grade:						
Pass	\$213,542	\$567,525	\$1,618	\$31,055	\$289,424	\$1,103,164
Substandard	8,543	11,233	-	1,693	1,329	22,798
Doubtful	-	-	-	-	308	308
Loss	-	-	-	-	394	394
Total	\$222,085	\$578,758	\$1,618	\$32,748	\$291,455	\$1,126,664

The following tables summarize loans by delinquency and nonaccrual status:

Summary of Loans by Delinquency and Nonaccrual Status						
At December 31, 2020						
	Current and Accruing	30-59 Days Past Due and Accruing	60-89 Days Past Due and Accruing	Past Due 90 Days or More and Accruing	Nonaccrual	Total Loans
	(In thousands)					
Commercial	\$394,004	\$713	\$6	\$-	\$83	\$394,806
Commercial real estate	560,580	-	-	-	3,720	564,300
Construction	129	-	-	-	-	129
Residential real estate	22,269	770	271	-	161	23,471
Consumer installment and other	270,240	2,010	472	450	365	273,537
Total	\$1,247,222	\$3,493	\$749	\$450	\$4,329	\$1,256,243

Summary of Loans by Delinquency and Nonaccrual Status						
At December 31, 2019						
	Current and Accruing	30-59 Days Past Due and Accruing	60-89 Days Past Due and Accruing	Past Due 90 Days or More and Accruing	Nonaccrual	Total Loans
	(In thousands)					
Commercial	\$221,199	\$531	\$158	\$-	\$197	\$222,085
Commercial real estate	573,809	432	421	-	4,096	578,758
Construction	1,618	-	-	-	-	1,618
Residential real estate	31,934	274	540	-	-	32,748
Consumer installment and other	286,391	2,960	1,517	440	147	291,455
Total	\$1,114,951	\$4,197	\$2,636	\$440	\$4,440	\$1,126,664

There was no allowance for credit losses allocated to loans on nonaccrual status as of December 31, 2020. There were no commitments to lend additional funds to borrowers whose loans were on nonaccrual status at December 31, 2020 and December 31, 2019.

The following summarizes impaired loans as of December 31, 2019:

	Impaired Loans		
	At December 31, 2019		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(In thousands)		
With no related allowance recorded:			
Commercial	\$21	\$21	\$-
Commercial real estate	7,408	8,856	-
Residential real estate	190	220	-
Consumer installment and other	43	43	-
Total with no related allowance recorded	<u>7,662</u>	<u>9,140</u>	<u>-</u>
With an allowance recorded:			
Commercial	8,160	8,160	2,413
Total with an allowance recorded	<u>8,160</u>	<u>8,160</u>	<u>2,413</u>
Total	<u>\$15,822</u>	<u>\$17,300</u>	<u>\$2,413</u>

Impaired loans at December 31, 2019, included \$6,713 thousand of restructured loans, \$3,670 thousand of which were on nonaccrual status.

	Impaired Loans			
	For the Twelve Months Ended December 31,			
	2019		2018	
	Average Recorded Investment	Recognized Interest Income	Average Recorded Investment	Recognized Interest Income
	(In thousands)			
Commercial	\$8,412	\$140	\$10,532	\$667
Commercial real estate	7,428	139	11,703	758
Residential real estate	191	3	269	19
Consumer installment and other	44	1	254	14
Total	<u>\$16,075</u>	<u>\$283</u>	<u>\$22,758</u>	<u>\$1,458</u>

The following tables provide information on troubled debt restructurings (TDRs):

	Troubled Debt Restructurings			
	At December 31, 2020			
	Number of Contracts	Pre-Modification Carrying Value	Period-End Carrying Value	Period-End Individual Credit Loss Allowance
	(\$ in thousands)			
Commercial real estate	6	\$8,367	\$6,040	\$ -
Residential real estate	1	241	181	-
Total	<u>7</u>	<u>\$8,608</u>	<u>\$6,221</u>	<u>\$ -</u>

**Troubled Debt Restructurings**

At December 31, 2019

	Number of Contracts	Pre-Modification Carrying Value	Period-End Carrying Value	Period-End Individual Impairment Allowance
		(\$ in thousands)		
Commercial	2	\$278	\$32	\$11
Commercial real estate	6	8,367	6,492	-
Residential real estate	1	241	189	-
Total	9	\$8,886	\$6,713	\$11

During the year ended December 31, 2020, the Company did not modify any loans that were considered TDRs for accounting purposes. Section 4013 of the CARES Act allowed certain loan modifications for borrowers impacted by the COVID-19 pandemic to be excluded from TDR accounting. During the year ended December 31, 2020, the Company modified loans under Section 4013 of the CARES Act, granting 90 day deferrals of principal and interest payments. As of December 31, 2020, commercial real estate loans with deferred payments totaled \$7.8 million, primarily for hospitality and retail properties. As of December 31, 2020, consumer and commercial loan deferrals were \$2.5 million and \$33 thousand, respectively. During the year ended December 31, 2019, the Company did not modify any loans that were considered TDRs. There were no chargeoffs related to troubled debt restructurings made during the year ended December 31, 2020 and 2019. During the year ended December 31, 2020 and 2019, no troubled debt restructured loans defaulted within 12 months of the modification date. A TDR is considered to be in default when payments are ninety days or more past due.

TDRs of \$6,221 thousand included loans of \$3,420 thousand on nonaccrual status at December 31, 2020. No allowance for credit losses was allocated to one commercial real estate loan secured by real property with a balance of \$3,420 thousand, which was considered collateral-dependent at December 31, 2020. Four other commercial real estate loans totaling \$7.6 million were secured by real property and considered collateral-dependent at December 31, 2020. At December 31, 2020, \$446 thousand of indirect consumer installment loans secured by personal property were past due 90 days or more and considered collateral-dependent and two residential real estate loans totaling \$346 thousand secured by real property were considered collateral-dependent. There were no other collateral-dependent loans at December 31, 2020. A loan is considered collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral.

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

At December 31, 2020

	Term Loans Amortized Cost Basis by Origination Year					Total Term Loans	Revolving Loans Amortized Cost Basis	Total	
	Prior	2016	2017	2018	2019				2020
	(In thousands)								
Commercial loans by grade									
Pass	\$24,998	\$25,041	\$10,669	\$19,307	\$41,672	\$219,521	\$341,208	\$44,936	\$386,144
Substandard	82	-	-	13	-	7,584	7,679	983	8,662
Doubtful	-	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-	-
Total	\$25,080	\$25,041	\$10,669	\$19,320	\$41,672	\$227,105	\$348,887	\$45,919	\$394,806

At December 31, 2020

	Term Loans Amortized Cost Basis by Origination Year					Total Term Loans	Revolving Loans Amortized Cost Basis	Total	
	Prior	2016	2017	2018	2019				2020
	(In thousands)								
Commercial real estate loans by grade									
Pass	\$125,696	\$42,237	\$100,617	\$93,243	\$90,219	\$93,386	\$545,398	\$ -	\$545,398
Substandard	6,009	9,905	105	-	2,043	840	18,902	-	18,902
Doubtful	-	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-	-
Total	\$131,705	\$52,142	\$100,722	\$93,243	\$92,262	\$94,226	\$564,300	\$ -	\$564,300

At December 31, 2020								
	Term Loans Amortized Cost Basis by Origination Year					Total Term Loans	Revolving Loans Amortized Cost Basis	Total
	Prior	2016	2017	2018	2019			
(In thousands)								
Construction loans by grade								
Pass	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$129	\$129
Substandard	-	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$129	\$129

At December 31, 2020								
	Term Loans Amortized Cost Basis by Origination Year					Total Term Loans	Revolving Loans Amortized Cost Basis	Total
	Prior	2016	2017	2018	2019			
(In thousands)								
Residential Real Estate loans by grade								
Pass	\$22,105	\$ -	\$ -	\$ -	\$ -	\$ -	\$22,105	\$22,105
Substandard	1,366	-	-	-	-	-	1,366	1,366
Doubtful	-	-	-	-	-	-	-	-
Loss	-	-	-	-	-	-	-	-
Total	\$23,471	\$ -	\$ -	\$ -	\$ -	\$ -	\$23,471	\$23,471

The Company considers the delinquency and nonaccrual status of the consumer loan portfolio and its impact on the allowance for credit losses. The following table presents the amortized cost in consumer installment and other loans based on delinquency and nonaccrual status:

At December 31, 2020								
	Term Loans Amortized Cost Basis by Origination Year					Total Term Loans	Revolving Loans Amortized Cost Basis	Total
	Prior	2016	2017	2018	2019			
(In thousands)								
Consumer installment and other loans by delinquency and nonaccrual status								
Current	\$8,657	\$15,766	\$21,167	\$47,359	\$62,271	\$86,953	\$242,173	\$270,240
30-59 days past due	125	86	200	620	519	428	1,978	2,010
60-89 days past due	40	19	115	40	165	76	455	472
Past due 90 days or more	33	49	50	131	142	43	448	450
Nonaccrual	-	-	-	-	-	-	365	365
Total	\$8,855	\$15,920	\$21,532	\$48,150	\$63,097	\$87,500	\$245,054	\$273,537

There were no loans held for sale at December 31, 2020 and December 31, 2019.

The Company held no other real estate owned (OREO) at December 31, 2020 compared with \$43 thousand at December 31, 2019. There was no reserve applied against OREO at December 31, 2019. There were no foreclosed residential real estate properties at December 31, 2019. The amount of consumer mortgage loans outstanding secured by residential real estate properties for which formal foreclosure proceedings were in process was \$346 thousand at December 31, 2020 and \$124 thousand at December 31, 2019.

#### Note 4: Concentration of Credit Risk

Under the California Financial Code, credit extended to any one person owing to a commercial bank at any one time shall not exceed the following limitations: (a) unsecured loans shall not exceed 15 percent of the sum of the shareholders' equity, allowance for credit losses, capital notes, and debentures of the bank, or (b) secured and unsecured loans in all shall not exceed 25 percent of the sum of the shareholders' equity, allowance for credit losses, capital notes, and debentures of the bank. At December 31, 2020, the Bank did not have credit extended to any one entity exceeding these limits. At December 31, 2020, the Bank had 34 lending relationships each with aggregate amounts of \$5 million or more. The Company has significant credit arrangements that are secured by real estate collateral. In addition to real estate loans outstanding as disclosed in Note 3, the Company had loan commitments related to real estate loans of \$37,456 thousand and \$43,129 thousand at December 31, 2020 and December 31, 2019, respectively. The Company requires collateral on all real estate loans with loan-to-value ratios at origination generally no greater than 75% on commercial real estate loans and no greater than 80% on residential real estate loans. At December 31, 2020, the Bank held corporate bonds in 93 issuing entities and commercial paper in one issuing entity that exceeded \$5 million for each issuer.

## Note 5: Premises, Equipment, Other Assets and Other Liabilities

Premises and equipment consisted of the following:

	At December 31,		
	Cost	Accumulated Depreciation and Amortization (In thousands)	Net Book Value
2020			
Land	\$11,453	\$ -	\$11,453
Building and improvements	42,960	(28,922)	14,038
Leasehold improvements	6,944	(5,528)	1,416
Furniture and equipment	26,227	(20,321)	5,906
Total	<u>\$87,584</u>	<u>(\$54,771)</u>	<u>\$32,813</u>
2019			
Land	\$11,691	\$ -	\$11,691
Building and improvements	42,529	(28,353)	14,176
Leasehold improvements	6,219	(5,405)	814
Furniture and equipment	26,793	(18,877)	7,916
Total	<u>\$87,232</u>	<u>(\$52,635)</u>	<u>\$34,597</u>

Depreciation and amortization of premises and equipment included in noninterest expense amounted to \$3,683 thousand in 2020, \$3,879 thousand in 2019 and \$3,677 thousand in 2018.

Other assets consisted of the following:

	At December 31,	
	2020	2019
	(In thousands)	
Cost method equity investments:		
Federal Reserve Bank stock <sup>(1)</sup>	\$14,069	\$14,069
Other investments	158	158
Total cost method equity investments	14,227	14,227
Life insurance cash surrender value	60,444	57,810
Net deferred tax asset	-	11,085
Right-of-use asset	18,832	17,136
Limited partnership investments	18,335	20,773
Interest receivable	33,022	28,797
Prepaid assets	4,572	3,737
Other assets	10,471	10,767
Total other assets	<u>\$159,903</u>	<u>\$164,332</u>

<sup>(1)</sup> A bank applying for membership in the Federal Reserve System is required to subscribe to stock in the Federal Reserve Bank (FRB) in its district in a sum equal to six percent of the bank's paid-up capital stock and surplus. One-half of the amount of the bank's subscription shall be paid to the FRB and the remaining half will be subject to call when deemed necessary by the Board of Governors of the Federal Reserve System.

The Company owns 211 thousand shares of Visa Inc. class B common stock which have transfer restrictions; the carrying value is \$0- thousand. On September 30, 2019, Visa Inc. announced a revised conversion rate applicable to its class B common stock resulting from its September 27, 2019 deposit of funds into its litigation escrow account. This funding reduced the conversion rate of class B common stock into class A common stock, which is unrestricted and trades actively on the New York Stock Exchange, from 1.6298 to 1.6228 per share, effective as of September 27, 2019. Visa Inc. class A common stock had a closing price of \$218.73 per share on December 31, 2020, the last day of stock market trading for the fourth quarter 2020. The ultimate value of the Company's Visa Inc. class B shares is subject to the extent of Visa Inc.'s future litigation escrow fundings, the resulting conversion rate to class A common stock, and current and future trading restrictions on the class B common stock.

The Company invests in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for low-income housing tax credits. At December 31, 2020, this investment totaled \$18,335 thousand and \$12,202 thousand of this

amount represents outstanding equity capital commitments that are included in other liabilities. At December 31, 2019, this investment totaled \$20,773 thousand and \$16,231 thousand of this amount represents outstanding equity capital commitments that are included in other liabilities. At December 31, 2020, the \$12,202 thousand of outstanding equity capital commitments are expected to be paid as follows, \$3,060 thousand in 2021, \$4,908 thousand in 2022, \$3,485 thousand in 2023, \$96 thousand in 2024, \$81 thousand in 2025, \$74 thousand in 2026, and \$498 thousand in 2027 or thereafter.

The amounts recognized in net income for these investments include:

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Investment loss included in pre-tax income	\$2,440	\$2,400	\$2,900
Tax credits recognized in provision for income taxes	900	875	1,121

Other liabilities consisted of the following:

	At December 31,	
	2020	2019
	(In thousands)	
Net deferred tax liability	\$25,778	\$ -
Operating lease liability	18,832	17,136
Securities purchases pending settlement	29,000	-
Other liabilities	38,988	27,453
Total other liabilities	<u>\$112,598</u>	<u>\$44,589</u>

The deferred tax liability at December 31, 2020 of \$25,778 thousand, net of deferred tax benefits of \$22,805 thousand, included deferred tax obligations of \$48,021 thousand related to unrealized gains of \$162,434 thousand on available for sale debt securities. The net deferred tax asset at December 31, 2019 of \$11,085 thousand was net of deferred tax obligations of \$10,934 thousand related to available for sale debt securities unrealized gains.

The Company has entered into leases for most branch locations and certain other offices that were classified as operating leases primarily with original terms of five years. Certain lease arrangements contain extension options, which can be exercised at the Company's option, for one or more additional five year terms. Unexercised extension options are not considered reasonably certain of exercise and have not been included in the lease term used to determine the lease liability or right-of-use asset. The Company did not have any finance leases as of December 31, 2020.

As of December 31, 2020, the Company recorded a lease liability of \$18,832 thousand and a right-of-use asset of \$18,832 thousand. The weighted average remaining life of operating leases and weighted average discount rate used to determine operating lease liabilities were 4.7 years and 2.12%, respectively, at December 31, 2020. The Company did not have any material lease incentives, unamortized initial direct costs, prepaid lease expense, or accrued lease expense as of December 31, 2020.

Total lease costs during the year ended December 31, 2020 and December 31, 2019, of \$6,699 thousand and \$6,880 thousand, respectively, were recorded within occupancy and equipment expense. The Company did not have any material short-term or variable leases costs or sublease income during the year ended December 31, 2020 and December 31, 2019.

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The following table summarizes the remaining lease payments of operating lease liabilities:

	Minimum future lease payments At December 31, 2020
	(In thousands)
2021	\$5,615
2022	4,691
2023	3,960
2024	2,337
2025	1,089
Thereafter	<u>1,968</u>
Total minimum lease payments	<u>19,660</u>
Less: discount	<u>(828)</u>
Present value of lease liability	<u>\$18,832</u>

#### Note 6: Goodwill and Identifiable Intangible Assets

The Company has recorded goodwill and other identifiable intangibles associated with purchase business combinations. Goodwill is not amortized, but is evaluated for impairment at least annually. The Company did not recognize impairment during the year ended December 31, 2020 and December 31, 2019. Identifiable intangibles are amortized to their estimated residual values over their expected useful lives. Such lives and residual values are also periodically reassessed to determine if any amortization period adjustments are indicated. During the year ended December 31, 2020 and December 31, 2019 no such adjustments were recorded.

The carrying values of goodwill were:

	<u>At December 31, 2020</u>	<u>At December 31, 2019</u>
	(In thousands)	
Goodwill	\$121,673	\$121,673

The gross carrying amount of identifiable intangible assets and accumulated amortization was:

	<u>At December 31, 2020</u>		<u>At December 31, 2019</u>	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
	(In thousands)			
Core deposit intangibles	\$56,808	(\$55,704)	\$56,808	(\$55,417)

As of December 31, 2020, the current period and estimated future amortization expense for identifiable intangible assets, to be fully amortized in 2025, was:

	Total Core Deposit Intangibles
	(In thousands)
For the year ended December 31, 2020 (actual)	\$287
Estimate for year ending December 31, 2021	269
2022	252
2023	236
2024	222
2025	125

## Note 7: Deposits and Borrowed Funds

The following table provides additional detail regarding deposits.

	Deposits	
	At December 31,	
	2020	2019
	(In thousands)	
Noninterest-bearing	\$2,725,177	\$2,240,112
Interest-bearing:		
Transaction	1,102,601	931,888
Savings	1,703,812	1,471,284
Time deposits less than \$100 thousand	79,825	88,355
Time deposits \$100 thousand through \$250 thousand	49,323	54,874
Time deposits more than \$250 thousand	27,241	26,108
Total deposits	<u>\$5,687,979</u>	<u>\$4,812,621</u>

Demand deposit overdrafts of \$682 thousand and \$1,055 thousand were included as loan balances at December 31, 2020 and December 31, 2019, respectively. Interest expense for aggregate time deposits with individual account balances in excess of \$100 thousand was \$319 thousand in 2020, \$326 thousand in 2019 and \$368 thousand in 2018.

The following table provides additional detail regarding short-term borrowed funds.

	Repurchase Agreements (Sweep)	
	Accounted for as Secured Borrowings	
	Remaining Contractual Maturity of the Agreements	
	Overnight and Continuous	
	At December 31,	
	2020	2019
	(In thousands)	
Repurchase agreements:		
Collateral securing borrowings:		
Securities of U.S. Government sponsored entities	\$ -	\$65,833
Agency residential MBS	67,019	52,485
Corporate securities	188,195	146,253
Total collateral carrying value	<u>\$255,214</u>	<u>\$264,571</u>
Total short-term borrowed funds	<u>\$102,545</u>	<u>\$30,928</u>

	For the Years Ended December 31,	
	2020	2019
	Highest Balance at Any Month-end	
	(In thousands)	
Securities sold under repurchase agreements	\$110,846	\$61,411

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## Note 8: Shareholders' Equity

The Company grants stock options and restricted performance shares to employees in exchange for employee services, pursuant to the shareholder-approved 2019 Omnibus Equity Incentive Plan. Prior to shareholder approval of the 2019 Omnibus Equity Incentive Plan on April 25, 2019, the Company granted stock options and restricted performance shares under its 1995 Stock Option Plan, which was last amended and restated in 2012. Nonqualified stock option grants ("NQSO") are granted with an exercise price equal to the fair market value of the related common stock on the grant date. NQSO generally become exercisable in equal annual installments over a three-year period with each installment vesting on the anniversary date of the grant. Each NQSO has a maximum ten-year term. A restricted performance share grant becomes vested after three years of being awarded, provided the Company has attained its performance goals for such three-year period.

The following table summarizes information about stock options granted under the Plan as of December 31, 2020. The intrinsic value is calculated as the difference between the market value as of December 31, 2020 and the exercise price of the shares. The market value as of December 31, 2020 was \$55.29 as reported by the NASDAQ Global Select Market:

Range of Exercise Price	Options Outstanding					Options Exercisable				
	At December 31, 2020		For the Year Ended December 31, 2020			At December 31, 2020		For the Year Ended December 31, 2020		
	Number Outstanding	Aggregate Intrinsic Value (In thousands)	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)	Number Exercisable	Aggregate Intrinsic Value (In thousands)	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)
\$40 - 45	46	\$586	4.6	\$43	46	\$586	4.6	\$43		
45 - 50	-	-	-	-	-	-	-	-	-	
50 - 55	19	36	3.1	53	19	36	3.1	53		
55 - 60	90	-	6.1	57	90	-	6.1	57		
60 - 65	353	-	7.6	62	165	-	7.4	62		
65 - 70	185	-	9.1	66	-	-	-	-	-	
\$40 - 70	<u>693</u>	<u>\$622</u>	7.5	61	<u>320</u>	<u>\$622</u>	6.4	58		

The Company applies the Roll-Geske option pricing model (Modified Roll) to determine grant date fair value of stock option grants. This model modifies the Black-Scholes Model to take into account dividends and American options. During the year ended December 31, 2020, 2019 and 2018, the Company granted 184 thousand, 250 thousand and 249 thousand stock options, respectively. The following weighted average assumptions were used in the option pricing to value stock options granted in the periods indicated:

	For the Years Ended December 31,		
	2020	2019	2018
Expected volatility <sup>(1)</sup>	20%	20%	20%
Expected life in years <sup>(2)</sup>	3.5	4.7	4.8
Risk-free interest rate <sup>(3)</sup>	1.52%	2.67%	2.50%
Expected dividend yield	2.59%	2.55%	2.65%
Fair value per award	\$8.64	\$10.19	\$9.98

<sup>(1)</sup> Measured using daily price changes of Company's stock over respective expected term of the option and the implied volatility derived from the market prices of the Company's stock and traded options.

<sup>(2)</sup> The number of years that the Company estimates that the options will be outstanding prior to exercise.

<sup>(3)</sup> The risk-free rate over the expected life based on the US Treasury yield curve in effect at the time of the grant.

Employee stock option grants are being expensed by the Company over the grants' three year vesting period. The Company issues new shares upon the exercise of options. The number of shares authorized to be issued for options at December 31, 2020 is 1,131 thousand.

A summary of option activity during the year ended December 31, 2020 is presented below:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term
	(In thousands)		(Years)
Outstanding at January 1, 2020	561	\$58.75	
Granted	184	66.41	
Exercised	(52)	52.92	
Forfeited or expired	-	-	
Outstanding at December 31, 2020	<u>693</u>	61.25	7.5
Exercisable at December 31, 2020	<u>320</u>	57.51	6.4

A summary of the Company's nonvested option activity during the year ended December 31, 2020 is presented below:

	Shares	Weighted Average Grant Date Fair Value
	(In thousands)	
Nonvested at January 1, 2020	372	\$9.81
Granted	185	8.64
Vested	(184)	9.50
Forfeited	-	-
Nonvested at December 31, 2020	<u>373</u>	\$9.39

The weighted average estimated grant date fair value for options granted under the Company's stock option plan during the twelve months ended December 31, 2020, 2019 and 2018 was \$8.64, \$10.19 and \$9.98 per share, respectively. The total remaining unrecognized compensation cost related to nonvested awards as of December 31, 2020 is \$2,587 thousand and the weighted average period over which the cost is expected to be recognized is 1.7 years.

The total intrinsic value of options exercised during the twelve months ended December 31, 2020, 2019 and 2018 was \$693 thousand, \$3,398 thousand and \$4,264 thousand, respectively. The total fair value of Restricted Performance Shares ("RPSs") that vested during the twelve months ended December 31, 2020, 2019 and 2018 was \$534 thousand, \$1,073 thousand and \$1,143 thousand, respectively. The total fair value of options vested during the twelve months ended December 31, 2020, 2019 and 2018 was \$1,735 thousand, \$1,980 thousand and \$1,835 thousand, respectively. During the twelve months of 2020, 52 thousand shares were issued due to the exercise of nonqualified stock options resulting in a tax deduction exceeding related share based compensation by \$295 thousand. During the twelve months of 2019, 516 thousand shares were issued due to the exercise of nonqualified stock options resulting in a tax deduction exceeding related share based compensation by \$1,485 thousand. During the twelve months of 2018, 292 thousand shares were issued due to the exercise of nonqualified stock options resulting in a tax deduction exceeding related share based compensation by \$2,516 thousand. The excess deductions resulting from the exercise of nonqualified stock options reduced the income tax provision by \$87 thousand in 2020, \$435 thousand in 2019 and \$737 thousand in 2018.

A summary of the status of the Company's restricted performance shares as of December 31, 2020 and 2019 and changes during the twelve months ended on those dates, follows:

	2020	2019
	(In thousands)	
Outstanding at January 1,	27	39
Granted	10	10
Issued upon vesting	(9)	(17)
Forfeited	-	(5)
Outstanding at December 31,	<u>28</u>	<u>27</u>

As of December 31, 2020 and 2019, the restricted performance shares had a weighted-average contractual life of 1.3 years and 1.0 year, respectively. The compensation cost that was charged against income for the Company's restricted performance shares granted was \$533 thousand, \$758 thousand and \$660 thousand for the year ended December 31, 2020, 2019 and 2018, respectively. There were no stock appreciation rights or incentive stock options granted in the year ended December 31, 2020 and 2019.

On February 13, 2009, the Company issued a warrant to purchase 246,640 shares of the Company's common stock at an exercise price of \$50.92 per share. The warrants may be exercised in a manner wherein the Company withholds shares of common stock issuable upon exercise of the warrant equal in value to the aggregate exercise price, in which case the warrant holder would not deliver cash for the aggregate exercise price and the Company would issue a number of shares equal to the intrinsic value on the exercise date. On January 29, 2019, the warrants were exercised in a cashless transaction resulting in the issuance of 50,788 shares of the Company's common stock.

The Company repurchases and retires its common stock in accordance with Board of Directors approved share repurchase programs. At December 31, 2020, approximately 1,624 thousand shares remained available to repurchase under such plans.

Shareholders have authorized two additional classes of stock of one million shares each, to be denominated "Class B Common Stock" and "Preferred Stock," respectively, in addition to the 150 million shares of common stock presently authorized. At December 31, 2020, no shares of Class B Common Stock or Preferred Stock were outstanding.

### Note 9: Regulatory Capital

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can result in regulatory action. The Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) require the Company to maintain a capital conservation buffer of 2.5% above the adequately capitalized risk-based capital ratios to avoid restrictions on dividends and equity repurchases and other payments such as discretionary bonuses to executive officers. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes as of December 31, 2020 and December 31, 2019, the Company and Bank met all capital adequacy requirements to which they are subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year-end 2020 and 2019, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

The capital ratios for the Company and the Bank as of the dates indicated are presented in the table below. For Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital, the required percentages for capital adequacy purposes include the 2.5% capital conservation buffer.

	At December 31, 2020		Required for Capital Adequacy Purposes		To Be Well-capitalized Under Prompt Corrective Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	(\$ in thousands)					
Common Equity Tier 1 Capital						
Company	\$604,833	16.04%	\$263,903	7.00%	N/A	N/A
Bank	484,270	13.00%	260,755	7.00%	\$242,130	6.50%
Tier 1 Capital						
Company	604,833	16.04%	320,454	8.50%	N/A	N/A
Bank	484,270	13.00%	316,632	8.50%	298,006	8.00%
Total Capital						
Company	628,797	16.68%	395,855	10.50%	N/A	N/A
Bank	514,234	13.80%	391,133	10.50%	372,508	10.00%
Leverage Ratio <sup>(1)</sup>						
Company	604,833	9.40%	257,488	4.00%	N/A	N/A
Bank	484,270	7.58%	255,560	4.00%	319,451	5.00%

<sup>(1)</sup> The leverage ratio consists of Tier 1 capital divided by the most recent quarterly average total assets, excluding certain intangible assets.

	At December 31, 2019		Required for Capital Adequacy Purposes		To Be Well-capitalized Under Prompt Corrective Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	(\$ in thousands)					
Common Equity Tier 1 Capital						
Company	\$579,216	16.22%	\$249,976	7.00%	N/A	N/A
Bank	415,730	11.80%	246,671	7.00%	\$229,052	6.50%
Tier 1 Capital						
Company	579,216	16.22%	303,542	8.50%	N/A	N/A
Bank	415,730	11.80%	299,529	8.50%	281,910	8.00%
Total Capital						
Company	600,860	16.83%	374,964	10.50%	N/A	N/A
Bank	443,374	12.58%	370,007	10.50%	352,388	10.00%
Leverage Ratio <sup>(1)</sup>						
Company	579,216	10.50%	220,755	4.00%	N/A	N/A
Bank	415,730	7.60%	218,851	4.00%	273,564	5.00%

<sup>(1)</sup> The leverage ratio consists of Tier 1 capital divided by the most recent quarterly average total assets, excluding certain intangible assets.

## Note 10: Income Taxes

Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the amounts reported in the financial statements of existing assets and liabilities and their respective tax basis and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Amounts for the current year are based upon estimates and assumptions as of the date of these financial statements and could vary significantly from amounts shown on the tax returns as filed. Net deferred tax assets are included with other assets in the consolidated balance sheets.

The components of the net deferred tax asset are as follows:

	At December 31,	
	2020	2019
	(In thousands)	
Deferred tax asset		
Allowance for credit losses	\$6,789	\$6,326
State franchise taxes	2,262	1,948
Deferred compensation	4,789	5,118
Real estate owned	-	400
Purchased assets and assumed liabilities	552	406
Post-retirement benefits	480	517
Employee benefit accruals	2,353	1,875
VISA Class B shares	284	263
Limited partnership investments	1,066	1,228
Impaired capital assets	2,429	2,875
Accrued liabilities	416	1,606
Premises and equipment	585	261
Other	800	377
Sub total deferred tax asset	22,805	23,200
Tax valuation	-	(269)
Total deferred tax asset	22,805	22,931
Deferred tax liability		
Net deferred loan fees	106	239
Securities available for sale	48,021	10,934
Intangible assets	456	673
Total deferred tax liability	48,583	11,846
Net deferred tax asset (liability)	(\$25,778)	\$11,085

At December 31, 2020 and December 31, 2019, the Company had \$2,429 thousand and \$2,875 thousand, respectively, deferred tax asset related to California capital loss carryforwards which will expire if unutilized within five years of the year incurred. At

December 31, 2020 and December 31, 2019, a valuation allowance recorded for the portion of the tax benefit that was expected to expire was \$-0- and \$269 thousand, respectively.

The provision for federal and state income taxes consists of amounts currently payable and amounts deferred are as follows:

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Current income tax expense:			
Federal	\$15,982	\$11,570	\$10,560
State	10,654	9,595	9,816
Total current	<u>26,636</u>	<u>21,165</u>	<u>20,376</u>
Deferred income tax (benefit) expense:			
Federal	(538)	2,340	(206)
State	292	1,322	(737)
Total deferred	<u>(246)</u>	<u>3,662</u>	<u>(943)</u>
Provision for income taxes	<u>\$26,390</u>	<u>\$24,827</u>	<u>\$19,433</u>

The provision for income taxes differs from the provision computed by applying the statutory federal income tax rate to income before taxes, as follows:

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Federal income taxes due at statutory rate	\$22,429	\$22,095	\$19,109
Additions (reductions) in income taxes resulting from:			
Interest on state and municipal securities and loans not taxable for federal income tax purposes	(2,808)	(3,584)	(4,375)
State franchise taxes, net of federal income tax benefit	8,647	8,625	7,173
Stock compensation deduction in excess of book expense	(62)	(312)	(528)
Tax credits	(1,061)	(1,040)	(1,291)
Dividend received deduction	(44)	(38)	(32)
Cash value life insurance	(383)	(464)	(490)
Other	(328)	(455)	(133)
Provision for income taxes	<u>\$26,390</u>	<u>\$24,827</u>	<u>\$19,433</u>

A reconciliation of the beginning and ending amounts of unrecognized tax benefits follow:

	2020	2019
	(In thousands)	
Balance at January 1,	\$ -	\$909
Additions for tax positions taken in the current period	-	-
Reductions for tax positions taken in the current period	-	-
Additions for tax positions taken in prior years	-	-
Reductions for tax positions taken in prior years	-	-
Decrease related to settlements with taxing authorities	-	(909)
Decrease as a result of a lapse in statute of limitations	-	-
Balance at December 31,	<u>\$ -</u>	<u>\$ -</u>

In the second quarter 2019, the Company decreased unrecognized tax benefits by \$909 thousand related to settlements with taxing authorities. The settlements incorporated amended tax returns for which the Company had recognized a deferred tax asset in the amount of \$1,003 thousand. At December 31, 2020 and December 31, 2019, the Company had no uncertain tax positions related to previous years' tax returns which were under examination.

The Company classifies interest and penalties as a component of the provision for income taxes. For tax years 2020 and 2019, no interest or penalties were recognized as a component of the provision for income taxes. At December 31, 2020, the tax years ended December 31, 2019, 2018 and 2017 remain subject to examination by the Internal Revenue Service and the tax years ended December 31, 2019, 2018, 2017, and 2016 remain subject to examination by the California Franchise Tax Board.

## **Note 11: Fair Value Measurements**

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Debt securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as other real estate owned, loans individually evaluated for credit loss, certain loans held for investment, debt securities held to maturity, and other assets. These nonrecurring fair value adjustments typically involve the lower-of-cost or fair-value accounting of individual assets.

In accordance with the Fair Value Measurement and Disclosure topic of the FASB Accounting Standards Codification, the Company bases its fair values on the price that would be received to sell an asset or paid to transfer a liability in the principal market or most advantageous market for an asset or liability in an orderly transaction between market participants on the measurement date under current market conditions. A fair value measurement reflects all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset, and the risk of nonperformance.

The Company groups its assets and liabilities measured at fair value into a three-level hierarchy, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. When the valuation assumptions used to measure the fair value of the asset or liability are categorized within different levels of the fair value hierarchy, the asset or liability is categorized in its entirety within the lowest level of the hierarchy. These levels are:

Level 1 – Valuation is based upon quoted prices for identical instruments traded in active exchange markets, such as the New York Stock Exchange. Level 1 includes U.S. Treasury and equity securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market. Level 2 includes mutual funds, federal agency securities, mortgage-backed securities, corporate securities, commercial paper, collateralized loan obligations, municipal bonds and securities of U.S government entities.

Level 3 – Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The Company relies on independent vendor pricing services to measure fair value for equity securities, debt securities available for sale and debt securities held to maturity. The Company employs three pricing services. To validate the pricing of these vendors, the Company compares vendors' pricing for each of the securities for consistency; significant pricing differences, if any, are evaluated using all available independent quotes with the quote most closely reflecting the market generally used as the fair value estimate. In addition, the Company evaluates debt securities for credit loss on a quarterly basis. As with any valuation technique used to estimate fair value, changes in underlying assumptions used could significantly affect the results of current and future values. Accordingly, these fair value estimates may not be realized in an actual sale of the securities.

The Company regularly reviews the valuation techniques and assumptions used by its vendors and determines which valuation techniques are utilized based on observable market inputs for the type of securities being measured. The Company uses the information to determine the placement in the fair value hierarchy as level 1, 2 or 3.

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## Assets Recorded at Fair Value on a Recurring Basis

The tables below present assets measured at fair value on a recurring basis on the dates indicated.

	At December 31, 2020			
	Fair Value	Quoted Prices		
		in Active	Significant	Significant
		Markets for	Other	Unobservable
	Identical	Observable	Inputs	
	Assets	Inputs	Inputs	
	(Level 1)	(Level 2)	(Level 3) <sup>(1)</sup>	
(In thousands)				
Debt securities available for sale				
Agency residential mortgage-backed securities (MBS)	\$652,952	\$ -	\$652,952	\$ -
Securities of U.S. Government entities	154	-	154	-
Obligations of states and political subdivisions	111,010	-	111,010	-
Corporate securities	2,117,978	-	2,117,978	-
Commercial paper	24,990	-	24,990	-
Collateralized loan obligations	1,156,101	-	1,156,101	-
Total debt securities available for sale	<u>\$4,063,185</u>	<u>\$ -</u>	<u>\$4,063,185</u>	<u>\$ -</u>

<sup>(1)</sup> There were no transfers in to or out of level 3 during the year ended December 31, 2020.

	At December 31, 2019			
	Fair Value	Quoted Prices		
		in Active	Significant	Significant
		Markets for	Other	Unobservable
	Identical	Observable	Inputs	
	Assets	Inputs	Inputs	
	(Level 1)	(Level 2)	(Level 3) <sup>(1)</sup>	
(In thousands)				
Debt securities available for sale				
U.S. Treasury securities	\$20,000	\$20,000	\$ -	\$ -
Securities of U.S. Government sponsored entities	111,167	-	111,167	-
Agency residential MBS	939,750	-	939,750	-
Agency commercial MBS	3,708	-	3,708	-
Securities of U.S. Government entities	544	-	544	-
Obligations of states and political subdivisions	163,139	-	163,139	-
Corporate securities	1,833,783	-	1,833,783	-
Collateralized loan obligations	6,755	-	6,755	-
Total debt securities available for sale	<u>\$3,078,846</u>	<u>\$20,000</u>	<u>\$3,058,846</u>	<u>\$ -</u>

<sup>(1)</sup> There were no transfers in to or out of level 3 during the year ended December 31, 2019.

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## Assets Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower of cost or fair value accounting of individual assets. For assets measured at fair value on a nonrecurring basis that were recorded in the balance sheet at December 31, 2020 and December 31, 2019, the following tables provide the level of valuation assumptions used to determine each adjustment and the carrying value of the related assets at period end.

	At December 31, 2020			For the Year Ended December 31, 2020	
	Carrying Value	Level 1	Level 2	Level 3	Total Losses
	(In thousands)				
Other real estate owned	\$ -	\$ -	\$ -	\$ -	\$ -
Loans:					
Commercial	5,270	-	-	5,270	-
Commercial real estate	3,710	-	-	3,710	-
Residential real estate	181	-	-	181	-
Total assets measured at fair value on a nonrecurring basis	<u>\$9,161</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$9,161</u>	<u>\$ -</u>

	At December 31, 2019			For the Year Ended December 31, 2019	
	Carrying Value	Level 1	Level 2	Level 3	Total Losses
	(In thousands)				
Other real estate owned	\$43	\$ -	\$ -	\$43	\$ -
Impaired loans:					
Commercial	5,747	-	-	5,747	-
Commercial real estate	4,091	-	-	4,091	-
Residential real estate	190	-	-	190	-
Total assets measured at fair value on a nonrecurring basis	<u>\$10,071</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$10,071</u>	<u>\$ -</u>

Level 3 – Valuation is based upon present value of expected future cash flows, independent market prices, estimated liquidation values of loan collateral or appraised value of the collateral as determined by third-party independent appraisers, less 10% for selling costs, generally. Level 3 includes other real estate owned that has been measured at fair value upon transfer to foreclosed assets and loans collateralized by real property and other business asset collateral individually evaluated for credit loss where a specific reserve has been established or a chargeoff has been recorded. Losses on other real estate owned represent losses recognized in earnings during the period subsequent to its initial classification as foreclosed assets. The unobservable inputs and qualitative information about the unobservable inputs are not presented as the inputs were not developed by the Company.

## Disclosures about Fair Value of Financial Instruments

The tables below are a summary of fair value estimates for financial instruments and the level of the fair value hierarchy within which the fair value measurements are categorized, excluding financial instruments recorded at fair value on a recurring basis. The values assigned do not necessarily represent amounts which ultimately may be realized for assets or paid to settle liabilities. In addition, these values do not give effect to adjustments to fair value which may occur when financial instruments are sold or settled in larger quantities. The carrying amounts in the following tables are recorded in the balance sheet under the indicated captions.

The Company has not included assets and liabilities that are not financial instruments, such as goodwill, long-term relationships with deposit, merchant processing and trust customers, other purchased intangibles, premises and equipment, deferred taxes and other assets and liabilities. The total estimated fair values do not represent, and should not be construed to represent, the underlying value of the Company.

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At December 31, 2020					
	Carrying Amount	Estimated Fair Value	Quoted Prices		
			in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets:</b>					
Cash and due from banks	\$621,275	\$621,275	\$621,275	\$ -	\$ -
Debt securities held to maturity	515,589	529,678	-	529,678	-
Loans	1,232,389	1,290,938	-	-	1,290,938
<b>Financial Liabilities:</b>					
Deposits	\$5,687,979	\$5,688,049	\$ -	\$5,531,590	\$156,459
Short-term borrowed funds	102,545	102,545	-	102,545	-

At December 31, 2019					
	Carrying Amount	Estimated Fair Value	Quoted Prices		
			in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets:</b>					
Cash and due from banks	\$373,421	\$373,421	\$373,421	\$ -	\$ -
Debt securities held to maturity	738,072	744,296	-	744,296	-
Loans	1,107,180	1,152,949	-	-	1,152,949
<b>Financial Liabilities:</b>					
Deposits	\$4,812,621	\$4,810,934	\$ -	\$4,643,284	\$167,650
Short-term borrowed funds	30,928	30,928	-	30,928	-

The majority of the Company's standby letters of credit and other commitments to extend credit carry current market interest rates if converted to loans. No premium or discount was ascribed to these commitments because virtually all funding would be at current market rates.

## Note 12: Commitments and Contingent Liabilities

Loan commitments are agreements to lend to a customer provided there is no violation of any condition established in the agreement. Certain agreements provide the Company the right to cancel or reduce its obligations to lend to customers. The portions that are not cancellable unconditionally by the Company aggregated \$37,456 thousand at December 31, 2020. Commitments generally have fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements. Loan commitments are subject to the Company's normal credit policies and collateral requirements. Unfunded loan commitments were \$277,878 thousand at December 31, 2020 and \$265,311 thousand at December 31, 2019. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Standby letters of credit are primarily issued to support customers' short-term financing requirements and must meet the Company's normal credit policies and collateral requirements. Financial and performance standby letters of credit outstanding totaled \$2,357 thousand at December 31, 2020 and \$3,099 thousand at December 31, 2019. The Company had no commitments outstanding for commercial and similar letters of credit at December 31, 2020 and December 31, 2019. The Company had \$580 thousand and \$550 thousand in outstanding full recourse guarantees to a 3<sup>rd</sup> party credit card company at December 31, 2020 and December 31, 2019, respectively. The Company adopted the ASU 2016-13 provisions on a modified retrospective basis on January 1, 2020. At December 31, 2020, the Company had a reserve for unfunded commitments of \$101 thousand for the above-mentioned loan commitments of \$37,456 thousand that are not cancellable unconditionally by the Company. The Company's reserve for unfunded commitments was \$2,160 thousand at December 31, 2019. The reserve for unfunded commitments is included in other liabilities.

The Company determined that it will be obligated to provide refunds of revenue recognized in years prior to 2018 to some customers. The Company initially estimated the probable amount of these obligations to be \$5,542 thousand and accrued a liability for such amount in 2017; based on additional information received in the second quarter 2019, the Company increased such liability to \$5,843 thousand by recognizing an expense of \$301 thousand. During the year ended December 31, 2020, the Company paid \$4,410 thousand to customers eligible for refunds. The remaining obligations at December 31, 2020 was \$1,433 thousand, included in other liabilities.

Due to the nature of its business, the Company is subject to various threatened or filed legal cases. Based on the advice of legal counsel, the Company does not expect such cases will have a material, adverse effect on its financial position or results of operations. Legal liabilities are accrued when obligations become probable and the amount can be reasonably estimated.

**Note 13: Retirement Benefit Plans**

The Company sponsors a qualified defined contribution Deferred Profit-Sharing Plan covering substantially all of its salaried employees with one or more years of service. The costs charged to noninterest expense related to discretionary Company contributions to the Deferred Profit-Sharing Plan were \$917 thousand in 2020, \$1,000 thousand in 2019 and \$1,057 thousand in 2018.

The Company also sponsors a qualified defined contribution Tax Deferred Savings/Retirement Plan (ESOP) covering salaried employees who become eligible to participate upon completion of a 90-day introductory period. The Tax Deferred Savings/Retirement Plan (ESOP) allows employees to defer, on a pretax or after-tax basis, a portion of their salaries as contributions to this Plan. Participants may invest in several funds, including one fund that invests primarily in Westamerica Bancorporation common stock. The Company funds contributions to match participating employees’ contributions, subject to certain limits. The matching contributions charged to compensation expense were \$995 thousand in 2020, \$986 thousand in 2019 and \$1,052 thousand in 2018.

The Company offers a continuation of group insurance coverage to eligible employees electing early retirement, for the period from the date of retirement until age 65. For eligible employees the Company pays a portion of these early retirees’ group insurance premiums. The Company also reimburses a portion of Medicare Part B premiums for all qualifying retirees over age 65 and, if eligible, their spouses. Eligibility for post-retirement medical benefits is based on age and years of service, and restricted to employees hired prior to February 1, 2006 who elect early retirement prior to January 1, 2021. The Company uses an actuarial-based accrual method of accounting for post-retirement benefits. The Company used a December 31 measurement date for determining post-retirement medical benefit calculations.

The following tables set forth the net periodic post-retirement benefit cost and the change in the benefit obligation for the year ended December 31 and the funded status of the post-retirement benefit plan as of December 31:

**Net Periodic Benefit Cost**

	At December 31,		
	2020	2019	2018
	(In thousands)		
Service ( benefit) cost	(\$35)	(\$57)	\$24
Interest cost	52	72	72
Amortization of unrecognized transition obligation	-	-	-
Net periodic cost	<u>\$17</u>	<u>\$15</u>	<u>\$96</u>

**Other Changes in Benefit Obligations Recognized in Other Comprehensive Income**

Amortization of unrecognized transition obligation, net of tax	-	-	-
Total recognized in net periodic cost and accumulated other comprehensive income	<u>\$17</u>	<u>\$15</u>	<u>\$96</u>

The transition obligation for this post-retirement benefit plan became fully amortized during the year ended December 31, 2017.

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## Obligation and Funded Status

	At December 31,		
	2020	2019	2018
Change in benefit obligation			
Benefit obligation at beginning of year	\$1,782	\$1,913	\$1,958
Service (benefit) cost	(35)	(57)	24
Interest cost	52	72	72
Benefits paid	(145)	(146)	(141)
Benefit obligation at end of year	<u>\$1,654</u>	<u>\$1,782</u>	<u>\$1,913</u>
Accumulated post-retirement benefit obligation attributable to:			
Retirees	\$1,654	\$1,782	\$1,913
Other	-	-	-
Total	<u>\$1,654</u>	<u>\$1,782</u>	<u>\$1,913</u>
Fair value of plan assets	-	-	-
Accumulated post-retirement benefit obligation in excess of plan assets	<u>\$1,654</u>	<u>\$1,782</u>	<u>\$1,913</u>

## Additional Information

### Assumptions

	At December 31,		
	2020	2019	2018
Weighted-average assumptions used to determine benefit obligations			
Discount rate	1.80%	2.90%	3.76%
Weighted-average assumptions used to determine net periodic benefit cost			
Discount rate	2.90%	3.76%	3.70%

The above discount rate is based on the expected return of a portfolio of Corporate Aa debt, the term of which approximates the term of the benefit obligations. The Company reserves the right to terminate or alter post-employment health benefits. Post-retirement medical benefits are currently fixed amounts without provision for future increases; as a result, the assumed annual average rate of inflation used to measure the expected cost of benefits covered by this program is zero percent for 2021 and beyond.

	Estimated future benefit payments
	(In thousands)
2021	\$153
2022	153
2023	153
2024	151
2025	146
Years 2026-2030	589

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#### Note 14: Related Party Transactions

Certain of the Directors, executive officers and their associates have had banking transactions with subsidiaries of the Company in the ordinary course of business. The table below reflects information concerning loans to certain directors and executive officers and/or family members during 2020 and 2019:

	2020	2019
	(\$ in thousands)	
Balance at January 1,	\$533	\$577
Originations	-	-
Principal reductions	(34)	(44)
Balance at December 31,	<u>\$499</u>	<u>\$533</u>
Percent of total loans outstanding.	0.04%	0.05%

#### Note 15: Regulatory Matters

Payment of dividends to the Company by the Bank is limited under regulations for state chartered banks. The amount that can be paid in any calendar year, without prior approval from regulatory agencies, cannot exceed the net profits (as defined) for the preceding three calendar years less dividends paid. The Company consistently has paid quarterly dividends to its shareholders since its formation in 1972.

#### Note 16: Other Comprehensive Income (loss)

The components of other comprehensive income (loss) and other related tax effects were:

	2020		
	Before tax	Tax effect	Net of tax
	(In thousands)		
Debt securities available for sale:			
Net unrealized gains arising during the year	\$125,519	(\$37,108)	\$88,411
Reclassification of gains included in net income	(71)	21	(50)
Other comprehensive income	<u>\$125,448</u>	<u>(\$37,087)</u>	<u>\$88,361</u>
	2019		
	Before tax	Tax effect	Net of tax
	(In thousands)		
Debt securities available for sale:			
Net unrealized gains arising during the year	\$93,936	(\$27,771)	\$66,165
Reclassification of gains included in net income	(167)	49	(118)
Other comprehensive income	<u>\$93,769</u>	<u>(\$27,722)</u>	<u>\$66,047</u>
	2018		
	Before tax	Tax effect	Net of tax
	(In thousands)		
Debt securities available for sale:			
Net unrealized losses arising during the year	(\$27,939)	\$8,258	(\$19,681)
Reclassification of losses included in net income	-	-	-
Other comprehensive loss	<u>(\$27,939)</u>	<u>\$8,258</u>	<u>(\$19,681)</u>

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Accumulated other comprehensive income (loss) balances were:

	Accumulated Other Comprehensive <u>(Loss) Income</u> (In thousands)
Balance, December 31, 2017	(\$16,832)
Cumulative effect of equity securities losses reclassified	142
Adjusted Balance, January 1, 2018	<u>(16,690)</u>
Reclass stranded tax effects resulting from the Tax Cuts and Jobs Act of 2017	(3,625)
Changes in unrealized gains (losses) on debt securities available for sale, net of tax	<u>(19,681)</u>
Balance, December 31, 2018	(39,996)
Changes in unrealized gains (losses) on debt securities available for sale, net of tax	<u>66,047</u>
Balance, December 31, 2019	26,051
Changes in unrealized gains (losses) on debt securities available for sale, net of tax	<u>88,361</u>
Balance, December 31, 2020	<u><u>\$114,412</u></u>

### Note 17: Earnings Per Common Share

The table below shows earnings per common share and diluted earnings per common share. Basic earnings per common share are computed by dividing net income by the average number of common shares outstanding during the period. Diluted earnings per common share are computed by dividing net income by the average number of common shares outstanding during the period plus the impact of common stock equivalents.

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands, except per share data)		
Net income (numerator)	\$80,413	\$80,389	\$71,564
<b>Basic earnings per common share</b>			
Weighted average number of common shares outstanding - basic (denominator)	26,942	26,956	26,649
Basic earnings per common share	<u>\$2.98</u>	<u>\$2.98</u>	<u>\$2.69</u>
<b>Diluted earnings per common share</b>			
Weighted average number of common shares outstanding - basic	26,942	26,956	26,649
Add common stock equivalents for options	18	50	107
Weighted average number of common shares outstanding - diluted (denominator)	<u>26,960</u>	<u>27,006</u>	<u>26,756</u>
Diluted earnings per common share	<u>\$2.98</u>	<u>\$2.98</u>	<u>\$2.67</u>

For the years ended December 31, 2020, 2019 and 2018, options to purchase 577 thousand, 382 thousand and 423 thousand shares of common stock, respectively, were outstanding but not included in the computation of diluted earnings per common share because the option exercise price exceeded the fair value of the stock such that their inclusion would have had an anti-dilutive effect.

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**Note 18: Westamerica Bancorporation (Parent Company Only Condensed Financial Information)**

## Statements of Income and Comprehensive Income

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
Dividends from subsidiaries	\$10,783	\$80,067	\$43,892
Interest income	56	54	33
Other income	11,438	8,778	9,447
Total income	<u>22,277</u>	<u>88,899</u>	<u>53,372</u>
Salaries and benefits	7,107	6,978	7,575
Other expense	2,206	3,729	3,181
Total expense	<u>9,313</u>	<u>10,707</u>	<u>10,756</u>
Income before taxes and equity in undistributed income of subsidiaries	12,964	78,192	42,616
Income tax (expense) benefit	(454)	636	919
Earnings of subsidiaries greater than subsidiary dividends	67,903	1,561	28,029
Net income	<u>80,413</u>	<u>80,389</u>	<u>71,564</u>
Other comprehensive income (loss), net of tax	88,361	66,047	(19,681)
Comprehensive income	<u>\$168,774</u>	<u>\$146,436</u>	<u>\$51,883</u>

## Balance Sheets

	At December 31,	
	2020	2019
	(In thousands)	
<b>Assets</b>		
Cash	\$78,364	\$122,663
Investment in Westamerica Bank	730,248	573,931
Investment in non-bank subsidiaries	455	455
Premises and equipment, net	10,459	11,006
Accounts receivable from Westamerica Bank	257	231
Other assets	40,852	37,645
Total assets	<u>\$860,635</u>	<u>\$745,931</u>
<b>Liabilities</b>		
Accounts payable to Westamerica Bank	\$29	\$33
Other liabilities	15,797	14,481
Total liabilities	<u>15,826</u>	<u>14,514</u>
<b>Shareholders' equity</b>	<u>844,809</u>	<u>731,417</u>
Total liabilities and shareholders' equity	<u>\$860,635</u>	<u>\$745,931</u>

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Statements of Cash Flows

	For the Years Ended December 31,		
	2020	2019	2018
	(In thousands)		
<b>Operating Activities</b>			
Net income	\$80,413	\$80,389	\$71,564
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	608	449	361
(Increase) decrease in accounts receivable from affiliates	(150)	80	(43)
Increase in other assets	(2,421)	(71)	(2,638)
Stock option compensation expense	1,875	1,744	1,988
Provision (benefit) for deferred income tax	428	(315)	5,028
Increase in other liabilities	855	856	978
Earnings of subsidiaries greater than subsidiary dividends	(67,903)	(1,561)	(28,029)
Life insurance gains	-	-	(585)
Gain on disposal of premises and equipment	(61)	(1,055)	(538)
Net Cash Provided by Operating Activities	<u>13,644</u>	<u>80,516</u>	<u>48,086</u>
<b>Investing Activities</b>			
Proceeds from life insurance policies	-	-	1,169
Net Cash Provided by Investing Activities	<u>-</u>	<u>-</u>	<u>1,169</u>
<b>Financing Activities</b>			
Exercise of stock options	2,838	13,699	13,373
Retirement of common stock	(16,496)	(488)	(524)
Common stock dividends paid	(44,285)	(43,942)	(42,635)
Net Cash Used in Financing Activities	<u>(57,943)</u>	<u>(30,731)</u>	<u>(29,786)</u>
Net change in cash and due from banks	(44,299)	49,785	19,469
Cash and due from banks at beginning of period	<u>122,663</u>	<u>72,878</u>	<u>53,409</u>
Cash and due from banks at end of period	<u>\$78,364</u>	<u>\$122,663</u>	<u>\$72,878</u>
Supplemental Cash Flow Disclosures:			
Supplemental disclosure of cash flow activities:			
Interest paid for the period	\$-	\$-	\$-
Income tax payments for the period	26,462	24,491	13,627

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**Note 19: Quarterly Financial Information (Unaudited)**

	For the Three Months Ended			
	March 31,	June 30,	September 30,	December 31,
	(In thousands, except per share data and price range of common stock)			
<b>2020</b>				
Interest and loan fee income	\$39,991	\$41,539	\$41,365	\$42,961
Net interest income	39,549	41,104	40,899	42,480
Provision for loan losses	4,300	-	-	-
Noninterest income	11,648	9,554	10,476	13,959
Noninterest expense	24,664	24,754	24,603	24,545
Income before taxes	22,233	25,904	26,772	31,894
Net income	16,962	19,562	20,051	23,838
Basic earnings per common share	0.63	0.72	0.74	0.89
Diluted earnings per common share	0.63	0.72	0.74	0.89
Dividends paid per common share	0.41	0.41	0.41	0.41
Price range, common stock	47.37 - 68.01	53.40 - 64.86	51.84 - 63.58	51.49 - 59.70
<b>2019</b>				
Interest and loan fee income	\$39,483	\$39,626	\$39,695	\$39,878
Net interest income	38,989	39,139	39,240	39,427
Provision for loan losses	-	-	-	-
Noninterest income	11,579	12,288	11,809	11,732
Noninterest expense	25,183	25,561	24,033	24,209
Income before taxes	25,385	25,866	27,016	26,950
Net income	19,646	19,625	20,390	20,728
Basic earnings per common share	0.73	0.73	0.76	0.77
Diluted earnings per common share	0.73	0.73	0.75	0.77
Dividends paid per common share	0.40	0.41	0.41	0.41
Price range, common stock	56.82 - 64.48	59.51 - 64.82	59.26 - 64.56	60.65 - 68.58
<b>2018</b>				
Interest and loan fee income	\$36,315	\$37,346	\$38,614	\$39,448
Net interest income	35,856	36,887	38,087	38,934
Provision for loan losses	-	-	-	-
Noninterest income	11,955	11,769	12,528	11,897
Noninterest expense	26,022	25,741	29,366	25,787
Income before taxes	21,789	22,915	21,249	25,044
Net income	17,506	18,010	16,993	19,055
Basic earnings per common share	0.66	0.68	0.64	0.71
Diluted earnings per common share	0.66	0.67	0.63	0.71
Dividends paid per common share	0.40	0.40	0.40	0.40
Price range, common stock	55.72 - 62.52	55.81 - 60.68	57.56 - 64.52	52.75 - 63.20

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## **Note 20: Impact of COVID-19**

### ***The COVID-19 Coronavirus Pandemic Will Have an Uncertain Impact on the Company's Financial Condition and Results of Operations***

The COVID-19 coronavirus pandemic caused escalating infections in the United States beginning in the first quarter of 2020 that continued through the fourth quarter of 2020 and may continue for some time. The spread of the outbreak has disrupted the United States economy including banking and other financial activity in the market areas in which the Company and the Bank operate. Regions and states of the United States of America have implemented varying degrees of "stay at home" directives in an effort to prevent the spread of the virus. On March 19, 2020, the Governor of the State of California ordered all individuals living in the State of California to stay within their residence to prevent the spread of the novel coronavirus and many businesses have suspended or reduced business activities. The California "stay at home" directive excludes essential businesses, including banks, and the Bank remains open and fully operational. These "stay at home" directives have, however, significantly reduced economic activity in the United States and the State of California. In the second and third quarters of 2020 the "stay at home" directives were gradually lifted in varying stages in counties of the State of California. Counties with high infection rates delayed reopening and restrictions on certain economic activity remained. When infections increased in the fourth quarter 2020 restrictions were re-imposed to some degree. California-based claims for unemployment rose and remained elevated during 2020.

The Bank's deposits are exclusively sourced within California and its loans are primarily to borrowers domiciled within California. Demand for the Bank's products and services, such as loans and deposits, could be affected as a result of the decline in economic activity within the state.

The Bank's investment portfolio contains bonds for which the source of repayment is domestic mortgage repayments, domestic municipalities throughout the United States, and domestic and global corporations. The value of the Bank's investment portfolio may decline if, for example, the general economy deteriorates, inflation increases, credit ratings decline, the issuers' financial condition deteriorates or the liquidity for debt securities declines.

In response to the pandemic, the Federal Reserve has engaged significant levels of monetary policy to provide liquidity and credit facilities to the financial markets. On March 15, 2020, the Federal Open Market Committee ("FOMC") reduced the target range for the federal funds rate to 0 to 0.25 percent; relatedly, the FOMC reduced the interest rate paid on deposit balances to 0.10 percent effective March 16, 2020, all of which may negatively impact net interest income. The Bank maintains deposit balances at the Federal Reserve Bank; the amount that earns interest is identified in the Company's financial statements as "interest-bearing cash".

In response to the pandemic, the United States federal government enacted the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") on March 27, 2020, providing an estimated \$2 trillion fiscal stimulus to the United States economy. The CARES Act established the Paycheck Protection Program (PPP) with \$350 billion to provide businesses with federally guaranteed loans to support payroll and certain operating expenses. The loans were guaranteed by the United States Small Business Administration ("SBA") and funded through banks. In April 2020, the PPP program was expanded with an additional \$310 billion. During 2020, the Bank funded \$249 million in government guaranteed PPP loans which meaningfully increased interest-earning assets and related interest and fee income. PPP loans, net of deferred fees and costs, were \$187 million at December 31, 2020.

On April 7, 2020, the U.S. banking agencies issued an Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus (Revised). The statement describes accounting for COVID-19-related loan modifications, including clarifying the interaction between current accounting rules and the temporary relief provided by the CARES Act. The Bank continues to work with loan customers requesting deferral of loan payments due to economic weakness caused by the pandemic. At December 31, 2020, consumer loans granted loan deferrals totaled \$2.5 million, commercial real estate loans with deferred payments totaled \$7.8 million, primarily for hospitality and retail properties, and commercial loans with deferred payments totaled \$33 thousand.

On December 27, 2020, the United States federal government enacted the Consolidated Appropriations Act, 2020 (CAA), which provided \$900 billion in additional federal stimulus. Among other provisions, the CAA provided \$284 billion for the PPP program and allowed businesses to apply for a second PPP loan.

The extent of the spread of the coronavirus, its ultimate containment and its continuing effects on the economy and the Company are uncertain at this time. The effectiveness of the Federal Reserve Board's monetary policies and the federal government's fiscal policies in stimulating the United States economy is uncertain at this time.

Management expects the Company's net interest margin and non-interest income to decline and credit-related losses to increase for an uncertain period given the decline in economic activity occurring due to the coronavirus. The amount of impact on the Company's financial results is uncertain.

In addition, the Company's future success and profitability substantially depends upon the skills and experience of its executive officers and directors, many of whom have held positions with the Company for many years. The unanticipated loss or unavailability of key employees due to the outbreak could adversely affect the Company's ability to operate its business or execute its business strategy.

There are no comparable recent events that provide guidance as to the effect the spread of the COVID-19 pandemic may have, and, as a result, the Company cannot accurately predict the full extent of the impacts on the Company's business, operations or the economy as a whole. However, the effects could have a material impact on the Company's results of operations and heighten many of the other risks factors described in this Report. Any one or a combination of the factors identified above, or other factors, could materially adversely affect the Company's business, financial condition, results of operations and prospects.

***Declines in Oil Prices Could Have an Impact on the Company's Financial Condition and Results of Operations***

Declines in oil prices could negatively affect the financial results of industrial sector-based and energy sector-based corporate issuers of corporate bonds owned by the Company. The Company's corporate debt securities include 14 issuers in industrial and energy sectors with aggregate amortized cost of \$275.1 million and fair value of \$291.9 million at December 31, 2020. These securities continue to be investment grade rated by a major rating agency.

***The Company's participation in the SBA PPP loan program exposes it to risks of noncompliance with the PPP and litigation, which could have a material adverse impact on the Company's business, financial condition and results of operations.***

The Company is a participating lender in the PPP. The SBA guarantees 100% of loans funded under the PPP. Loan proceeds used for eligible payroll and certain other operating costs are forgiven with repayment of loan principal and accrued interest made by the SBA. There is some ambiguity in the laws, rules and guidance regarding the operation of the PPP, which exposes the Company to potential risks relating to noncompliance with the PPP. Any financial liability, litigation costs or reputational damage related to the PPP or related litigation or regulatory enforcement actions could have a material adverse impact on the Company's business, financial condition and results of operations. In addition, the Company may be exposed to credit risk on PPP loans if the SBA determines that there is a deficiency in the manner in which the loan was originated, funded, or serviced. If the SBA identifies a deficiency, it could deny its liability under the guaranty, reduce the amount of the guaranty, or, if it has already paid under the guaranty, seek recovery of any loss related to the deficiency from the Company.

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and the Board of Directors of  
Westamerica Bancorporation  
San Rafael, California

### **Opinions on the Financial Statements and Internal Control over Financial Reporting**

We have audited the accompanying consolidated balance sheets of Westamerica Bancorporation (the "Company") as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2020, and the related notes (collectively referred to as the "financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2020, based on criteria established in Internal Control – Integrated Framework: (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2020 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2020, based on criteria established in Internal Control – Integrated Framework: (2013) issued by COSO.

### **Change in Accounting Principle**

As discussed in Note 1 to the financial statements, the Company has changed its method of accounting for credit losses effective January 1, 2020 due to the adoption of Financial Accounting Standard Board (FASB) Accounting Standards Codification No. 326, Financial Instruments – Credit Losses (ASC 326). The Company adopted the new credit loss standard using the modified retrospective method provided in Accounting Standards Update No. 2016-13 such that prior period amounts are not adjusted and continue to be reported in accordance with previously applicable generally accepted accounting principles. The adoption of the new credit loss standard and its subsequent application is also communicated as a critical audit matter below.

### **Basis for Opinions**

The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the financial statements included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

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(Continued)

## Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### *Allowance for Credit Losses on Loans – Reasonable and Supportable Forecasts - Refer to Notes 1 and 3 to the financial statements (also see change in accounting principle explanatory paragraph above)*

The Company adopted ASC 326, Financial Instruments – Credit Losses, on January 1, 2020, using the modified retrospective method. The allowance for credit losses is an accounting estimate of expected credit losses over the estimated life of financial assets carried at amortized cost and off-balance-sheet credit exposures. ASC 326 requires a financial asset (or a group of financial assets), including the Company's loan portfolio, measured at amortized cost, to be presented at the net amount expected to be collected. The Company disclosed the impact of the adoption of this standard on January 1, 2020, with an increase to the allowance for credit losses on loans of \$2,017,000. The provision for credit losses on loans for the year ended December 31, 2020 was \$4,307,000 and the allowance for credit losses on loans as of December 31, 2020 was \$23,854,000.

The Company estimates the amount of expected losses over the life of its existing loan portfolio and establishes an allowance for credit losses. Loans that share common risk characteristics are segregated into pools based on those characteristics. Historical loss rates are determined for each pool. Historical loss rates are adjusted for estimated losses based on current conditions and management's reasonable and supportable forecasts of economic trends over a forecast horizon of up to *two* years. Significant management judgments are required in the development and application of reasonable and supportable forecasts.

We identified reasonable and supportable forecasts used in the implementation and subsequent application of ASC 326 as a critical audit matter because of the significant auditor judgment and audit effort to evaluate the subject judgments made by management, including the need to involve more experienced audit personnel and valuation specialists.

The primary procedures we performed to address this critical audit matter included:

- Testing the effectiveness of controls over the development and application of reasonable and supportable forecasts, including controls addressing:
  - The conceptual design of the reasonable and supportable forecasts methodology,
  - Significant judgments and assumptions in the reasonable and supportable forecasts methodology, including the selection and application of economic variables,
  - The accuracy of the reasonable and supportable forecasts calculation, including the completeness, accuracy and relevance of underlying data.

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(Continued)

- Substantively testing management’s process for the development and application of reasonable and supportable forecasts, including:
  - Evaluation of the conceptual design of the reasonable and supportable forecasts methodology,
  - Evaluation of significant judgments and assumptions in the reasonable and supportable forecasts methodology, including the selection and application of economic variables,
  - Evaluation of the accuracy of the reasonable and supportable forecasts calculation, including the completeness, accuracy and relevance of underlying data.

/s/ Crowe LLP  
Crowe LLP

We have served as the Company's auditor since 2015.

Sacramento, California  
February 25, 2021

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES**

The Company's principal executive officer and principal financial officer have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended, as of December 31, 2020.

Based upon their evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that material information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported as and when required and that such information is communicated to the Company's management, including the principal executive officer and the principal financial officer, to allow for timely decisions regarding required disclosures. The evaluation did not identify any change in the Company's internal control over financial reporting that occurred during the quarter ended December 31, 2020 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting. Management's Report on Internal Control Over Financial Reporting and the attestation Report of Independent Registered Public Accounting Firm are found on pages 49 and 93, respectively.

## **ITEM 9B. OTHER INFORMATION**

None.

## **PART III**

## **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS OF THE REGISTRANT AND CORPORATE GOVERNANCE**

The information required by this Item 10 of this Annual Report on Form 10-K is incorporated by reference from the information contained in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14A of the Exchange Act.

The executive officers of the Company and Westamerica Bank serve at the pleasure of the Board of Directors and are subject to annual appointment by the Board at its first meeting following the Annual Meeting of Shareholders. It is anticipated that each of the executive officers listed in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders will be reappointed to serve in such capacities at that meeting.

The Company has adopted a Code of Ethics (as defined in Item 406 of Regulation S-K of the Securities Act of 1933) that is applicable to its senior financial officers including its chief executive officer, chief financial officer, and principal accounting officer.

## **ITEM 11. EXECUTIVE COMPENSATION**

The information required by this Item 11 of this Annual Report on Form 10-K is incorporated by reference from the information contained in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14A of the Exchange Act.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item 12 of this Annual Report on Form 10-K is incorporated by reference from the information contained in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14A of the Exchange Act.

### Securities Authorized for Issuance Under Equity Compensation Plans

The following table summarizes the status of the Company's equity compensation plans as of December 31, 2020:

Plan category	At December 31, 2020		
	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
(In thousands, except exercise price)			
	(a)	(b)	(c)
Equity compensation plans approved by security holders	693	\$61	1,131
Equity compensation plans not approved by security holders	-	N/A	-
Total	693	\$61	1,131

## ITEM 13. CERTAIN RELATIONSHIPS, RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The information required by this Item 13 of this Annual Report on Form 10-K is incorporated by reference from the information contained in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14A of the Exchange Act.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item 14 of this Annual Report on Form 10-K is incorporated by reference from the information contained in the Company's Proxy Statement for its 2021 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14A of the Exchange Act.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

- (a) 1. Financial Statements:

See Index to Financial Statements on page 48. The consolidated financial statements included in Item 8 are filed as part of this Report.

- (a) 2. Financial statement schedules required. No financial statement schedules are filed as part of this Report since the required information is included in the consolidated financial statements, including the notes thereto, or the circumstances requiring inclusion of such schedules are not present.

- (a) 3. Exhibits:

The following documents are included or incorporated by reference in this Annual Report on Form 10-K.

Exhibit  
Number

- 3(a) Restated Articles of Incorporation (composite copy), incorporated by reference to Exhibit 3(a) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1997, filed with the Securities and Exchange Commission on March 30, 1998. <https://www.sec.gov/Archives/edgar/data/311094/0000311094-98-000004.txt>
- 3(b) By-laws, as amended (composite copy), incorporated by reference to Exhibit 3.2 to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on March 26, 2018. [https://www.sec.gov/Archives/edgar/data/311094/000117184318002262/exh\\_32.htm](https://www.sec.gov/Archives/edgar/data/311094/000117184318002262/exh_32.htm)
- 3(c) Certificate of Determination of Fixed Rate Cumulative Perpetual Preferred Stock, Series A of Westamerica Bancorporation dated February 10, 2009, incorporated by reference to Exhibit 99.1 to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on February 13, 2009. <https://www.sec.gov/Archives/edgar/data/311094/000095013409002844/f51541exv99w1.htm>
- 4.1 Description of registered securities, incorporated by reference to Exhibit 4.1 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, filed with the Securities and Exchange Commission on February 28, 2020. [https://www.sec.gov/Archives/edgar/data/311094/000117184320001355/ex\\_173691.htm](https://www.sec.gov/Archives/edgar/data/311094/000117184320001355/ex_173691.htm)
- 10(a)\* Amended and Restated Stock Option Plan of 1995, incorporated by reference to Exhibit A to the Registrant's definitive Proxy Statement pursuant to Regulation 14(a) filed with the Securities and Exchange Commission on March 17, 2003. <https://www.sec.gov/Archives/edgar/data/311094/000102140803004311/ddef14a.htm>
- 10(d)\* Westamerica Bancorporation Chief Executive Officer Deferred Compensation Agreement by and between Westamerica Bancorporation and David L. Payne, dated December 18, 1998 incorporated by reference to Exhibit 10(e) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1999, filed with the Securities and Exchange Commission on March 29, 2000. <https://www.sec.gov/Archives/edgar/data/311094/000031109400000002/0000311094-00-000002.txt>
- 10(e)\* Description of Executive Cash Bonus Program incorporated by reference to Exhibit 10(e) to Exhibit 2.1 of Registrant's Form 8-K filed with the Securities and Exchange Commission on March 14, 2005. <https://www.sec.gov/Archives/edgar/data/311094/000031109405000008/mar8k05c.txt>
- 10(f)\* Non-Qualified Annuity Performance Agreement with David L. Payne dated November 19, 1997 incorporated by reference to Exhibit 10(f) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 15, 2005. <https://www.sec.gov/Archives/edgar/data/311094/000095013405005077/f06799exv10wxvf.htm>
- 10(g)\* Amended and Restated Westamerica Bancorporation Stock Option Plan of 1995 Nonstatutory Stock Option Agreement Form incorporated by reference to Exhibit 10(g) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 15, 2005. <https://www.sec.gov/Archives/edgar/data/311094/000095013405005077/f06799exv10wxgv.htm>
- 10(h)\* Amended and Restated Westamerica Bancorporation Stock Option Plan of 1995 Restricted Performance Share Grant Agreement Form incorporated by reference to Exhibit 10(h) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, filed with the Securities and Exchange Commission on March 15, 2005. <https://www.sec.gov/Archives/edgar/data/311094/000095013405005077/f06799exv10wxhy.htm>
- 10(i)\* Amended Westamerica Bancorporation and Subsidiaries Deferred Compensation Plan (As restated effective January 1, 2005) dated December 31, 2008 incorporated by reference to Exhibit 10(i) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009. <https://www.sec.gov/Archives/edgar/data/311094/000095013409004041/f51636exv10wxiy.htm>
- 10(j)\* Amended and Restated Westamerica Bancorporation Deferral Plan (Adopted October 26, 1995) dated December 31, 2008 incorporated by reference to Exhibit 10(j) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2008, filed with the Securities and Exchange Commission on February 27, 2009. <https://www.sec.gov/Archives/edgar/data/311094/000095013409004041/f51636exv10wxjy.htm>
- 10(k)\* Form of Restricted Performance Share Deferral Election pursuant to the Westamerica Bancorporation Deferral Plan incorporated by reference to Exhibit 10(i) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed with the Securities and Exchange Commission on March 10, 2006. <https://www.sec.gov/Archives/edgar/data/311094/000095013406004693/f18098exv10wxky.htm>
- 10(l) Purchase and Assumption Agreement by and between Federal Deposit Insurance Corporation and Westamerica Bank dated February 6, 2009, incorporated by reference to Exhibit 99.2 to the Registrant's Form 8-K, filed with the Securities and Exchange Commission on February 11, 2009. <https://www.sec.gov/Archives/edgar/data/311094/000095013409002471/f51462exv99w2.htm>
- 10(s)\* Amended and Restated Stock Option Plan of 1995, incorporated by reference to Exhibit A to the Registrant's definitive Proxy Statement pursuant to Regulation 14(a) filed with the Securities and Exchange Commission on March 13, 2012. [https://www.sec.gov/Archives/edgar/data/311094/000120677412001027/westamerica\\_def14a.htm](https://www.sec.gov/Archives/edgar/data/311094/000120677412001027/westamerica_def14a.htm)
- 10(t) Data Processing Agreement by and between Fidelity Information Services and Westamerica Bancorporation incorporated by reference to Exhibit 10(t) to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission on February 28, 2017. [https://www.sec.gov/Archives/edgar/data/311094/000117184317001171/exh\\_10t.htm](https://www.sec.gov/Archives/edgar/data/311094/000117184317001171/exh_10t.htm)
- 10(u)\* Westamerica Bancorporation 2019 Omnibus Equity Incentive Plan, incorporated by reference to Exhibit 4 to the Registrant's Form S-8, filed with the Securities and Exchange Commission on September 27, 2019. [https://sec.gov/Archives/edgar/data/311094/000117184319006163/exh\\_4.htm](https://sec.gov/Archives/edgar/data/311094/000117184319006163/exh_4.htm)

<u>10(v)*</u>	Westamerica Bancorporation 2019 Omnibus Equity Incentive Plan Stock Option Agreement Form, incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q, filed with the Securities and Exchange Commission on November 4, 2019. <a href="https://sec.gov/Archives/edgar/data/311094/000117184319007133/ex_161876.htm">https://sec.gov/Archives/edgar/data/311094/000117184319007133/ex_161876.htm</a>
<u>10(w)*</u>	Westamerica Bancorporation 2019 Omnibus Equity Incentive Plan Restricted Stock Unit Award Agreement Form, incorporated by reference to Exhibit 10.2 to the Registrant's Form 10-Q, filed with the Securities and Exchange Commission on November 4, 2019. <a href="https://sec.gov/Archives/edgar/data/311094/000117184319007133/ex_161877.htm">https://sec.gov/Archives/edgar/data/311094/000117184319007133/ex_161877.htm</a>
11.1	Statement re computation of per share earnings incorporated by reference to Note 17 of the notes to the consolidated financial statements of this Report.
<u>14</u>	Code of Ethics incorporated by reference to Exhibit 14 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, filed with the Securities and Exchange Commission on March 10, 2004. <a href="https://www.sec.gov/Archives/edgar/data/311094/000095014904000595/f97139exv14.txt">https://www.sec.gov/Archives/edgar/data/311094/000095014904000595/f97139exv14.txt</a>
21	Subsidiaries of the registrant.
23.1	Consent of Crowe LLP
31.1	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)
31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document – The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	The Cover page of Westamerica Bancorporation's Annual Report on Form 10-K for the year ended December 31, 2020, formatted in Inline XBRL (contained in Exhibit 101)

\* Indicates management contract or compensatory plan or arrangement.

The exhibits listed above are available through the SEC's website (<https://www.sec.gov>). Alternatively, the Company will furnish to shareholders a copy of any exhibit listed above, but not contained herein, upon written request to the Office of the Corporate Secretary A-2M, Westamerica Bancorporation, P.O. Box 1200, Suisun City, California 94585-1200, and payment to the Company of \$.25 per page.

**[The remainder of this page intentionally left blank]**

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WESTAMERICA BANCORPORATION

/s/ Jesse Leavitt  
Jesse Leavitt  
Senior Vice President  
and Chief Financial Officer  
(Principal Financial and Accounting Officer)

Date: February 25, 2021

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ David L. Payne</u> David L. Payne	Chairman of the Board and Directors President and Chief Executive Officer (Principal Executive Officer)	February 25, 2021
<u>/s/ Jesse Leavitt</u> Jesse Leavitt	Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	February 25, 2021
<u>/s/ Etta Allen</u> Etta Allen	Director	February 25, 2021
<u>/s/ Louis E. Bartolini</u> Louis E. Bartolini	Director	February 25, 2021
<u>/s/ E. Joseph Bowler</u> E. Joseph Bowler	Director	February 25, 2021
<u>/s/ Melanie Martella Chiesa</u> Melanie Martella Chiesa	Director	February 25, 2021
<u>/s/ Michele Hassid</u> Michele Hassid	Director	February 25, 2021
<u>/s/ Catherine C. MacMillan</u> Catherine C. MacMillan	Director	February 25, 2021
<u>/s/ Ronald A. Nelson</u> Ronald A. Nelson	Director	February 25, 2021
<u>/s/ Edward B. Sylvester</u> Edward B. Sylvester	Lead Independent Director	February 25, 2021

**WESTAMERICA BANCORPORATION**  
**Subsidiaries as of December 31, 2020**

Westamerica Bank  
Westamerica Mortgage Company — a subsidiary of Westamerica Bank  
Community Banker Services Corporation — a subsidiary of Westamerica Bank  
Weststar Mortgage Corporation — a subsidiary of Community Banker Services Corporation  
Money Outlet, Inc.  
Westamerica Commercial Credit, Inc.

State of  
Incorporation  
California  
California  
California  
California  
California

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in Registration Statements No. 333-105537, 333-107329, 333-182433, and 333-233971 on Form S-8 of Westamerica Bancorporation of our report dated February 27, 2021 relating to the consolidated financial statements and effectiveness of internal control over financial reporting, appearing in this Annual Report on Form 10-K.

/s/ Crowe LLP

Crowe LLP

Sacramento, California

February 25, 2021

**CERTIFICATION UNDER  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, David L. Payne, certify that:

1. I have reviewed this report on Form 10-K of Westamerica Bancorporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ David L. Payne  
David L. Payne  
Chairman, President and Chief Executive Officer  
Dated: February 25, 2021

**CERTIFICATION UNDER  
SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Jesse Leavitt, certify that:

1. I have reviewed this report on Form 10-K of Westamerica Bancorporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Jesse Leavitt

Jesse Leavitt  
Senior Vice President and Chief Financial Officer  
Dated: February 25, 2021

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Westamerica Bancorporation (the “Company”) on Form 10-K for the period ending December 31, 2020 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, David L. Payne, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David L. Payne  
David L. Payne  
Chairman, President and Chief Executive Officer  
Dated: February 25, 2021

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Westamerica Bancorporation (the “Company”) on Form 10-K for the period ending December 31, 2020 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Jesse Leavitt, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jesse Leavitt  
Jesse Leavitt  
Senior Vice President and Chief Financial Officer  
Dated: February 25, 2021